



T | B | I | C
TRANSATLANTIC BUSINESS & INVESTMENT COUNCIL

TBIC

Membership Directory 2023

Your Partner for Transatlantic
Business and Investment

TBIC IN SHORT

WHAT WE DO

The Transatlantic Business & Investment Council (TBIC) provides an effective platform and a unique opportunity for companies interested in expanding towards the United States. Through our extensive transatlantic business network, we offer experience and expertise on all relevant levels.

WHO WE ARE

The TBIC is the official European representative of selected U. S. cities, counties, chambers of commerce and other service providers. It is our mission to promote transatlantic trade and investment. The multilingual and well-connected TBIC Team is ready to boost your success in setting up shop in the United States.

FACTS AND FIGURES

Spring 2023

108

**MEMBER
COMMUNITIES**

29

U.S. STATES
with TBIC activities

23

**CORPORATE
MEMBERS**

116

**EUROPEAN
MULTIPLIERS**

met since 09/2016

92

**COMPANIES
LOCATED**

in the U.S. by our Advisory
Council since 2010

541

**MEETINGS
ARRANGED**

between European companies
and TBIC Member Communities
since 09/2016

8.6

**BILLION USD OF
INVESTMENTS**

in the U.S. with involvement of the
TBIC Advisory Council since 2010

15,826

**JOBS CREATED
IN THE U.S.**

through projects of the TBIC Advisory Council
since 2010

MESSAGE FROM THE TBIC PRESIDENT & CEO



Allow me to extend my warmest welcome to the business community working in the dynamic field of transatlantic investment and economic development in the largest national economy in the world — the United States of America.

The last few years have been turbulent for the business world on both sides of the Atlantic. For many of us, the Covid-19 pandemic had a profound impact on our personal lives, our business or career plans, and, of course, international travelling. Looking back at the early days of the pandemic, we should not forget about the many great friends, business partners, colleagues and employees who helped and supported us and each other through days of uncertainty. Whether we had to face political friction, or the unique challenges caused by the pandemic — we all had to be creative to keep and even expand our transatlantic business network in new ways, not least through virtual meeting and networking formats.

Nevertheless, from my perspective, it will always be the personal relationship that matters most in the context of economic and social collaboration. As most of us have been able to return to familiar, pre-pandemic meeting formats, we should look to the future with confidence and enthusiasm.

Business relations in general and Foreign Direct Investment (FDI) flows in particular have always been a crucial component of the transatlantic partnership. America's economic strength, business-friendly environment, and quick adaption of innovative and novel technologies have all been

drivers for European investment in the United States. European investments in the U.S. make up almost 70 percent of all FDI stock ever invested in the United States. Moreover, the majority of FDI invested in the United States is accounted for by the manufacturing sector, contributing significantly to higher paying jobs, research & development, as well as export competitiveness.

The reason for these continued investments is the enduring attractiveness and scope of the U.S. market, enabling European companies to scale and become global players. Once their sales volume overseas reaches a certain threshold, European manufacturing companies find themselves confronted with a critical decision: Can you meet the U.S. customers' aggregate demand from Europe alone or will you take the next step and set up a sales office or even production in the United States? There are many reasons for the latter: A location in the U.S. provides European companies with a stable legal base and the opportunity to be closer and more visible to U.S. customers who require easy access to your company. Moreover, production costs in the U.S. have become increasingly competitive and can be a decisive comparative advantage over global competitors. Note, however, that there are large variations in these costs depending on regional conditions, such as electricity prices, labor costs and tax regulations. How and where to find the best location for your company in a country of 50 States with distinct legislation, covering multiple time zones and being home to more than 330 million people thus becomes a crucial question.

With the TBIC Membership Directory in hand, you have access to a range of highly relevant data to inform your endeavor of finding the most suitable U.S. location for your company. All our member communities and corporations are specialized in supporting European enterprises in their expansion to the U.S. and are uniquely qualified to help you find strategic partners and customers, set up production and grow your business. In order to best facilitate transatlantic cooperation, TBIC and its members offer their services to European companies free of charge, including access to seasoned experts in the field of transatlantic investment.

TBIC welcomes your feedback and looks forward to helping you find your way into the United States — you can count on us.



Sincerely,
Matthias Beier



TBIC BENEFITS

Challenge

In a globally interconnected world, cross-border investments in general and transatlantic investments in particular have become everyday business. Greenfield investments, as well as mergers and acquisitions abroad, give companies a competitive advantage through growth prospects in new markets with potentially higher returns. However, to turn your FDI strategy into a success story, professional legal, financial, political and positioning guidance, as well as advice on "best practice" management in the host country, are of crucial importance.

Solution

The Transatlantic Business & Investment Council (TBIC) specializes in FDI to the U.S. and assists European companies in expanding their business across the Atlantic. As we receive our funding through our U.S. Community and Corporate Members, our services are free of charge for European companies. We can offer information on a wide range of issues relevant to the U.S. market entry process to provide you with the best possible basis for your decision-making.

- ▶ Providing relevant regional information
- ▶ Making contact with potential business partners in the U.S.
- ▶ Support in business planning (such as real estate; labor and employment; utilities such as electricity and water; taxes; logistics)
- ▶ Regulatory, tax and legal information about the U.S. and assistance with forming a U.S. company
- ▶ Site selection support
- ▶ Construction support, planning and building of your production facility in the U.S.
- ▶ Visa information and support
- ▶ Executive Search through our professional network
- ▶ Production planning, controlling and logistics support

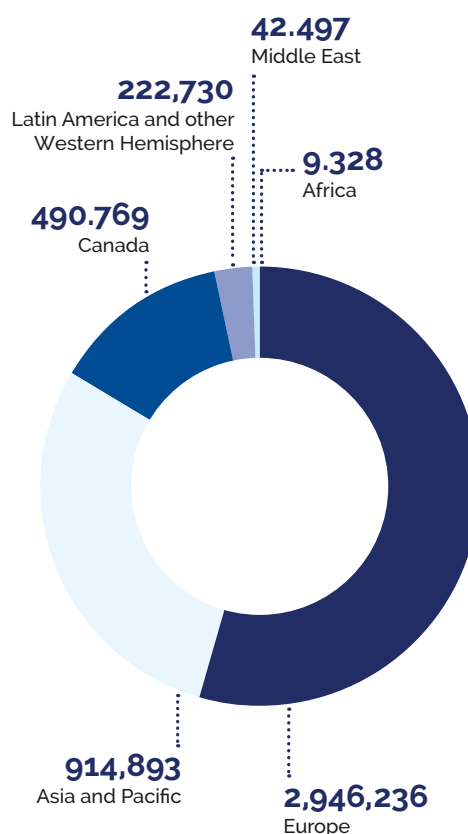
FDI BACKGROUND U.S.—EUROPE

Foreign Direct Investment in the U. S.

The leading source of FDI in the United States is the European Union, a diverse group of independent nations with distinct legal and tax systems, a region where over 25 languages are spoken and that is home to many of the leading advanced manufacturing companies in the world. In 2020, cumulative European FDI in the U.S. reached a value of approximately USD 3 trillion, which makes Europe by far the most important foreign investor in the U.S.

Seven European countries rank among the ten most important foreign investors in the United States, including the Netherlands, Switzerland, Germany, France and the United Kingdom. Iconic European companies such as Airbus, BMW,

Cumulative Foreign Direct Investment in the U.S. by Region in Millions of USD in 2020.



Source: U.S. Bureau of Economic Analysis.

First-Year Expenditures & Current Employment Associated with Investment Initiated in 2018 & 2020

Region	2018		2020	
	First Year Expenditures	Current Employment	First Year Expenditures	Current Employment
Belgium	3,068	6,1	(D)	0,1
Denmark	1,726	0,3	3,824	3,5
Finland	(D)	1-2,5	182	0,3
France	18,830	13,5	10,296	2,9
Germany	4,983	26,7	20,493	6,0
Ireland	(D)	68,3	2,828	5,0
Italy	1,133	5-9	773	0,4
Netherlands	(D)	8,1	816	0,5
Spain	(D)	1,3	18	(*)
Sweden	990	1,1	8,355	3,0
Switzerland	21,541	12	13,819	6,8
United Kingdom	24,154	68,9	8,559	10,1
Other	(D)	40,6	(D)	5,7

Expenditures in Millions of USD;

Employment in Thousands of Employees;

(D) Suppressed to avoid disclosure of data on individual companies;

(*) fewer than 50 employees

Source: U.S. Bureau of Economic Analysis.

Volvo, Rolls-Royce, Siemens, Bayer, Valeo, Fiat, Faurecia, Gestamp, Vestas, Schaeffler and scores of their suppliers have increased their business fortunes by moving across the Atlantic to the United States. FDI is therefore important and valuable — these companies have over decades proven that their products can compete on the world market and are continuously looking for further long-term investments.

The TBIC continues to support European businesses in their endeavor to establish a first foothold or expand their operations in the United States, drawing on our wide-ranging network of pre-screened Community and Corporate Members and distinguished experts in the field of transatlantic FDI.

TBIC TEAM



MATTHIAS BEIER President & CEO

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Matt acts as President and CEO of the Transatlantic Business & Investment Council (TBIC) in Atlanta, GA and Berlin, Germany. In his former management function for an international consultancy, he supported European companies of various industries as they entered the U.S. market and is thereby well connected to both the U.S. and European business community. He is the point of contact for new Members and represents the TBIC in the United States.

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HANNA ROHDE Project Manager

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Hanna's scope of responsibilities for the TBIC team in Berlin includes research, marketing and project management tasks. Given her work experience in journalism, PR and politics, Hanna contributes to the team with her hands-on experience in networking and relationship management. Having lived in Washington, D.C., the Southwest of the U. S., Israel and Panama, she possesses a high level of cross-cultural competence and is closely connected to the U. S. With her academic background in international relations and her fluency in several languages Hanna is a great asset to our TBIC team.

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SEAN WITRY Project Manager

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Originally hailing from Chicago, Sean works with TBIC as a Project Manager. With educational and professional experience on both sides of the Atlantic, he offers a unique insight into the opportunities and challenges of transatlantic cooperation. He has previously worked in business development and marketing across a wide range of industries including IT and healthcare. In addition to his business acumen, his academic qualifications in international affairs have given him the strong analytical skills necessary to meet the needs of American communities and European investors.

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LENA SCHNEIDER Analyst & Finance

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Lena supports the TBIC with research and project planning. Her academic background is in Political Science, having studied at the Universities of Regensburg and Potsdam as well as in Hong Kong, China. Her studies as well as experiences living and working in the United States have provided Lena with a comprehensive understanding for transatlantic exchange in various fields. Due to her interdisciplinary background and her passion for transatlantic relations, Lena is a great asset to our TBIC team in Berlin.

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DAVID MANICKE Analyst

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Hailing originally from Portland, Oregon in the US, David supports the TBIC with research, project administration, and on FDI trips. David's studies of International Affairs provide him with an appreciation for the transatlantic trade and investment relationship, and afforded him multiple opportunities to live, work, and study throughout Germany. David's command of German, his prior experience in FDI attraction and international trade promotion, and his passion for bringing Europe and the US closer together make him a valuable addition to our team.

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NICHOLAS KESSLER Analyst

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As a dual US-German citizen Nicholas supports TBIC with its FDI Trips, College Certification Program, and Project Assistance. He gained his undergraduate degree in Political Science from Leiden University. After working at GIZ's corporate development department, he joined the International Affairs Master's program at the Hertie School in Berlin. Through his personal background as a dual-national of Germany and the United States and through his studies, Nicholas has developed a strong interest in the transatlantic partnership and its economic integration. In the spirit of building bridges and connecting the best of both worlds, Nicholas hopes to contribute to European companies' understanding of the US market and educational system as well as American EDOs' understanding of European production needs and demands.

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CHARLOTTE NYTOFT Specialist Nordics

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Charlotte Nytoft is the founder and owner of CNR-Consulting, a boutique consulting firm working with European companies entering the U.S. market through direct export, by establishing their own production or through joint venture partners. Charlotte brings experience from 25+ years in international trade and business development and has served as President of the Danish American Chamber of Commerce as well as Deputy Head of Mission at the Trade Council of Denmark in Atlanta where she has worked with 150+ companies to secure successful entry into the U.S. market. Charlotte is TBIC's Specialist for the Nordic countries of Europe and is head of the Nordic TBIC Representation in Copenhagen, Denmark.

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TBIC

ADVISORY COUNCIL

COUNCIL PRESIDENT



MATTHIAS BEIER

Transatlantic Business & Investment Council (TBIC)

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COUNCIL MEMBERS



ADAM MURRAY

Tennessee Valley Authority (TVA)

Adam Murray is a target market specialist with TVA Economic Development in Global Business. His primary responsibility is to recruit advanced manufacturing, aerospace and defense industries to the TVA region.

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ALESSIA PAOLICCHI

Italy-America Chamber of Commerce

Alessia graduated from University of Pisa Law School, Italy, and later added a Master's degree in Personnel Administration and Human Resources Management from the University of Bologna. Alessia was International Sales Manager and Production planning & scheduling for a large Italian shoe company for two years before becoming Director of Operations for CTT in 1997. CTT, a holding with 1200 employees, is responsible for public transportation services in the north-west area of Tuscany.

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ALEXANDER KOS

The American Dream – US Visa Service

Alexander Kos is CEO of the Berlin based service agency for U.S. visas and U.S. entry. Alex has over 15 years of industry experience and advises companies interested in obtaining an appropriate visa for the United States, for instance when setting up a branch in the United States. Alex studied Law at the Humboldt University of Berlin with a focus on foreign law and loves to travel regularly to the United States since his exchange year in Philadelphia.

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ANDREAS ECKSTEIN

Invest in Niedersachsen

Dr. Andreas Eckstein is the Managing Director of Invest in Niedersachsen. He serves as a transatlantic liaison officer between the U.S. and Niedersachsen and assists companies on both sides of the Atlantic with their efforts of expanding their business by successfully exploring new target markets, doing so with over 15 years of experience. Previously, Dr. Eckstein served as an Innovation Manager at Hannover Re SE responsible for transferring innovative U.S. products and technologies to the European Market and investing in promising start-ups. Dr. Eckstein has studied in Columbia (South Carolina) and Goettingen (Germany) and holds a Ph.D. in Business Administration.

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ARYAN ZANDIEH

NRW.INVEST (North America) LLC

Aryan Zandieh is the CEO of NRW.INVEST North America, LLC which is the US subsidiary of the state-owned economic development agency NRW.Global Business GmbH based in Dusseldorf, North Rhine-Westphalia (NRW). He brings over 12 years of experience in transatlantic trade and FDI consulting. Prior to this role, Aryan was responsible for the sales department at Hannover Fairs USA, Inc. as Head of Sales and the representative of the federal state of Niedersachsen.

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BERNARD VAN DER LANDE

Tula Executive Search

As a trusted partner for successful executive searches, Bernard van der Lande, Managing Partner of Tula Executive Search, identifies candidates of proven performance who have extensive experience and understand the critical issues of their industry. Tula Executive Search specializes in advanced manufacturing, energy and emerging technologies.

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Charlotte Nytoft is the founder and owner of CNR-Consulting, a boutique consulting firm working with European companies entering the U. S. market through direct export, by establishing their own production or through joint venture partners. Charlotte brings experience from 25+ years in international trade and business development and has served as President of the Danish American Chamber of Commerce as well as Deputy Head of Mission at the Trade Council of Denmark in Atlanta where she has worked with 150+ companies to secure successful entry into the U.S. market. Charlotte is TBIC's Specialist for the Nordic countries of Europe and is head of the Nordic TBIC Representation in Copenhagen, Denmark.

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CHRISTOPHER HUPPERTZ

TerraLogis Consulting LP

Christopher is President and CEO of the professional location service provider TerraLogis Consulting. In his role he advises on all aspects of international site selection and incentive advisory for industrial clients. Previously he held various positions with private and public entities working on trade and investment promotion - including the U.S. Commercial Service, Germany's leading industrial association, and the Transatlantic Business & Investment Council.

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CHRISTOPHER D. LLOYD

McGuireWoods Consulting

Chris Lloyd leads the McGuireWoods Consulting infrastructure and economic development team where he specializes in site selection and economic development incentives negotiations. Since 1998, Chris has worked on dozens of high profile, corporate expansions and relocations across the United States. Chris has also worked closely with clients on numerous public-private partnership projects for transportation and other infrastructure. His site selection clients include companies such as Lidl, Maersk, Hilton, and Gulfstream.

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EMILY J. SMITH
American Electric Power

Emily Smith is a global business attraction manager with American Electric Power, one of the largest energy companies in the U.S. With more than ten years of international business experience, Emily spent seven years in economic development at the state level for both Michigan and Ohio. She is responsible for identifying and assisting internationally-owned businesses seeking to expand or locate in AEP's 11-state footprint.

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W. FORD GRAHAM
McGuireWoods Consulting LLC

W. Ford Graham is a senior vice president on McGuireWoods Consulting's national infrastructure and economic development team and a partner with McGuireWoods. He has extensive experience working in the economic development sector, recruiting international companies to the Southeastern United States. During his career, he has been involved in over 123 new industry projects, which have resulted in more than 11,000 new jobs and \$3.9 billion in new investment. Ford's practice focuses on companies opening or expanding operations in the U.S. In addition to economic incentives, Ford assists companies with the full spectrum of legal needs that arise when companies enter new markets.

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FLORIAN STAMM
Smith, Gambrell & Russell LLP

Florian Stamm is a Partner at the law firm of Smith, Gambrell & Russell LLP, where he represents European investors, primarily from Germany, Switzerland and Austria. He focuses his practice on site selection and economic development.

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GENE A. STINSON
Southern Economic Development Council (SEDC)

Since March 1998, Gene has served as the President of the Southern Economic Development Council (SEDC). SEDC is a professional association for economic development practitioners and serves 17 states in the American South. In the role of President, Gene is responsible for overall operations of the association and for the implementation of the association's annual program of work.

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HENNING VON GERSDORFF

Commerzbank

Henning von Gersdorff has been a Relationship Manager in the corporate banking business for more than 25 years and has in-depth knowledge of corporate banking between Germany and the USA, having been Head of the International Desk of Commerzbank's New York branch from 2008 to 2014. Today, he is Senior Relationship Manager at Commerzbank AG and covers medium-sized companies in the Kiel branch.

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JEFF FORSYTHE

Forsythe & Associates

Jeff Forsythe has more than twenty years of experience in location consulting and economic development. As the President of Forsythe & Associates, his experience predominantly includes location consulting throughout North America for manufacturing, distribution, and office projects. He has managed projects that have resulted in more than USD 3 billion in capital investment, 14,000 full-time jobs, and 15 million square feet being developed, and secured greater than USD 1 billion in realizable incentives support for clients.

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JAMES BLAIR

Navigator Consulting

Founder of Navigator Consulting, a site selection consulting firm with locations in Atlanta (USA) and Dusseldorf (Germany) which has located 18 projects in 4 years representing over 3,100 jobs and \$ 2.1 billion in capital investment. Blair has 32 years of site selection experience having worked as Director of the State of Georgia's European Office (Brussels) and Managing Director of the Site Selection Group of the German American Chamber of Commerce of the South (Atlanta). Navigator also offers customized FDI strategic planning and intercultural communication workshops for Economic Development organizations.

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KATHARINA LAMERS

HWF Hamburg

Katharina Lamers is a Project Director handling all U.S. related topics for the HWF Hamburg Business Development Corporation. She is an expert in market entry as well as location consulting to investors and companies. Her close relations to the U.S. and various players on both sides of the Atlantic make her an excellent point of contact in connecting Hamburg and the United States.

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MATTHIAS OERTZEN

OERTZENGroup

A native of Germany, Matthias moved to Atlanta in 2005. Having served as a Consultant at the German American Chamber of Commerce among other roles and following a successful journey as a Principal Consultant in an international recruitment agency, Matt decided to take a leap of faith and created the OERTZENGroup. Matthias' multicultural and bilingual background, paired with his long-standing experience enables him to "walk in his clients' shoes" and recommend customizable recruitment solutions. Matthias strives to be a trusted advisor and uses his background to inquire about his clients' needs, challenges, and cultural environment before recommending potential talent.

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PAIGE WEBSTER

Webster Global Site Selectors

Since 2011, Paige Webster is Founder and Owner of Webster Global Site Selectors, a site selection, economic development and Merger and Acquisitions firm based in Phoenix, Arizona. Paige has worked on many site selection projects throughout the world and has assisted companies with their financial needs over the years. Paige has also conducted numerous community, state and international economic development projects. He is versed in global initiatives and is a widely known public speaker on many topics including: workforce development, site selection, community analysis and financial needs. Webster Global works in Foreign Direct Investment, as well as reverse Foreign Direct Investment. Finally, on an adventurous note, Paige has picked up the sport of fly fishing and loves to be outdoors. Ask him about his fishing experiences!

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ROBERTA MARCENARO LYON

IMARK

Roberta is an expert on introducing European companies into the U.S. market. She is adept at managing large, multifaceted projects in complex international business environments and identifying solutions to increase company performance. As co-founder of IMARK, she has provided business management and marketing services to organizations in a wide range of fields: oil & gas, construction, transportation, architecture, healthcare, manufacturing, military, hospitality, and fashion. Published author of the seminal book *Mobile City*, she serves as the Local Representative in Washington, D.C. and Texas for the American Chamber of Commerce of Italy. She earned her Ph.D. in Urban Planning at the Politecnico of Milan, and her M.S. and B.S. in Marketing.

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ROCK T. ETE

Business Development, Entergy Louisiana (ELL)

Rock conducts domestic and international recruiting activities to attract economic development opportunities to the Entergy Louisiana service territory. He focuses primarily on advanced manufacturing, green/renewable energy production and petrochemical industries. ELL's one-stop-shop and single source approach to economic development have helped Louisiana attract more foreign direct investment per capita than any other state since 2008.

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SABRINA GREENMAN

Frenkel & Company

Sabrina Greenman is a Vice President and Manager of Frenkel & Company's International Division. Sabrina has over 10 years of industry experience with expertise in handling a variety of international accounts from high-end retail to large industrial manufacturing companies, originating primarily from Germany, Switzerland, France, and Italy.

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SEBASTIAN EICH

NAVIGO Corp.

Sebastian Eich is Managing Director of NAVIGO Corp., an international market entry consultancy with offices in Atlanta, GA, Miami, FL, and Cologne, Germany. NAVIGO provides site selection and representation services to German, Austrian and Swiss investors. Sebastian's experience and expertise include international site selection and economic development strategy.

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STEFAN AENGENHEYSER

Federal Chancellery of Germany

Stefan has worked as Director for European Affairs since day one of TBIC. He led the European Office in Berlin for almost three years and played a key role in making TBIC what it is today. In his role as Advisory Council Member he provides assistance to TBIC and European companies. Throughout his career he has supported creating more than 1,000 jobs and over USD 1.6 billion in capital investment through foreign direct investment in the United States. After working for the Federal Foreign Office of Germany on international cooperation for more than two years, he now serves the Federal Chancellery under German Chancellor Olaf Scholz.

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THOMAS SCHWEGMANN

Pons Atlantic Partners

Thomas Schwegmann is President and CEO of the Berlin based transatlantic site selection consulting firm Pons Atlantic Partners. Thomas advises European investors interested in setting up manufacturing operations in the United States and inversely also facilitates European market entry for U.S. investors.

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ULLRICH KÄMMERER

Rödl & Partner

Ullrich Kämmerer is a Partner at Rödl Langford de Kock LLP, where he focuses on market entry, site selection and taxation of European investors in the United States.

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WERNER BEERMANN

Gray Construction

Werner is a Senior Manager for European Business Development and joined Gray Construction in 2011 to develop Gray's European sales efforts. Having spearheaded the U. S. expansions of several Austrian and German automotive companies prior to joining Gray, Werner possesses a clear understanding of the unique needs of the European business community.

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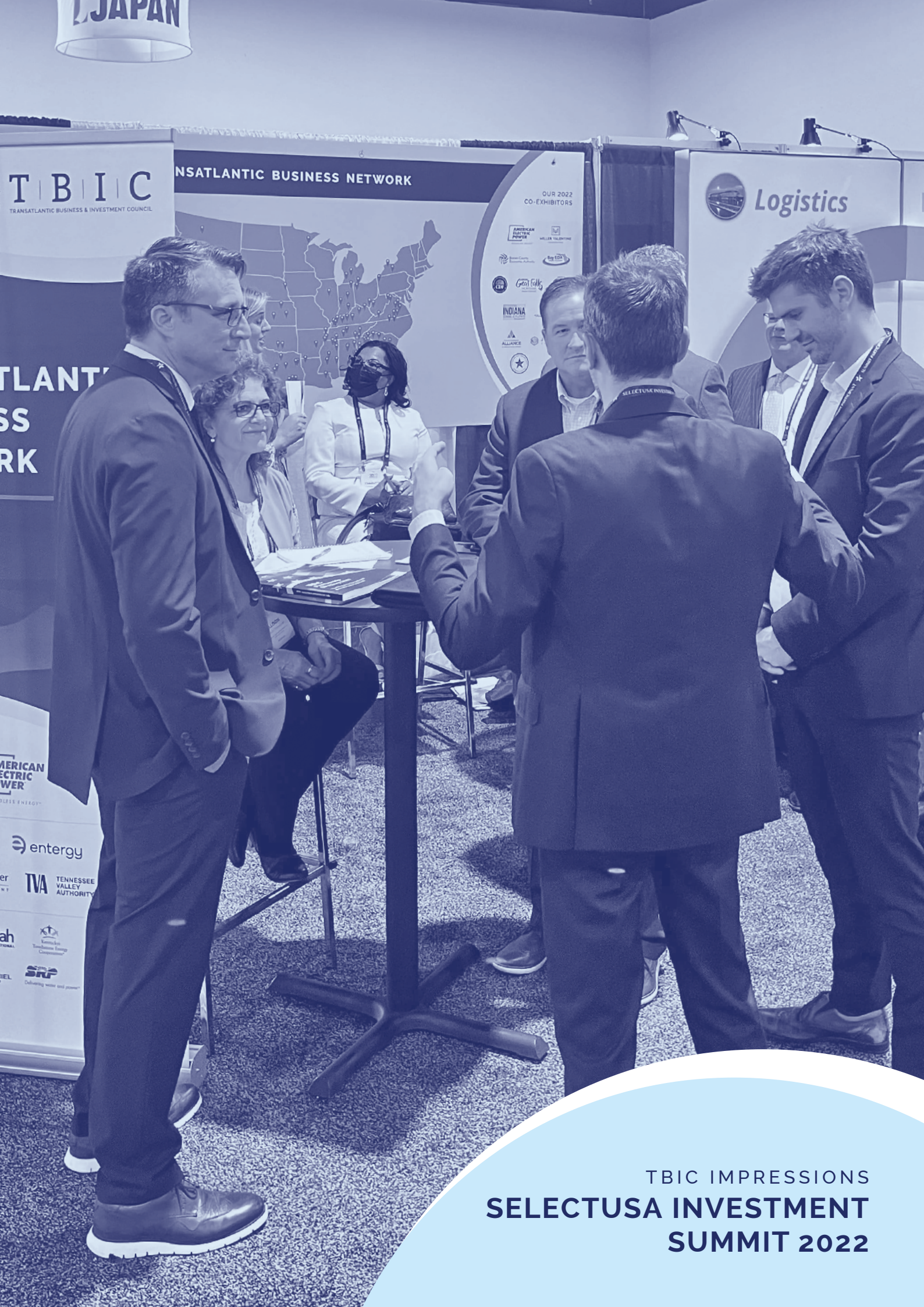
YVONNE BENDINGER-ROTHSCHILD

European-American Chamber of Commerce New York

Yvonne joined the European American Chamber of Commerce New York Chapter as its Executive Director at the beginning of October 2010. The organization's goal is to stimulate transatlantic trade & business development, and to facilitate exchange and develop relationships between European and American businesses and professional organizations. As part of her role she focuses on providing EACC's network access to new and innovative transatlantic business opportunities as well as relevant resources and support on topics affecting business activities between Europe and the United States.

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T B I C

TRANSATLANTIC BUSINESS NETWORK

OUR 2022
CO-EXHIBITORS



Logistics

ATLANTIC
SS
RK

AMERICAN
ELECTRIC
POWER

entergy

TVA TENNESSEE
VALLEY
AUTHORITY

SRP
Delivering water and power

TBIC IMPRESSIONS
**SELECTUSA INVESTMENT
SUMMIT 2022**



TBIC TRANSATLANTIC BUSINESS & INVESTMENT COUNCIL

TBIC Office Representation
Getting Closer to European Investors

TBIC OFFICE REPRESENTATION

Certify Your Regional Workforce Development Potential for International Industry

Just like foreign prospects who want to expand in the United States need a local representation, the economic development efforts of your organization in Europe benefit tremendously from a permanent European presence. Be even more accessible to your European investors and prospects during local European hours, in European languages and under a local European telephone number and address on your website, your marketing material and your business card!

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Main Areas of Support:

Physical Address at a Premium Location in the Heart of Europe

Located on the prestigious Kurfuerstendamm in central Berlin, you or your dedicated representative can receive visitors, prospects and leads in the TBIC conference room. Any mail to your European office will be promptly forwarded to you.

A European Telephone Number Serviced by a Designated TBIC Employee

During European office hours (9am-5pm) our team responds to all calls on your European landline telephone number, answers initial inquiries of prospects and where necessary forwards these to you.

Your EDO's European Representation in Europe

Our multilingual TBIC team will represent your community during a set and expandable number of hours in order to support you with prospect follow-up, retention efforts, and a range of other activities. Our support is tailored to you and your community and also available on demand. Our support is tailored to you and your community and also available on demand.

European Sister-City Program

As part of representing your European Office, the TBIC will initiate the process of finding a suitable European Sister-City based on individually defined criteria.

Other areas of support

- ▶ travel support before and during your trips to Europe
- ▶ trade show support in Europe and the U.S.
- ▶ retention support by keeping the dialogue with European HQs of foreign companies located in your community
- ▶ translation and review services for your website and marketing materials in European languages



Contact information:
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TBIC CERTIFICATION PROGRAM

"The FDI-Qualified Community"

Setting the Standard for
FDI Project Management

TRANSATLANTIC BUSINESS & INVESTMENT COUNCIL

Your Partner for European Foreign Direct Investment in the United States

A NEW TYPE OF CERTIFICATION

THE FDI-QUALIFIED COMMUNITY

The TBIC Certification Program "The FDI-Qualified Community" is a unique certification program that gives communities the ability to verify their international ambitions and market themselves as "FDI-ready" communities. Its goal is to assess your region holistically and highlight specific community strengths in infrastructure, workforce preparedness, community leadership, cultural competence and intercultural communication that are essential to successfully attracting, securing and retaining international investments (FDI).

This certification is more than an outstanding marketing tool for your community: it will help you to better identify strengths and challenges of your community and to define your unique and successful FDI Strategy.

This program has been developed as a joint project between the TBIC and Navigator Consulting. Navigator Consulting is an international consulting firm with locations in the U. S. and Europe.

Their expertise lies in international site selection and strategic consulting for Economic Development Organizations (EDOs) in the United States, Canada and Mexico. With years of expertise in FDI related inbound investment projects from various industries, Navigator Consulting offers clear recommendations to communities seeking a global footprint for their location marketing and business attraction efforts. Being an experienced partner of the TBIC, Navigator Consulting exclusively implements the TBIC Certification Program.

CERTIFICATION STAGES

0 Application for Certification

1 Community Survey

- Detailed Community Survey to be completed by the applicant community, later analyses by Navigator Consulting and TBIC

2 On-Site Assessment

- 1,5-day on-site assessment by two consultants including mock-site visit and workshop for your community and all relevant stakeholders

3 Leadership Training

- Leadership Training workshop during the on-site assessment

4 Award Certification/ Preliminary Certification

- Awarding of Certification following extensive and in-depth constructive feedback, promotion at the Annual TBIC Conference and on various social media channels

TIMELINE



Week 1

Project kick-off, preparation and sending out of questionnaire



Week 2

Community input, information and support materials



Week 3-4

Desk assessment and preparation of on-site visit



Week 5

On-site visit and workshop



Are you interested in becoming certified as a "FDI-Qualified Community"?
Find out more or apply for the certification process: Matthias Beier • beier@tbic-fdi.com

TBIC

EVENTS

PAST EVENTS

FEB

FDI TRIP 1: ADVANCED MANUFACTURING IN AUSTRIA & SOUTHERN GERMANY

Austria & Southern Germany, 02/06 – 02/10/2023

In early February, TBIC led a delegation of EDOs from across the US throughout Austria and Bavaria to visit advanced manufacturers with plans of expanding in the U.S. Visits were arranged with multipliers and with companies in the advanced manufacturing, automotive, high-tech, and heavy machinery sectors, among others. The trip was a great success, with our participants having come away with many promising leads for their communities.

.....

DEC

ANNUAL TBIC RECAP & OUTLOOK SESSION

virtual, 12/15/2022

Once again, the TBIC community gathered together for our virtual Annual Recap & Outlook Session. During this last TBIC event of the year, our team gave insights into the latest economic trends and developments in Europe and shared key facts and figures of our activities, projects and performance in 2022. In addition, participants had the chance to learn about the opportunities and activities TBIC will provide its members with in 2023.

The virtual Annual Recap & outlook Session will be organized again in December 2023.



↑ FDi Trip 1

↓ Annual TBIC Recap





OCT

TRADE SHOW VISIT: K-SHOW

Dusseldorf, Germany, 10/19 – 10/21/2022

At the largest trade fair for plastics and rubber, TBIC and two of its corporate members connected with more than 20 companies and multipliers from these industries with an interest in expanding their business in the United States. The K 2022 welcomed more than 3000 exhibitors and close to 200k visitors, over 70 percent of them from outside of Germany. The next K Düsseldorf will be held from 8 to 15 October 2025.

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OCT

FDI TRIP #5: SOUTHERN GERMANY AND INTERNATIONAL SUPPLIERS FAIR (IZB)

Stuttgart/Berlin/Wolfsburg, Germany, 10/10 – 10/14/2022

In the second week of October, TBIC led a delegation to Germany's automotive hotbed, the southern German state of Baden-Württemberg. Members connected with companies from the automotive and weapons industry about to open or expand operations in the U.S. to support them in their search for the ideal location. After two successful days in Baden-Württemberg we jumped on a plane to fly north and spent two intense but very rewarding days at the International Suppliers Fair (IZB) in Wolfsburg. In line with current trends, the delegation predominantly connected with businesses moving to the U.S. to serve the booming e-mobility market.

.....

SEPT

TRADE SHOW VISIT: FACHPACK

Nuremberg, Germany, 09/29/2022

TBIC President Matthias visited the Fachpack in Nürnberg in late September where he met with exhibitors revolutionizing the world of packaging. Increasing demand for clean, sustainable and reliable packaging in various delivery industries provide an attractive growth market for innovative companies - especially on the U.S. market. The Fachpack will return in 2024. In 2023, TBIC will visit the Interpack in Düsseldorf.

.....

SEPT

TRADE SHOW VISIT: IAA TRANSPORTATION

Hanover, Germany, 09/27/2022

TBIC attended the IAA Transportation, the sister trade show of the IAA Mobility, in Hanover on September 27. The show is truly a unique opportunity to learn about exciting trends and developments for commercial vehicles, but also to meet with promising prospects for future U.S. investment. The IAA Transportation will return in 2024. Meanwhile, join us for the IAA Mobility in September 2023 (FDI Trip #4).

.....



↑ IZB Wolfsburg



↑ IAA Munich



← Fachpack, Nuremberg

SEPT

TRADE SHOW VISIT: INNOTRANS

Berlin, Germany, 09/21 – 09/22/2022

In mid-September, TBIC visited the Innotrans trade show in Berlin, the leading international trade fair for transport technology. TBIC met with companies from the railway technology, railway infrastructure, public transport, interiors and tunnel construction segments to discuss their plans on the U.S. market. The next The InnoTrans will take place from September 24 - 27, 2024.

.....

SEPT

TRANSATLANTIC BUSINESS & INVESTMENT CONFERENCE 2022

Atlanta, GA, USA, 08/30/2022

On August 30th, 2022, the TBIC once again hosted its annual Transatlantic Business & Investment Conference in Atlanta, Georgia.

The event brought together 100+ attendees including the TBIC membership of community and corporate members, the Advisory Council of FDI experts, as well as distinguished outside guests from diplomacy and industry for a day of networking and learning. Under the overarching theme "European FDI in Times of a Changing Global Environment", the event featured a diverse mix of formats, from panel discussions on geopolitics, workforce development and site selection, to the honoring of our newest certified TBIC members and a particular highlight in the presentation of two companies that shared their best practices for investing in the United States.

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↑ Innotrans, Berlin



→

Transatlantic
Business & Investment
Conference 2022,
Atlanta, GA



↑ FDI Trip #2, Central & Southern Germany
 ← SelectUSA Summit, Washington D.C.

JULY

SELECT USA INVESTMENT SUMMIT 2022

Washington, D.C., USA, 07/26 – 07/30/2022

After last year's virtual format, the SelectUSA Investment Summit returned to an in-person event this year. TBIC welcomed more than 15 Members as co-exhibitors at its booth in the exhibition hall. In addition to the booth, TBIC also organized meetings with companies from more than ten European countries across a diverse range of industries including food & beverage, sensor technology, semiconductor equipment, plastics, metal and many more.

The summit provided an excellent opportunity to connect to new partners and network with FDI stakeholders around the globe. The expert sessions organized by the Department of Commerce furthermore offered new insights into current FDI trends and the latest developments in U.S. industries such as EV battery production. TBIC will be back next year!

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MAY

HANNOVER MESSE AND FDI TRIP #2: CENTRAL AND SOUTHERN GERMANY

Hanover, Germany, 05/29 – 06/03/2022

The Hannover Messe returned to an on-site format again this year and TBIC's members were there to see the latest developments after two years away. In addition to traditional industrial production and manufacturing, this year's meetings saw large growth in innovative and green technologies, with a strong emphasis on hydrogen fuel cells.

From the Hannover Messe, the delegation set off through the heart of Germany, stopping first in Jena. With diverse meetings ranging from traditional glass manufacturing to semiconductor equipment, the group worked its way towards Munich. Our final day again highlighted the diversity of industries in Southern Germany, including construction materials and high-tech mechatronic systems production.



↑ FDI Trip #2b, Germany & Hannover Messe – Team Texas

MAY

FDI TRIP #2B: GERMANY & HANNOVER MESSE - TEAM TEXAS

Hannover, Germany, 05/29 – 06/03/2022

Team Texas returned to this year's Hannover Messe to network with European companies in transformative industries including smart glasses, exoskeletons and renewable energy solutions. In addition to these future technologies, the delegation also met with traditional manufacturing businesses in the automotive and metal industries.

From Hannover, Team Texas traveled westward to North Rhine-Westphalia, Germany's most populous state and one of its economic powerhouses. After meetings with companies in rail technology, steel strip production and commercial vehicle manufacturing, the delegation headed south, ending in Frankfurt.

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APR

TRADE SHOW VISIT: ANUGA FOODTEC 2022

Cologne, Germany, 04/28/2022

TBIC's first major in-person trade show participation in 2022 was the bi-annual Anuga FoodTec Show, the leading global trade fair for the food and beverage industry.

Held in Cologne, Germany, 1,034 suppliers from 44 countries took part in this year's Anuga FoodTec. The trade show had a high international appeal, attracting 25,000 visitors from 120 countries around the world.

The TBIC Team had several very good company meetings that should result in new FDI projects in the United States where TBIC members will be involved. The next Anuga FoodTec will be held in Cologne from March 19 to 22, 2024.

MAR

FDI TRIP #1: ADVANCED MANUFACTURING IN AUSTRIA & SOUTHERN GERMANY

Vienna, Austria, & Munich, Germany, 03/21 – 03/25/2022

In late March 2022, TBIC hosted a group of its members for the first FDI mission of the year to Austria and Bavaria (Germany). Kicking off the trip was a day in Vienna, where the group received a briefing from the local SelectUSA staff and had meeting with two companies in the chemicals and plastics industries.

Heading off west towards Southern Germany, the group made a pitstop in Linz, a key region for Austria's advanced manufacturing sector. Meetings included an automotive supplier with a global footprint and a metal fabrication company looking to expand to the US. Finally, the group wrapped up the trip with two more visits in Bavaria, namely an e-mobility company and a larger advanced manufacturing company looking to make the jump across the pond.



↑ Anuga, Cologne



→
FDI Trip #1,
Advanced
Manufacturing in
Austria & Southern
Germany

TBIC COLLEGE CERTIFICATION PROGRAM

Certify Your Regional Workforce Development Potential for International Industry

Regional workforce development is a key pillar of economic development efforts – both in the domestic and international market. It decreases unemployment, retains talent in the area and closes the skills gap, thereby providing a pipeline for both existing and prospective employers.

Community and technical colleges stand as a key vehicle for this purpose: they provide technical education at an affordable rate and close to home. Their flexible schedules allow for students to work part-time, they increase the employability of local young talents through relevant technical skills and enable them to quickly enter into the workforce.

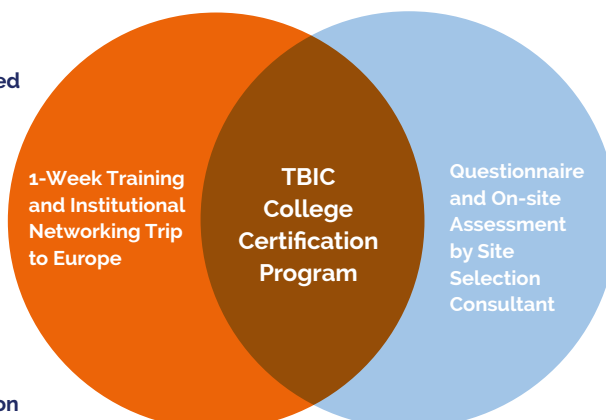
Today, the nature of work is changing: from increasingly globalized work environments to the accelerated digitalization of the production process, new skills and competencies are needed – for both established workers and those entering the work force for the first time.

In order to help local workforce systems ensure their readiness for these disruptive trends, TBIC has developed a new kind of certification.

2. CERTIFICATION PROCESS

Training & Networking
Trip to Europe:

- ▶ Select trip date (2 predetermined time slots per year)
- ▶ TBIC organizes all meetings, workshops and in-country logistics
- ▶ TBIC provides briefing, accompanies college representatives to all meeting, provides de-briefing, trip report, and issues certificates of participation



In-Depth
Assessment:

- ▶ Technical Education Assessment
- ▶ Cooperation with Local Industry
- ▶ Practical Training
- ▶ International Orientation & Cooperation
- ▶ Future Vision/Long-Term Planning

1.

AIM OF THE PROGRAM

COLLEGES AND THEIR REPRESENTATIVES ...

- ▶ Learn first hand about **internationally leading dual vocational and education training standards**
- ▶ Forge ties with **European dual VET institutions**.
- ▶ Understand mechanisms behind the **integrated work-force system approach** underlying the European dual VET system.
- ▶ Equip students with **international competencies** in a globalized world.
- ▶ Become an effective **long-term force multiplier** for local economic development efforts – **attracting more European Foreign Direct Investment (FDI)** to your campus and community through enhanced awareness of EU workforce development needs.

3. STEP-BY-STEP PROCESS



Benefits & Deliverables

- Opportunity to learn from and forge new institutional partnerships with European workforce development stakeholders during 1-week trip to Europe, leveraged by the existing TBIC network.
- Physical and digital TBIC Certificate of Participation and/or TBIC College Certificate for your marketing materials, website and offices.
- Trip report/assessment report (including contact information, meeting summaries, evaluation of institution's dual VET programs and recommendations in line with leading dual VET standards).

TBIC College Certification Packages

- **Full College Certification Program** (USD 15,000)
 - Networking & Training Trip to Europe
 - AND**
 - In-Depth Expert Assessment
- **Partial Certification Program**
 - Networking & Training Trip to Europe (USD 6,500)
 - OR**
 - In-Depth Expert Assessment (USD 9,000)
- **Re-Certification** (every 2 years, USD 4,000 - 6,000)
 - Review of progress made on areas of potential improvement as identified by initial report.
 - On-site visit by Sebastian Eich, Site Selector with NAVIGO Corp., to verify progress made.
 - Training & Networking Trip to Europe according to institution's needs

Contact information:
Sean Witry
Project Manager
witry@tbic-fdi.com
+49-30-5488-498

UPCOMING EVENTS

FDI TRIPS & SPECIALS

APRIL **FDI TRIP #3: HANNOVER MESSE & GERMANY (ADVANCED MANUFACTURING)**

Mon, April 17th – Fr, April 21st

Spring means Hannover Messe! Company visits and multiplier meetings, networking & 2-day Hannover Messe Trade Fair visit including scheduled meetings to generate new leads for your region. Under the motto LET'S CREATE THE INDUSTRY OF TOMORROW, the 2023 Hannover Messe will have a traditional focus on advanced manufacturing as well as include many companies from the digitalization and decarbonization sectors.

AUG **TRANSATLANTIC BUSINESS & INVESTMENT CONFERENCE, ATLANTA, GA**

Tue, Aug 8th tbd

Do not miss this once in a year opportunity to connect with the transatlantic business community. The conference brings together TBIC members, Advisory Council and TBIC team, but also selected European company representatives, external FDI Experts and successful site selection consultants working on European FDI projects in the U.S. Take advantage of highly valuable presentations, panel discussions and networking opportunities.

APRIL **JOINT BOOTH AT THE HANNOVER MESSE**

Mon, April 17th – Fr, April 21st

Join our TBIC booth to get an Exhibitor Pass, place your logo amongst our material, and participate in selected meetings each day of the show!

Become our official co-exhibitor, place your marketing materials, and join our curated company meetings to generate new leads.

SEP **FDI TRIP #4: IAA MOBILITY & GERMANY (AUTOMOTIVE SECTOR)**

Tue, Sep 5th – Fr, Sep 8th

After 2021's resounding success in Munich, the IAA Mobility is back in 2023 under the motto "Experience Connected Mobility"! Join us for company visits and multiplier meetings, networking & 2-day IAA Mobility Trade Fair visit including scheduled meetings to generate new leads for your region.

The high-quality exhibitors and large number of key decision-makers and trade visitors that attend the IAA make it the most important communication and business platform for the industry.

MAY **JOINT BOOTH AT THE SELECTUSA INVESTMENT SUMMIT**

Mon, May 1st – Thur, May 4th

Each year, the Summit is the premier domestic opportunity for EDOs from all over the U.S. to meet international investors face-to-face, while high-profile business and government leaders share insights on the latest business trends. Sign-up now to become a co-exhibitor at this year's TBIC Booth and have meetings with selected EU investors arranged for you.

OCT **FDI TRIP #5: FOOD PROCESSING IN ITALY & ADVANCED MANUFACTURING IN SWITZERLAND**

Mon, Oct 23rd – Fr, Oct 27th

Company visits and multiplier meetings to generate new leads for your region, networking & 1-day visit to food & beverage technology trade fair Cibus Tec in Parma, Italy. Switzerland is the 6th largest source of FDI from Europe in the United States. Opportunities exist with big corporate players but also the many Swiss SMEs in e.g. the chemical, metal and machine engineering industries operating globally.

MAY **TBIC 3-DAY SPECIAL: THE BATTERY SHOW EUROPE, STUTTGART (GERMANY)**

Tues, May 23rd – Thur, May 25th

Recognized as Europe's largest trade fair and conference for advanced battery manufacturing and technology, The Battery Show Europe brings together attendees from around the world who all share the goal of transforming e-mobility with advanced battery and H/EV innovation. The TBIC 3-Day Special includes 3+ company meetings per day set up by TBIC incl. company profiles and post-trip report on all meetings with relevant contact information, among other benefits.

TBD **FDI TRIP #6: ISRAEL & BERLIN**

Mon, Nov 6th – Fr, Nov 10th

Israel is a prime address for connecting with a variety of industries, including up-and-coming tech companies as well as the aerospace, med-tech and defense industry.

Counting more than 4,500 start-ups and tech companies and bringing together local and international tech talent as well as investors and political decision-makers, Germany's capital Berlin is one of the world's leading global innovation hubs.

TRADE SHOW VISITS

Based on demand, TBIC will organize company meetings in small groups. Please get in touch if you would like to make use of this service for any of the trade shows below.

JAN WINTER FANCY FOOD SHOW, LAS VEGAS

Sun, Jan 15th – Tue, Jan 17th

As the largest specialty food event in the Western United States, the WFFS brings together specialty food and beverage producers, retail and foodservice buyers, food industry service providers, media members, and many more.

<https://www.specialtyfood.com/shows-events/winter-fancy-food-show/>

FEB MOBILE WORLD CONGRESS (MWC), BARCELONA (SPAIN)

Tue, Feb 28th – Thur, March 2nd

MWC is the event for the connectivity ecosystem. In 2023, the Congress will focus on 5G Acceleration, Reality+, Open Net, Digital Everything and Fintech. Over 1900 exhibitors and 61,000 attendees visited the 2022 MWC edition.

<https://www.mwcbarcelona.com>

MAR INTEC INTERNATIONAL TRADE FAIR FOR MACHINE TOOLS, MANUFACTURING AND AUTOMATION, LEIPZIG (GERMANY)

Tue, March 7th – Fr, March 10th

This major European get-together for the metal processing industry brings together technology leaders, innovation drivers, manufacturers and many more to showcase their innovative and precision technology. The international Z Subcontracting Fair will be taking place at the same time. Together they cover the entire value chain from raw materials, parts, components and assembly units to manufacturing technology for cutting, removing and additive processes as well as digitalization in production.

<https://www.messe-intec.de/en/>, <https://www.zuliefermesse.de/en/>

MAY INTERPACK (PACKAGING & PROCESSING), DÜSSELDORF (GERMANY)

Thur, May 4th – Wed, May 10th

The global packaging industry along the entire value chain will meet in Düsseldorf. The focus is on packaging materials, packaging machines and related process technology for the food, beverage, confectionery, bakery, pharmaceutical, cosmetics, non-food and industrial goods sectors. In 2017, 2866 exhibitors from 55 countries presented at the show.

<https://www.interpack.com>

JUNE GMTN - BRIGHT WORLD OF METALS (GIFA, METEC, THERMPROCESS & NEWCAST), DÜSSELDORF, GERMANY

Mon, June 12th – Fr, June 16th

This quartet of trade shows takes place every four years and is dedicated to global foundry, metallurgy and thermo process technologies. GMTN combines the GIFA: International Foundry Trade Fair, METEC: International Metallurgical Trade Fair; Thermprocess: innovative thermo process technology and Newcast: all things cast. In 2019, the shows counted 2,360 exhibitors and 72,500 visitors.

https://www.metec-tradefair.com/en/Home/The_trade_fair_quartet

JUNE SMARTER E EUROPE (INTERSOLAR EUROPE, EES EUROPE, POWER2DRIVE EUROPE UND EM-POWER EUROPE), MUNICH (GERMANY)

Wed, June 14th – Fr, June 16th

„Creating a new energy world“ is the slogan of the smarter E Europe, Europe's largest platform for the energy industry. The quartet of trade shows under this umbrella expects 1,600 exhibitors from the solar industry, energy storage, e-mobility and energy management and integrated energy solutions.

<https://www.thesmartere.de/start>

JUNE PARIS AIRSHOW, PARIS (FRANCE)

Mon, June 19th – Sun, June 25th

After it was canceled in 2021 due to the Covid-19 pandemic, the 54th edition of the Paris Airshow promises to bring together the who-is-who of the global aviation and aerospace industry. It alternates with the Farnborough Airshow, which will be back in 2024.

<https://www.siae.fr/en/>

JUNE AUTOMATICA, MUNICH (GERMANY)

Tues, June 27th – Fr, June 30th

The Automatica, dedicated to the future role of automation and robotics in industry, had 28,000 visitors from more than 70 countries and 574 exhibitors from 35 countries in 2022. In 2023, it will be held concurrently with LASER World of PHOTONICS. As a leading marketplace for automated smart production, Automatica showcases robotics, assembly/handling technology, machine vision, and digital solutions for the smart factory.

<https://automatica-munich.com/en/>

UPCOMING EVENTS

SEPT IAA MOBILITY, MUNICH (GERMANY)

Tues, Sept 5th – Sun, Sept 10th

After its spectacular start with more than 400,000 visitors in 2022, IAA MOBILITY is setting course for 2023. It will bring together established industry giants and dynamic start-ups in the mobility sector. <https://www.iaa-mobility.com/en>

OCT ANUGA 2023, COLOGNE (GERMANY)

Sat, Oct 7th – Wed, Oct. 11th

"Taste the Future" at Anuga 2023, the trade fair for the international food industry. Anuga 2021 was the most important industry event for 85 percent of the more than 7900 exhibitors. With 10 trade shows under one roof, Anuga covers the entire offer of foodstuffs and beverages available worldwide. <https://www.anuga.com>

OCT CIBUS TEC, PARMA (ITALY)

Tues, Oct. 24th – Fr, Oct. 27th

With its 80-year history for passion in pioneering solutions, Cibus Tec is one of the most innovative food and beverage technology exhibitions. <https://www.cibustec.it/en/home/index.php>

NOV AGRITECHNICA, HANOVER (GERMANY)

Sun, Nov. 12th – Sat, Nov. 18th

Agritechnica is the world's leading tradeshow for agricultural machinery. In 2019, 2800 exhibitors from 53 countries and close to 450,000 visitors met in the 23 halls of the Hanover Messe. The show's guiding theme in 2023 is "Green Productivity" - challenges and opportunities of future-oriented agricultural technology. <https://www.agritechnica.com/en/>

NOV MEDICA, DÜSSELDORF (GERMANY)

Mon, Nov. 13th – Thur, Nov. 16th

For more than 40 years, Medica has been the world's largest event for medical devices to pharmaceuticals. With 3,500 exhibitors in 2021 it reinforced its special status in the medical sector. <https://www.medica.de>

OTHER EVENTS

TBD TBIC WEBINARS ON DEMAND

tbd

Let us know what you would like to know, whether it may be recent European market and economic development trends, or a target market/industry of particular interest to you. We are happy to organize a webinar on your topic of choice.

MAR TBIC COLLEGE CERTIFICATION TRIPS

March/November

These trips are part of the TBIC College Certification Program and offer colleges en route to certification insights into the German vocational training system. Through visits to educational institutions and companies, exchanges with political and economic stakeholders as well as vocational training experts, colleges can study best practices firsthand to better adapt their technical training to the needs of German/European investors.

NOV

insights into the German vocational training system. Through visits to educational institutions and companies, exchanges with political and economic stakeholders as well as vocational training experts, colleges can study best practices firsthand to better adapt their technical training to the needs of German/European investors.



TBIC IMPRESSIONS
**MERIDIAN COMMUNITY
COLLEGE, TBIC COLLEGE
CERTIFICATION PROGRAM**



TBIC

COMMUNITY MEMBERS

TBIC COMMUNITY MEMBERS

Counties and cities with strong local and regional economic development organizations (EDOs) and agencies (EDAs) eager to connect with companies and multipliers from all over Europe to attract foreign direct investment (FDI) to their region.

STATE OF ALABAMA



A map of the state of Alabama with county boundaries outlined in white. In the central part of the state, there are six red location pins. Dotted lines connect these pins to labels for various counties and cities. The labels are arranged in a grid-like fashion around the central cluster of pins.

	SHELBY COUNTY Page 47	
JEFFERSON COUNTY Page 44		CALHOUN COUNTY Page 42
CITY OF AUBURN Page 41		CITY OF OPELIKA Page 45
COVINGTON COUNTY Page 43		DALE COUNTY Page 46

Big city amenities, small town feel.

25 of the 50 industrial companies in Auburn are foreign owned, five of which are German (ID Plastics, RAPA, Schmidt, Straehle+Hess, Winkelmann). They located in Auburn because of Auburn University and its well-recognized school of engineering (6,300+ students), an excellent infrastructure including the proximity to the Atlanta International Airport which serves more than

75 international destinations and 150 U.S. destinations, the positive demographics (fastest growing city in Alabama and approximately 900,000+ people living within a 50 mile radius), and the cosmopolitan feel of a progressive and diverse community with a quality of life that includes a nationally ranked public school system.

List of European companies that have already invested

Name	Name Industry	No. of Employees
Rausch & Pausch, L.P. (Germany)	Automotive SolenoidValves	+/- 110
2A USA , Inc. (Italy)	Automotive Aluminum Parts	+/- 100
Sodecia Automotive Auburn, L .P. (Portugal)	Automotive Stamped Parts	+/- 75
Straehle + Hess USA, L.P. (Germany)	Automotive Textiles	+/- 75
Schmidt Automotive USA, L.P. (Germany)	Automotive Engine Components	+/- 20
ID Plastics, L.P. (Germany)	Aerospace Plastics	+/- 10
Winkelmann Flowform Technology, L.P. (Germany)	Aerospace/Defense FlowformedMetals	+/- 10

COMMUNITY PROFILE



CONTACT

Arndt Siepmann
Deputy Director of
Economic Development
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+1-334-501-7279



POPULATION

76,000+
(City of Auburn)
174,000+
(Auburn-Opelika MSA)



GDP PER CAPITA

\$46,963
(State of Alabama, 2020)



WORKFORCE

448,584
(60 minute drive time)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Automotive ► Aviation/
Aerospace ► Data/IT ► Defense/
Security ► Healthcare/Medical
Devices/Life Sciences/Pharma



CALHOUN COUNTY ECONOMIC DEVELOPMENT COUNCIL

CALHOUNCOUNTYEDC.ORG



Near Atlanta, near Birmingham, near perfect.

Nestled within the Appalachian Foothills below Alabama's highest peak, Calhoun County sits comfortably between Atlanta and Birmingham along the busy Interstate 20 corridor. With a community history based on manufacturing, particularly metal working, Calhoun County has a rich tradition of

crafting and creating. Abundant clean waters, expansive natural beauty, and Alabama's famous blue skies provide a canvas of opportunities for those who find pleasure in the outdoors.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
BAE Systems (United Kingdom)	Defense	360
Kronospan (Austria)	Wood Products	360
International Automotive Components (Luxembourg)	Automotive	325
Doncasters Southern Tool (United Kingdom)	Metalworking/Machining	250
Gnutti Carlo (Italy)	Foundry/Machining	120

COMMUNITY PROFILE



CONTACT

Don Hopper
Executive Director
DHopper@
CalhounCountyEDC.org
+1-256-237-3536



POPULATION

115,883



GDP PER CAPITA

\$ 29,659



WORKFORCE

53,228



FOCUS INDUSTRIES

Automotive Defense/
Security Fabrication
Warehousing/Distribution/
Logistics



COVINGTON COUNTY

COVINGTONCOUNTYEDC.COM



Creating and maintaining jobs in industry and retail and generating wealth in our community.

Covington County, Alabama, USA, is uniquely positioned in Southeast Alabama to provide easy access to major markets throughout the U. S. We have a variety of manufacturing companies that call Covington County home. We are also the home of the headquarters of Southeast Gas, PowerSouth Energy Cooperative and Covington Electric Cooperative. We have a general aviation airport with a 6,000 foot runway featuring state of the art facilities for aircraft maintenance repair and overhaul. Targeted industries include: aerospace, automotive, manufacturing, distribution/logistics, forestry, food and beverage, and agribusiness.

Member of the Grow Southeast Alabama regional marketing group: www.growsealabama.com.

Grow Southeast Alabama is a group of eleven counties working together to market the region for growth and economic development opportunities. The counties are Barbour, Bullock, Butler, Coffee, Covington, Crenshaw, Dale, Geneva, Henry, Houston and Pike. This area is often referred to as the "Wiregrass" due to a type of grass that was in great abundance years ago.

Grow SE Alabama has one purpose—to work as a team to help business and industry expand and/or locate to Southeast Alabama.

Come see how you can work and live at your pace!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Huhtamaki (Finland)	Paper Product Manufacturing	98

COMMUNITY PROFILE



CONTACT

Rick Clifton
President & CEO
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+1-334-488-5757



POPULATION

40,000 (County)
437,000 (within 50 miles)



WORKFORCE

16,164 (County)
200,000+
(Workforce of
over 200,000
within 50 miles)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Aviation/Aerospace
▸ Fabrication ▸ Food and Beverage
Processing ▸ Warehousing/
Distribution/Logistics



Contact us—we do more than just listen!

Jefferson County is the most populous county in the U.S. state of Alabama and is located in the central portion of the state. Its county seat is Birmingham, the most populous city in Alabama and the centerpiece of a thriving region that embraces the spirit of innovation, collaboration, progress and growth.

For some of the most iconic and successful companies in the world, the Jefferson Metropolitan Industrial Park at McCalla has been a must-see destination for their next production location in the Southeastern United States—one of the most productive and emerging regions in the United States. The Industrial

Park is conveniently located less than one mile from Interstate I-20/I-59 and two miles from Interstate I-459 which has experienced tremendous growth in manufacturing and distribution in recent years. The Mercedes-Benz U.S. International, Inc. (MBUSI) automobile production near Vance, Alabama—is located less than 15 miles from the industrial park.

Both international and municipal airports can easily be reached within 30 miles distance and the Norfolk Southern Birmingham Regional Intermodal Facility is also conveniently located within the Jeff Met Industrial Park at McCalla..

List of European companies that have already invested

Name	Name Industry	No. of Employees
Gestamp Alabama Inc. (Spain)	Automotive	950
Grupo Antolin (Spain)	Automotive	150
Oxford Pharmaceuticals (United Kingdom)	Pharmaceutical Industry	100

COMMUNITY PROFILE



CONTACT

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Director
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+1 (205) 535-7726



POPULATION

over 648,000



GDP PER CAPITA

\$ 47,401,978



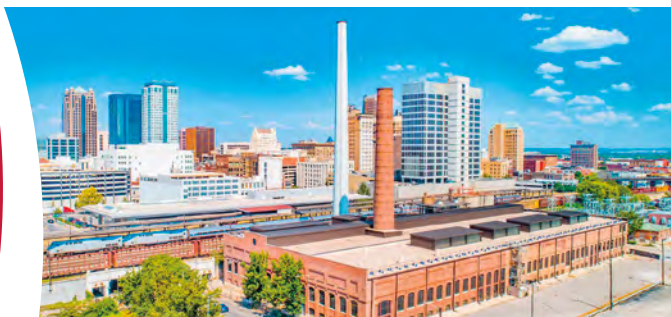
WORKFORCE

1,280,000
(labor pool with one hour driving distance)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/Agribusiness
▸ Automotive
▸ Aviation/Aerospace
▸ Chemicals/Plastics/Advanced Materials
▸ Fabrication
▸ Transportation



CITY OF OPELIKA

WWW.CHOOSEOPELIKA.COM



Opelika presents unparalleled opportunities for business, commercial, retail and industrial development, as well as an exceptional quality of life and a skilled and growing workforce to meet today's labor needs. Among some of Alabama's fastest growing communities, Opelika is home to several world class companies such as: Baxter, Pharmavite, Mando, Hanwha, Golden State Foods, Afni, Wal-Mart, and Jo-Ann Stores. More

recent announcements include the location of the new Bonnie Plants HQ, Hanwha Cimarron in the aerospace sector, and Niagara Bottling in the food & beverage sector. With a prime location along the Interstate-85 corridor and just a short 75 minute drive to Atlanta's Hartsfield-Jackson International Airport, Opelika provides excellent accessibility for transportation and logistical needs.

COMMUNITY PROFILE



CONTACT

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CEcD - Director
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POPULATION

177,415
(Auburn-Opelika MSA,
2021)



GDP PER CAPITA

\$ 42,468
(Auburn-Opelika MSA,
2021)



WORKFORCE

336,400
(45 Mile Radius
Auburn-Opelika MSA,
2021)



FOCUS INDUSTRIES

Automotive Aviation/
Aerospace Data/IT Food
and Beverage Processing
Healthcare/Medical
Devices/Life Sciences/
Pharma



OZARK – DALE COUNTY

WWW.ODEDC.COM



Located in southeast Alabama along U. S. Highways 231 and 84, Dale County serves as the economic hub of the region. Dale County is home to the U. S. Army Aviation Center of Excellence, which has an annual direct economic impact of more than \$ 1.5 Billion, and advanced manufacturing and technology-based employers such as Bell Helicopter, Michelin North America, CSRA, MAHA USA, Brown Manufacturing, E & H Steel and CAE. Its proximity to the Gulf Coast as

well as markets in both Georgia and Florida make the region a prime strategic location for doing business.

The mission of the ODEC is to improve the economy of Dale County through the creation and preservation of jobs and wealth. As the lead countywide organization responsible for promoting and marketing the assets of Dale County, ODEC strives to bring in new industrial opportunities while

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Michelin North America (France)	Consumer Plastics Packaging	477
MAHA USA (Germany)	Automotive Aluminum Wheels	70

COMMUNITY PROFILE



CONTACT

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POPULATION

49,326



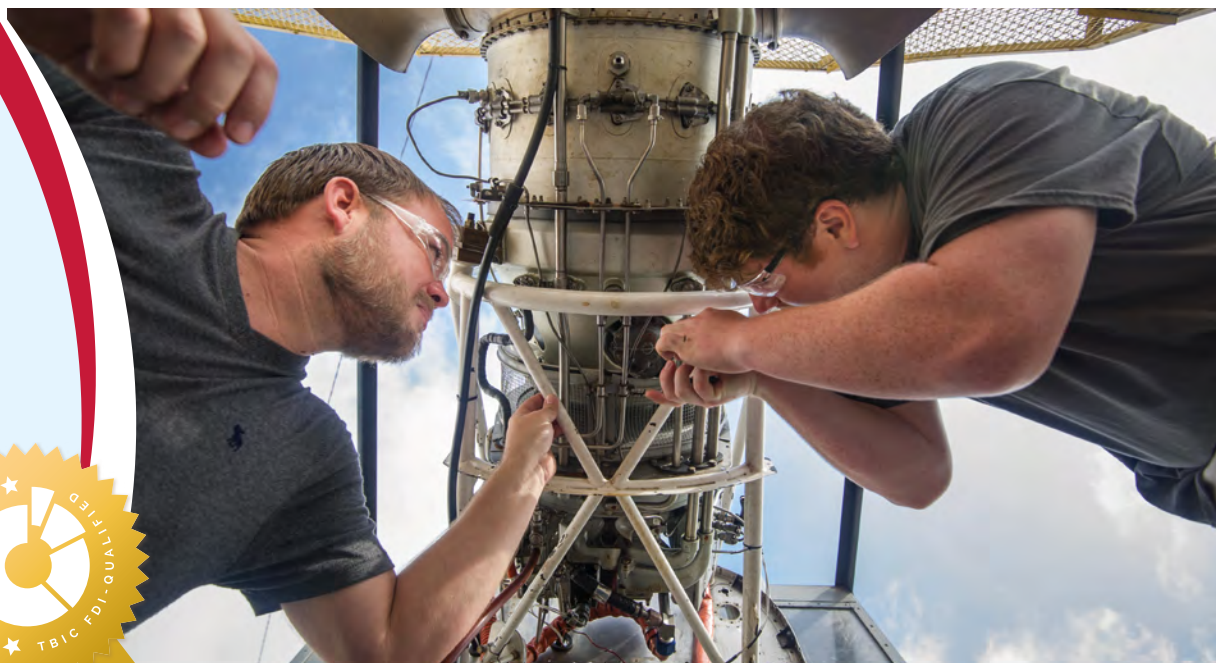
WORKFORCE

20,078
160,802 (within a
45 minute commute)



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Aviation/
Aerospace Defense/Security
Food and Beverage Processing
Warehousing/Distribution/
Logistics



Productivity...it's in our nature!

For companies expanding NA operations, Shelby County offers partnership and support—it's in our nature! Corporate operations in Shelby County include: TruBlue Logistics/Fresenius Medical (DE); Diehl Aerospace/Diehl Group (DE); Avanti Polar Lipids/Croda International (UK); Extruflex NA (FR); Lhoist NA/Lhoist Group (BE); Stella-Jones Inc. (CA); AGC Automotive Americas/AGC Group (JP); Cementos

Argos USA (CO) among others. Companies select Shelby County for its advantages in transportation and logistics; educated workforce; natural surroundings. Shelby County, the southern portion of 50th most populous US metro—Birmingham-Hoover, offers proximity to Atlanta (2.5 hr) for global travel and Birmingham's airport offers routes to 18 non-stop US destinations.

List of European companies that have already invested

Name	Name Industry	No. of Employees
Lhoist (Belgium)	Lime Manufacturing	230
Fresenius Medical Tru Blue Logistics. (Germany)	Medical Device Distribution	115
Diehl Aerospace (Germany)	Aerospace	36
Extruflex (France)	Plastics	10

COMMUNITY PROFILE



CONTACT

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+1-256-509-5028



POPULATION

223,024
(County Population, 2020)
574,906
(Labor Force in 60 Mile
Drive Time)



GDP PER CAPITA

\$ 55,000



WORKFORCE

115,437
(Shelby County Labor
Force 2021)
65% Shelby County Labor
Force Participation Rate



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Data/IT
Fabrication Food and
Beverage Processing
Healthcare/Medical
Devices/Life Sciences/
Pharma Warehousing/
Distribution/Logistics



STATE OF ARKANSAS

**ECONOMIC DEVELOPMENT
ALLIANCE FOR
JEFFERSON COUNTY**

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MISSISSIPPI COUNTY

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ECONOMIC DEVELOPMENT ALLIANCE FOR JEFFERSON COUNTY

WWW.JEFFERSONCOUNTYALLIANCE.COM



Pine Bluff is the seat of Jefferson County with a population of 67,260 (2020). The county boasts state-of-the-art roads, rail, barge port with a recognized Foreign Trade Zone, two established industrial parks, regional airport, four-year university, two-year college, and a technical vocational school. Enticing local and state incentives are offered. The Pine Bluff Regional Airport is jet capable with a 6,000 ft. lighted, asphalt runway. For commercial airport needs, the county is 42 miles south

from the Bill & Hillary Clinton National Airport located in Little Rock. Situated within a network of highways, the county offers a multimodal logistics infrastructure ideal for connecting easily within the region and around the world. The county hosts a diverse industrial base. Employers range from agricultural product value-add to machinery manufacturers and includes scientific research labs. The county is a leading producer of cotton, soybeans, rice, poultry, and timber.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Kiswire Co. (previously owned by Arcelor Mittal – Luxemburg)	Hosewire and bead wire manufacturer	170
Mondi Bags – Mondi Group (Austria)	Flexible packaging, bags and pouches	240

COMMUNITY PROFILE



CONTACT

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President & CEO
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POPULATION

67,260 (county)



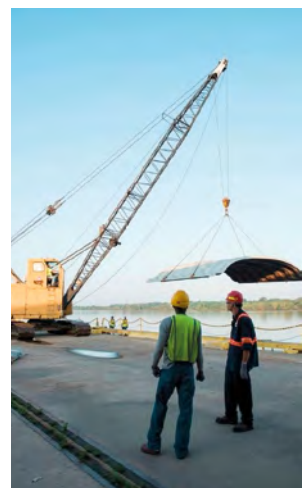
WORKFORCE

165,366
(within 45 minute
drive time)



FOCUS INDUSTRIES

Advanced Manufacturing
Agriculture/Agri-Tech/
Agribusiness Defense/Security
Energy Food and Beverage
Processing



MISSISSIPPI COUNTY

WWW.MISSCOEDA.COM



Our Greatest Industry is Hard Work

Steel Industry is on the rise in Mississippi County, AR. Rail, river, road, and air converge to create America's Strongest Steel Cluster.

Mississippi County, AR is the #1 destination for steel investment. An ACT Work Ready Community and the best and most affordable customized workforce training. Sites are available, check them out at www.cottontosteel.com.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Tenaris (Italy/Luxemburg)	Oil and gas tubing	300
SMS Siemag (Germany)	Steel mill repair and maintenance	100
Evonik CYRO LLC (Germany)	Acrylic plastics, resins & polymers	75
Delta Asphalt of Arkansas, Inc (France)	Hot mix asphalt	10

COMMUNITY PROFILE



CONTACT

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POPULATION

46,480
(Mississippi County, AR)
301,000
(70 mile radius)



GDP PER CAPITA

\$ 19,862
(Mississippi County, AR)



WORKFORCE

17,800
(Mississippi County, AR)
200,000
(70 miles radius)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Agriculture/Agri-Tech/
Agribusiness ► Automotive
► Aviation/Aerospace
► Energy ► Fabrication ► Food
and Beverage Processing
► Warehousing/Distribution/
Logistics



ATLANTIC BUSINESS NETWORK



TBIC IMPRESSIONS
**TBIC BOOTH AT
HANNOVER MESSE 2022,
HANOVER, GERMANY**

STATE OF ARIZONA

**GREATER YUMA
ECONOMIC DEVELOPMENT
CORPORATION**
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**GREATER PHOENIX
ECONOMIC COUNCIL (GPEC)**
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GREATER PHOENIX ECONOMIC COUNCIL (GPEC)

WWW.GPEC.ORG



Greater Phoenix: Greater Together

Greater Phoenix is one of the largest and fastest-growing regions in the United States, home to more than 4.9 million people and projected to grow to 5.8 million residents by 2031. The region accounts for 72.2% of Arizona's economy and is a strategic Southwest U.S. location for international trade and investment due to the large consumer and talent base and easy connectivity to

numerous surrounding market hubs, including California, Texas and Mexico. As the regional economic development organization, the Greater Phoenix Economic Council (GPEC) works with 22 member communities, Maricopa County and more than 190 private investors to accomplish its mission and serve as a strategic partner to companies across the world as they expand or relocate.

List of European companies that have already invested

Name	Name Industry	No. of Employees
NXP (Netherlands)	Semiconductor	1,696
Meyer Burger (Switzerland)	Solar Manufacturing	569
IBM (United Kingdom)	IT, Business Services	324
Infineon (Germany)	Semiconductor	280
Garmin (Switzerland)	Aerospace R&D	175
Kudelski Group (Switzerland)	Cybersecurity	130

COMMUNITY PROFILE



CONTACT

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International Business
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POPULATION

4,946,547
Present day residents in
Greater Phoenix



GDP PER CAPITA

\$ 52,474 (2020)



WORKFORCE

2,600,000
(median age 37.2)
90,784 people employed
in Greater Phoenix by
foreign-owned companies



FOCUS INDUSTRIES

► Advanced Manufacturing
► Automotive ► Aviation/Aero-
space ► Data/IT ► Defense/
Security ► Energy ► Health-
care/Medical Devices/Life
Sciences/Pharma



GREATER YUMA ECONOMIC DEVELOPMENT CORPORATION

WWW.GREATERYUMA.ORG



The Greater Yuma Arizona region is made up of four states and two countries, serving a population of over 1.5 million people. Our unique location and assets allow for easy access to international and southwest markets with the ability to deliver goods to over a billion consumers in a single day truck haul. Our growing defense and aerospace industry thrive in our optimum climate and state of the art infrastructure support for research and development, testing and manufacturing. This region is leading the research and deployment of robotics, drones and laser technology as well as being the epicenter for growing produce: durum wheat and medjool dates along with 95 other crops grown in this arid climate. Growing companies

needing a dedicated skilled workforce and easy access to their customers and supply source have found the Greater Yuma Region to be the answer to all their wants and needs. Consider all of us at Greater Yuma EDC an extension of your team.

Arizona Western College in Yuma County successfully completed the TBIC College Certification Program. With this program, U.S. technical and community colleges can certify their workforce development potential for international industry (for detailed information on the TBIC College Certification Program see page 32 in this Membership Directory).

COMMUNITY PROFILE



CONTACT

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POPULATION

250,000
1.5 Million (60 mile radius)



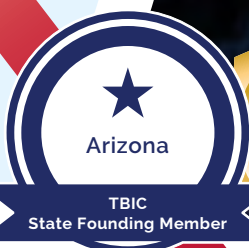
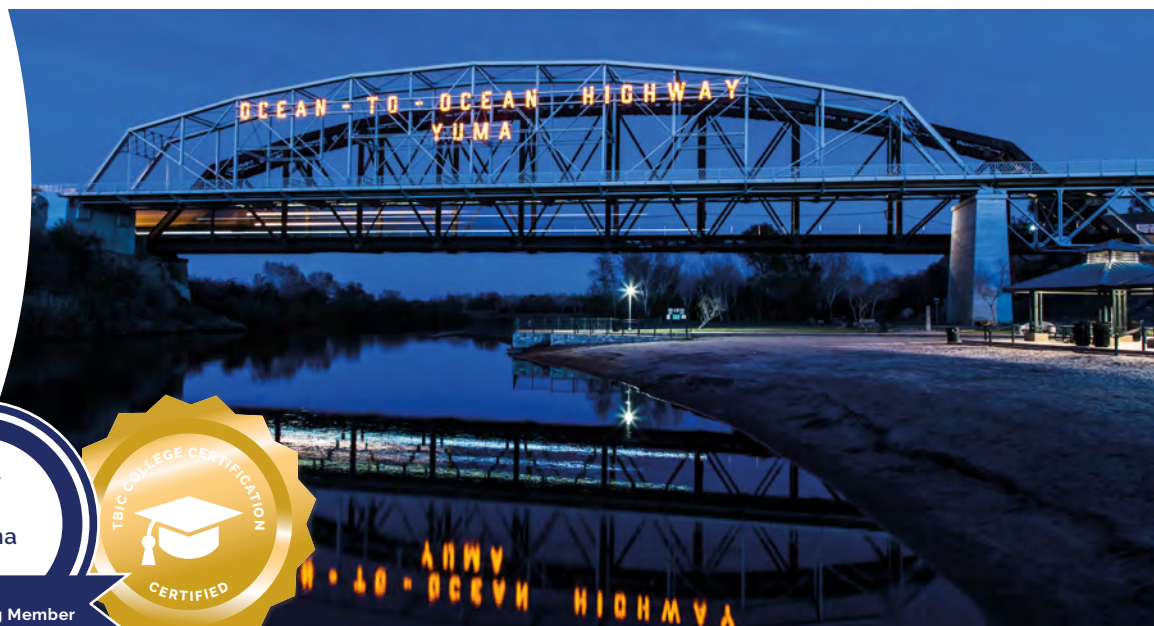
WORKFORCE

101,200 (2022)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Aviation/Aerospace
▸ Chemicals/Plastics/Advanced
Materials ▸ Defense/Security
▸ Food and Beverage Processing
▸ Healthcare/Medical Devices/
Life Sciences/Pharma





LANXESS
QUALITY WORKS.

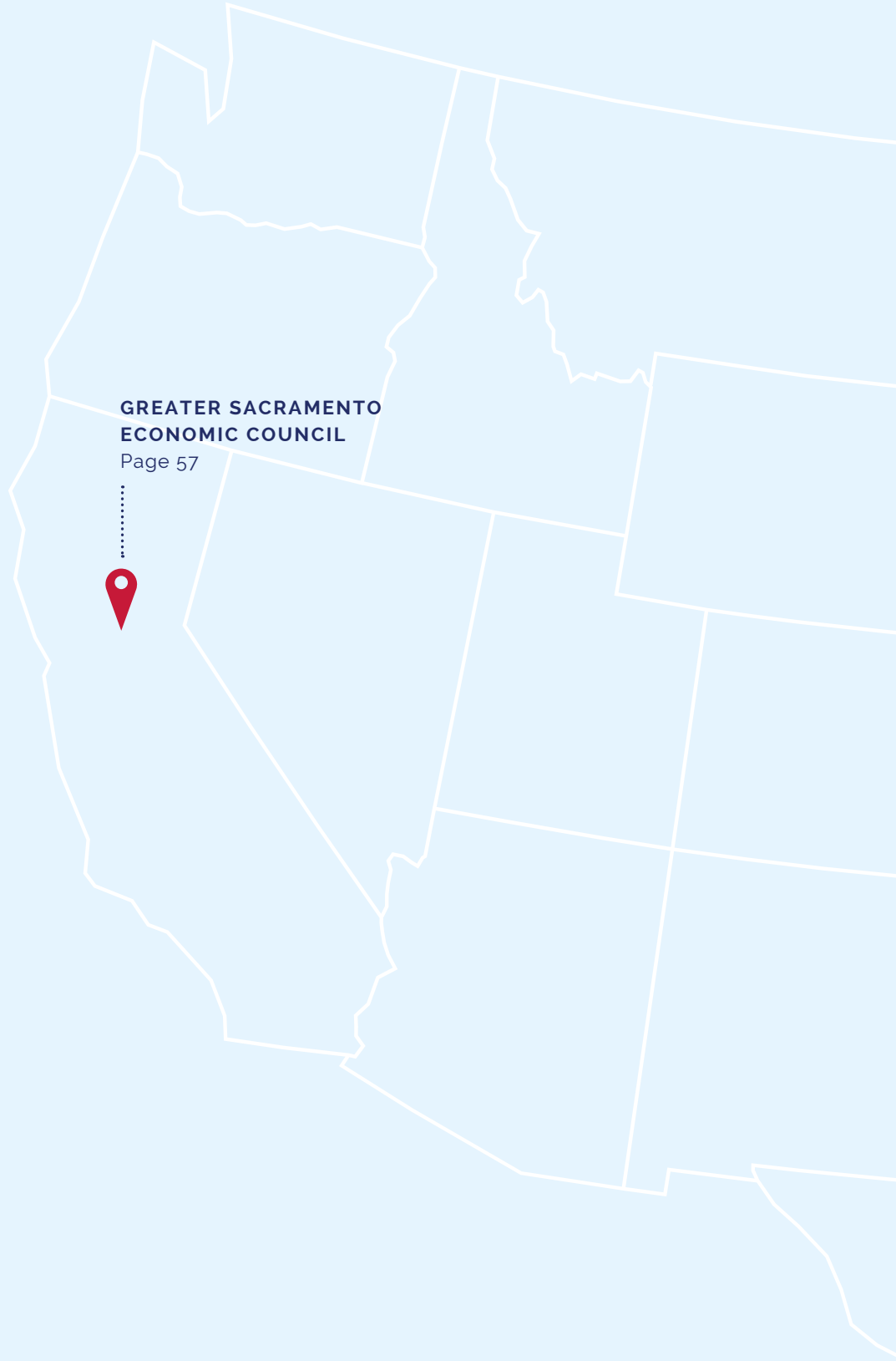
FRANKE
LANXESS
Energizing Chemistry

QUALITY WORKS.

CIRCULAR ECONOMY
FORUM
The Circular Economy Forum at K 2022 will
show how Circular Economy works in
practice in the plastics industry.
OUTDOOR AREA
IN FRONT OF HALL 1
EUROPEAN
COMMISSION
baris

TBIC IMPRESSIONS
K-SHOW, DÜSSELDORF,
GERMANY 2022

STATE OF CALIFORNIA



**GREATER SACRAMENTO
ECONOMIC COUNCIL**

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GREATER SACRAMENTO ECONOMIC COUNCIL

WWW.GREATERSACRAMENTO.COM



GREATER SACRAMENTO
ECONOMIC COUNCIL

We're the best out West for business

Greater Sacramento, the capital of the world's fifth largest economy, is situated within the Northern California Megaregion, sharing an economy and workforce with the San Francisco Bay Area. Here, companies recruit diverse, highly educated talent. There are 300,000+ four-year college students enrolled within a 100-mile radius and two nationally ranked educational institutions in the region, UC Davis and Sacramento State. The region is home to Aggie Square, a \$1.1 billion mixed-used life science innova-

tion district, and the California Mobility Center, a partnership of global leaders accelerating the commercialization of new technologies. The region's interconnected transportation system, including an international airport and Amtrak network, allows for efficient travel and transportation of goods across the U.S. and world. We have the talent, access and operational costs companies need to succeed. That's why leaders like Apple, Intel, Bayer Crop Science and Accenture invest in Greater Sacramento.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Siemens Mobility (France)	Transportation Equipment	1,500
Bayer CropScience (Germany)	Agricultural Technology	275
HM.CLAUSE (France)	Agricultural Technology	110
Novozymes (Denmark)	Life Science	75
Tomra (Norway)	Advanced Machinery	75

COMMUNITY PROFILE



CONTACT

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POPULATION

2,551,294
Greater Sacramento
Region (EMSI, 2021)
12,590,206
Northern California
Megaregion



GDP PER CAPITA

\$61,628
based for Greater
Sacramento Region (EMSI,
2021)



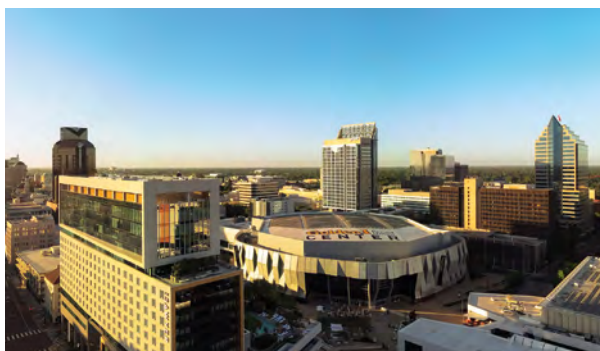
WORKFORCE

1,162,431
Labor force for
Greater Sacramento
Region (EMSI, 2021)
6,163,509
Northern California
Megaregion (EMSI, 2021)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Data/IT ▶ Food and Beverage
Processing ▶ Healthcare/
Medical Devices/Life
Sciences/Pharma



STATE OF FLORIDA

BAY COUNTY
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**PASCO ECONOMIC
DEVELOPMENT COUNCIL**
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The Bay EDA team understands the dynamic nature of the economic development process and the need for confidentiality surrounding the due diligence process. For professional and confidential assistance with your economic development project, contact us.

We look forward to working together with you on your location or expansion project in Bay County, Florida.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
GKN Aerospace (United Kingdom)	Aerospace	n/a
Butterfly Training (France)	Corporate Headquarter	n/a

COMMUNITY PROFILE



CONTACT

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+1-850-215-9965



POPULATION

184,817



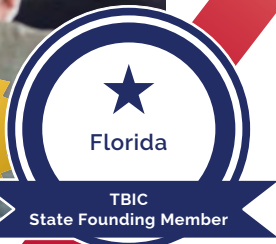
WORKFORCE

91,701



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Aviation/
Aerospace Data/IT
Defense/Security
Fabrication Transportation



STATE OF GEORGIA

**DALTON,
WHITFIELD COUNTY**
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**METRO ATLANTA
CHAMBER**
Page 232

**NORTHWEST
GEORGIA JOINT
DEVELOPMENT
AUTHORITY**
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STEPHENS COUNTY
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BRYAN COUNTY
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**SAVANNAH &
CHATHAM COUNTY**
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**HOUSTON
COUNTY**
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**PEACH
COUNTY**
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LIBERTY COUNTY
Page 66

**GLYNN
COUNTY**
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ATLANTA, GEORGIA

WWW.INVESTATLANTA.COM



Originally founded in 1847, the City of Atlanta is a vibrant community full of diversity, culture, and opportunity. Today the fast-growing city remains a transportation hub, not just for the country but also for the world: Hartsfield-Jackson Atlanta International Airport is the world's busiest in daily passenger flights.

Direct flights to Europe, South America, and Asia have made metro Atlanta easily accessible to the more than

1,000 international businesses that operate here and the more than 50 countries that have representation in the city through consulates, trade offices, and chambers of commerce.

The city has emerged as a banking center and boasts the third largest concentration of Fortune 500 companies in the country.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Sage Software (United Kingdom)	US Headquarters/Technology	750
Airbus Aerial (France)	Aviation Technology	75
Daimler (Germany)	Automotive Technology	50
PSA Group (France)	North American Automotive Headquarters	20

COMMUNITY PROFILE



CONTACT

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POPULATION

498,715 – Median Age: 35
Atlanta has seen unprecedented population growth over the past two decades with the city's population expected to reach 1.3 million by 2060.



GDP PER CAPITA

\$ 40,595 – Complimented by a low cost of living, Atlanta has been named the #1 Most Affordable Big City in the U.S. by WalletHub in 2018.



WORKFORCE

276,141 – Atlanta boasts a vibrant workforce with 48% of the population 25 years+ holding a bachelor's degree or higher. Additionally, the greater Atlanta Metro area is home to 57 institutions of higher learning.



FOCUS INDUSTRIES

► Automotive ► Aviation/ Aerospace ► Data/ IT
► Healthcare/Medical Devices/Life ► Sciences/ Pharma ► Transportation
► Warehousing/ Distribution/Logistics



DEVELOPMENT AUTHORITY OF BRYAN COUNTY

WWW.BRYANCOUNTYGA.COM



Where Industry Feels at Home

Bryan County offers many advantages including access to two interstate highways and close proximity to the Port of Savannah, Savannah-Hilton Head International Airport, and Georgia Southern University. Bryan County's talent pipeline includes the top-performing public-school system in its region and two military bases that transition nearly 4,000 "Heroes for Hire" into civilian life annually.

Bryan County has two major industrial parks where several buildings are either under construction or planned for development including an approximately 65,867 square meter building planned to be completed later this year. Additionally, another nearly 1,214 hectares are planned for industrial development over the next several years. With its available buildings and property, low ad valorem taxes, and business friendly atmosphere, Bryan County is a great place for industries to call home.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Orafol Americas (Germany)	Manufacturing of adhesive film products	100+
Preci-Dip (Switzerland)	Manufacturing of electric interconnector components	6 (expected to grow to 100)

COMMUNITY PROFILE



CONTACT

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Chief Executive Officer
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POPULATION

44,738
404,798 (Savannah
Metropolitan
Statistical Area)



GDP PER CAPITA

\$25,370



WORKFORCE

17,402
197,250 (Savannah
MSA Labor Force)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Chemicals/
Plastics/Advanced
Materials ▸ Fabrication
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Warehousing/
Distribution/Logistics



DALTON, WHITFIELD COUNTY

WWW.LOCATIONDALTON.COM

DALTON—WHITFIELD
JOINT DEVELOPMENT AUTHORITY
endlessly possible.

Located in the heart of the Southern Automotive and Advanced Manufacturing Corridors on Interstate 75 and just 25 miles south of Chattanooga and 85 miles north of Atlanta, the area is within a day's drive of half the country's population. Dalton is home to the Carpet

and Floor Covering Industry, and also home to automotive, solar panel, chemical and plastics manufacturing companies as well. Dalton invests in its talent pipeline to provide a skilled workforce. In Dalton, people do and make great things.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Tandus Centiva, Inc., Tarkett Company (France)	Carpet and Rug Floor Covering	1,182
GEDIA Georgia (Germany)	Automotive Industry	204
Arkema (France)	Adhesives	55
Alrol of America (Switzerland)	Roller Manufacturer and Roller Covering	9
American Superba (France)	Textile Machinery	8

COMMUNITY PROFILE



CONTACT

Carl Campbell
Executive Director
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daltonchamber.org
+1-706-712-0958



POPULATION

33,315 (Dalton)
104,589 (Whitfield County)



GDP PER CAPITA

\$ 57,466
(United States)



WORKFORCE

143,904 (Dalton MSA)
1,159,195 (50-mile drive)



FOCUS INDUSTRIES

- Advanced Manufacturing
- Automotive Chemicals/Plastics/Advanced Materials
- Data/IT Energy
- Transportation



Great Things are Made Here.

Midway between Savannah, GA, and Jacksonville, FL, the Golden Isles of Glynn County include St. Simons Island, Jekyll Island, Sea Island, Little St. Simons Island and the mainland City of Brunswick.

Today's manufacturers utilize the regional hub for transportation available in Southeast Georgia. The unparalleled access to Interstate 95, the Ports of Brunswick and Savannah, two Class I rail lines, and an airport served by Delta meet our existing industry's logistical needs. Industries that thrive in the region include Manufacturing,

Aerospace, Food Processing and Manufacturing, and Port-Dependent Industries.

In addition to the infrastructure to move supplies and products, the Golden Isles of Georgia provide the quality of life demanded by today's talent with a variety of housing options, excellent schools, a low cost of living and access to excellent healthcare at the Brunswick Campus of Southeast Georgia Health System- a 300-bed hospital with more than 300 physicians on its medical staff representing nearly every major medical specialty.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Symrise (Germany)	Chemicals (scent and fragrance)	200
BMW North America (Germany)	Vehicle processing and distribution	50
Mercedes Benz (Germany)	Vehicle processing and distribution	50
Pinova-DRT (France)	Chemicals (rosin and polyterpene resins)	n/a

COMMUNITY PROFILE



CONTACT

Ryan Moore
President & CEO
ryanmoore@bwkeda.com
+1-912-222-0388



POPULATION

84,470
1,737,008 (Population
within a 60-minute drive)



GDP PER CAPITA

\$46,530 (Glynn County)
851,542 (Labor force
participation size within
a 60-minute drive)



WORKFORCE

851,542



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Chemicals/
Plastics/Advanced
Materials ▸ Defense/
Security ▸ Energy
▸ Fabrication ▸ Food and
Beverage Processing



HOUSTON COUNTY

WWW.HOUSTONCOUNTYGA.NET



Be Houston.

Houston County, Georgia, offers today's businesses the critical assets required to achieve success. Once your company and your family are located in Houston County, you will find that you are truly at home. Houston County, Georgia, offers an excellent quality of life, a dynamic economy, and a low cost of living. Houston County and its incorporated cities of Centerville, Perry and Warner Robins make us one of the fastest growing communities in the state.

Houston County covers approximately 400 square miles and enjoys a close proximity to interstates, highways, airports and has rail access. The county lies

directly along Interstate 75 and is within a short distance of Interstate 16. The county is also located 75 miles south of Hartsfield-Jackson Atlanta International Airport and 165 miles west of the port of Savannah.

We are proud to be a significant contributor to the economy of Georgia, which has been recognized as the "Top State for Doing Business" by Site Selection magazine in 2013, 2014, 2015 and 2016. We pride ourselves in offering solutions for success. We want you to experience all we have to offer ... We want you to Be Houston!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Sandler Nonwoven (Germany)	Textiles, Nonwovens	40

COMMUNITY PROFILE



CONTACT

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Executive Director
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POPULATION

152,000



GDP PER CAPITA

\$ 32,262



WORKFORCE

176,000



FOCUS INDUSTRIES

Automotive Aviation/
Aerospace Data/IT
Defense/Security Food
and Beverage Processing
Healthcare/Medical
Devices/Life Sciences/
Pharma Warehousing/
Distribution/Logistics



Come Grow Globally!

Just 30 minutes south of Savannah's port and international airport, Liberty County is strategically positioned on the East Coast's north-south artery highway, Interstate 95, with proximity to Interstate 16. The county is 56 km from Savannah's port and within 161 km of three other major ports that face Europe. In addition to Liberty County's Career Academy, and campuses for Savannah Technical College and several four-year colleges, the county is home to the U.S.

Army's Fort Stewart, where 300-400 soldiers leave the military each month looking for civilian jobs. With large, master-planned industrial parks, available sites and buildings, an abundant workforce and robust existing industry base, Liberty is a prime location for manufacturing and distribution companies looking to expand or relocate. Companies, both foreign and domestic, have found our piece of the coast to be a place where they can GROW GLOBALLY!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
SNF (France)	Chemical	1,500
DS Smith Riceboro Paper Mill/Newport Timber (England)	Linerboard Mill & Saw Mill	340
Hugo Boss (Germany)	Clothing Distribution Center	180
Balta Home USA (Belgium)	Home Furnishings Distribution Center	90
Florapharm (Germany)	Tea Blender/Distributor	5

COMMUNITY PROFILE



CONTACT

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POPULATION

65,389 (County)
766,179 (45-mile radius)



GDP PER CAPITA

\$ 51,750 (County)



WORKFORCE

30,546 (County)
334,763 (45-mile radius)



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Aviation/
Aerospace Chemicals/
Plastics/Advanced
Materials Defense/Security
Fabrication Transportation
Warehousing/Distribution/
Logistics



NORTHWEST GEORGIA JOINT DEVELOPMENT AUTHORITY

WWW.NORTHWESTGEORGIA.US



Access the Southeast through Northwest Georgia

We cover the four-county region of Catoosa, Chattooga, Dade, and Walker counties in the state of Georgia. We are a part of the Chattanooga, TN-GA Metropolitan Statistical Area. Our region is in the middle of the Nashville, Knoxville, Atlanta, and

Birmingham markets. We are an hour away from the new Appalachian Regional Port which is a inland port providing direct access to the coastal ports of Georgia. 40% of our workforce commutes out of region for work every day.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
BJB Electric (Germany)	Light packs for appliances	50

COMMUNITY PROFILE



CONTACT

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northwestgeorgia.us
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POPULATION

183,176 (2020 ESRI)



GDP PER CAPITA

50,816 (2019)



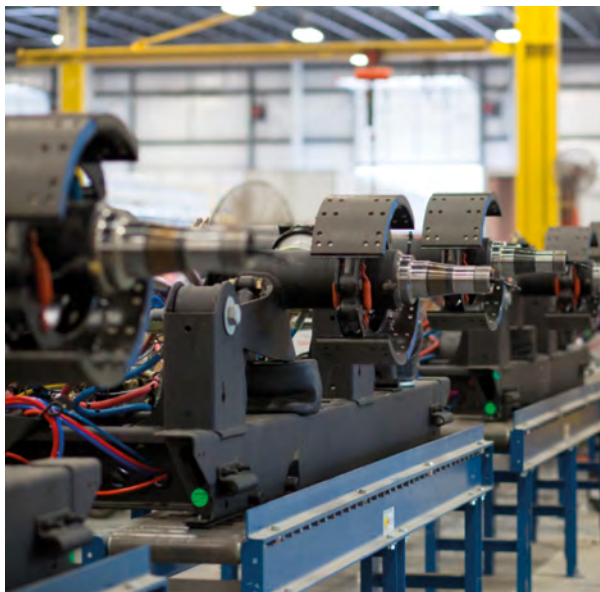
WORKFORCE

83,680 (2020 ESRI)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Automotive ► Healthcare/
Medical Devices/Life
Sciences/Pharma
► Warehousing/Distribution/
Logistics



DEVELOPMENT AUTHORITY OF PEACH COUNTY

WWW.GROWITSWEETER.COM



Development Authority

We grow *industry* sweeter!™

The best of Georgia: welcome to the peach capital

Less than ten miles from the geographic center of Georgia, you'll find Peach County. It's 151 square miles of beautiful countryside and incredible business opportunity. The county has an abundance of available sites and buildings for expansion opportunities and offers a dynamic economy with 508,000 skilled workers in easy commuting distance. Peach County is strategically located on U.S. Interstate I-75, an easy drive from the world's busiest airport (Hartsfield- Jackson Atlanta International) and the 4th busiest seaport in the nation (Port of Savannah). With a serene, rural setting, the costs of doing business and living are well below national

averages. Even better, you can reduce those costs further with workforce advantages and financial incentives from Peach County and the state of Georgia—the #1 state for business in the U.S. 8 years in a row.*

We are truly Georgia's Peach, the ideal blend of business leadership and exceptional quality of life. Who says you can't have it all? You can when you work and live in Peach County, Georgia where we grow everything sweeter!

COMMUNITY PROFILE



CONTACT

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POPULATION

26,966 (Peach
County 2020, Q2)
2,147,637
(60-mile radius)



GDP PER CAPITA

\$34,566 (Peach County
per capita 2020, Q2)



WORKFORCE

101,823 (Middle
Georgia CSA)
1,000,233
(60-mile radius)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Chemicals/Plastics/
Advanced Materials ▶ Data/IT
▶ Defense/Security ▶ Health-
care/Medical Devices/Life
Sciences/Pharma



* www.georgia.org/press-release/georgia-earns-top-state-doing-business-8th-consecutive-year

SAVANNAH & CHATHAM COUNTY

WWW.SEDA.ORG



Propelling Business

Savannah exhibits a diverse industry mix with five traditional pillars of economic growth which include manufacturing, port logistics, healthcare, academic/military/government and tourism. Advanced manufacturing is critical to the Savannah economy, home to over 280 manufacturing companies and the headquarters for Gulfstream Aerospace. Savannah is home to the fastest growing port in the Nation. The Port of Savannah is the

single largest container port in North America, with 2 Class I railroads on terminal and 9 deep-water berths the Port of Savannah is the most efficient port in the county. Savannah's talent pipeline is diverse, young and highly skilled. Among those contributing to Savannah's workforce are graduates of the area's colleges and universities, and the more than 4,000 servicemen and women who transition out of the local military each year.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
JCB, Inc. (United Kingdom)	Manufacturing	600
Imperial Sugar (Netherlands)	Manufacturing	380
Kerry Ingredients & Flavours (Ireland)	Manufacturing	260
Johnson Matthey (United Kingdom)	Manufacturing	180
IKEA (Sweden)	Warehouse & Distribution	150

COMMUNITY PROFILE



CONTACT

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POPULATION

290,501 (Chatham County)
387,543 (Savannah MSA
which includes Chatham,
Bryan and Effingham
Counties in Georgia)



GDP PER CAPITA

\$ 40,388
(Savannah MSA)



WORKFORCE

150,948 (Chatham County)
444,000 (60 mile radius)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Chemicals/
Plastics/Advanced Ma-
terials ▸ Data/IT ▸ Energy
▸ Food and Beverage
Processing ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma



STEPHENS COUNTY DEVELOPMENT AUTHORITY

WWW.SCDA.BIZ



Toccoa-Stephens County is situated along the North Georgia I-85 corridor with quick access to Atlanta (90 minutes), Greenville, South Carolina (60 minutes), and Charlotte, North Carolina (160 minutes). Outdoor activities add to the quality of life as Lake Hartwell and Currahee Mountain attract visitors from around the globe.

In 2007, the large master-planned Hayestone Brady Business Park was constructed to provide 425 acres of

business ready, Georgia Ready for Accelerated Development certified land to prospective industries. Stephens County is home to many types of industries, both domestic and international, who are continually succeeding. Stephens County, the City of Toccoa, and the State of Georgia work in conjunction with the Stephens County Development Authority to provide business incentives that promote growth and success within the community.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Nifco KTW (Germany)	Automotive Parts Supplier	350
Dewtex (United Kingdom)	Industrial Reinforcement Solutions	80
Sark Wire (Turkey)	Copper Wire Production	50

COMMUNITY PROFILE



CONTACT

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President & CEO
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POPULATION

25,586



GDP PER CAPITA

\$ 44,723



WORKFORCE

49,026



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Food and Beverage Processing
▸ Healthcare/Medical Devices/Life Sciences/Pharma





TBIC IMPRESSIONS
**TRANSATLANTIC
BUSINESS & INVESTMENT
CONFERENCE 2022**

STATE OF ILLINOIS

GREATER PEORIA

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Greater Possibilities in Greater Peoria

Greater Peoria, Illinois is a long term partner providing resources to make it easier to grow your business and industry. Our region is located in the middle of everywhere — three hours from Chicago, St. Louis and Indianapolis and within a day's drive of half the country's population. Greater Peoria is an intermodal hub, offering easy access to the country and the world via road, river, rail and air. As a leader in manufacturing,

healthcare, logistics and agribusiness, we know what it takes to achieve industry success. With a growing entrepreneurial ecosystem and skilled workforce, we are preparing our region to lead in the industries of the future. As a mid-size region, the cost of doing business is much lower than larger cities and provides a low cost of living. It is easy to grow here, with one-on-one support every step of the way.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Evonik - RAG Stiftung (Germany)	Industrial Chemicals	250
Nestle (Switzerland)	Agriculture/Food	200
Arxada Services (Switzerland)	Pharma/Bio	78
Autonomoustuff - Hexagon (Sweden)	Robotics and Autonomous Systems	70
4B Components (United Kingdom)	Agriculture Manufacturing	40
ThyssenKrupp (Germany)	Elevator Manufacturing	15

COMMUNITY PROFILE



CONTACT

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Attraction
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POPULATION

385,415 (2021)



GDP PER CAPITA

\$49,800 (2019)
(\$19.5B/391,580
rounded)



WORKFORCE

178,613 (2021)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Chemicals/
Plastics/Advanced
Materials ▶ Defense/
Security ▶ Fabrication
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



STATE OF INDIANA

**EAST CENTRAL INDIANA
REGIONAL PARTNERSHIP**

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**TERRE HAUTE,
VIGO COUNTY**

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**NORTHEAST INDIANA
REGIONAL PARTNERSHIP**

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**SOUTH CENTRAL
INDIANA ECONOMIC
DEVELOPMENT REGION**

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EAST CENTRAL INDIANA REGIONAL PARTNERSHIP

WWW.ECIRP.ORG



Moving the Future of Business. Together.

The centrally located region of East Central Indiana is the ideal location for your business. Our counties Blackford, Delaware, Fayette, Grant, Henry, Jay, Randolph, Rush and Wayne all boast a high quality of life and a history of strength in the advanced manufacturing, agribusiness and logistics industries. With a population of more than half a million, East Central Indiana has a total workforce of close to 186,000. Bolstered by the region's excellent transportation network, strong workforce and abundant

commodities, East Central Indiana has attracted a number of nationally recognized companies in a variety of fields, including 3M, Blue Buffalo Pet Products, General Motors, Boar's Head, Tyson, Berry Global and Progress Rail. From rural living to small towns and moderately sized cities, East Central Indiana offers something for everyone. Wherever you choose to live, you'll find a family-friendly and hard-working community with great schools and recreational opportunities.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Ardagh Group (Luxembourg)	Glass Manufacturing	867
Huhtamaki (Finland)	Disposable Plateware Manufacturing	170
Muncie Power Products (Italy)	Truck Equipment & Mobile Power	125
Holland Colours Americas Inc. (Netherlands)	Colors & Pigments Manufacturing	78
KVK US Technologies (Germany)	Plastic Fabrication	25

COMMUNITY PROFILE



CONTACT

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POPULATION

390,000



GDP PER CAPITA

\$31,037



WORKFORCE

186,000



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Data/IT
▶ Food and Beverage Pro-
cessing ▶ Warehousing/
Distribution/Logistics



NORTHEAST INDIANA REGIONAL PARTNERSHIP

WWW.NEINDIANA.COM



Raising the Bar for Business

Northeast Indiana is the hub of the Midwest. We are 260km from Chicago and are the fastest growing metro in the region. With more than **1 million residents** within 80 km radius and nearly **\$2 billion in capital investment** from 2018–2020, **Northeast**

Indiana is an ideal location for business. Our key industries are vehicles, medical device and defense and aerospace. From new materials to future technologies, come discover why Northeast Indiana is where **Business is Made Better**.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Voss Automotive (Germany)	Vehicles	500
Bosch Corporation (Germany)	Technology	300
Peg Perego (Italy)	Manufacturing	140
Faurecia (France)	Manufacturing	130
Trelleborg Sealing Solutions (Sweden)	Manufacturing	100

COMMUNITY PROFILE



CONTACT

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& COO
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POPULATION

798,581



GDP PER CAPITA

\$ 58,988



WORKFORCE

391,807



FOCUS INDUSTRIES

▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Aviation/Aerospace
▸ Data/IT ▸ Defense/Secu-
rity ▸ Food and Beverage
Processing ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma



Non-stop flights
Atlanta, Charlotte, Chicago, Dallas,
Detroit, Minneapolis and Philadelphia



Class I freight railroads
CSX and Norfolk Southern



International ports
Toledo-Lucas and Burns Harbor



Foreign Trade Zone
FTZ #182



Interstate access
I-65, I-70, I-74 via I-69 within 2 hours

SOUTH CENTRAL INDIANA ECONOMIC DEVELOPMENT REGION

WWW.SOUTHCENTRALINDIANA.COM

SOUTH CENTRAL
INDIANA
ECONOMIC DEVELOPMENT
#readytowork

We're #readytowork

In this unique area of Indiana, you can blend the excitement of innovation with the sense of tradition. In addition to the region's strategic location, the area offers a highly- productive labor force with tremendous work ethic. The South Central Indiana region and our central location is accented by:

- ▶ Major Interstate accessibility
- ▶ Easily accessible International Airports at Indianapolis, Louisville, and Cincinnati
- ▶ Major railroad providers and a River Port

- ▶ Proximity to large auto and appliance manufacturers
- ▶ Quality workforce that can help your company prosper and grow

South Central Indiana's diverse and expanding business base is comprised of ten counties and River Ridge Commerce Center. Our Team is dedicated to the growth and prosperity of South Central Indiana, USA and is prepared to assist you in your business' growth or relocation.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Valeo Lighting (France)	Automotive Lighting	1,650
Faurecia (France)	Manufacturing – Automotive Emission Controls	1,635
Valeo Engine Cooling (France)	Engine Cooling Manufacturing	1,200
GKN Sinter Metals (United Kingdom)	Powder Metal Components	490
Freudenberg Medical MIS, Inc (Germany)	Medical Devices and Surgical Equipment	380

COMMUNITY PROFILE



CONTACT

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+1-812-786-1176



POPULATION

505,763



GDP PER CAPITA

\$ 50,440



WORKFORCE

256,397



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Aviation/Aerospace
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma



TERRE HAUTE, VIGO COUNTY

WWW.TERREHAUTEEDC.COM



Terre Haute—We Can't Wait to Meet You

In Terre Haute, Indiana we're simply living our lives to the fullest, all at a lower cost than many of our coast-to-coast counterparts. Yes, our business climate is competitive, but for everything else we have to offer—from arts and culture, recreation and wellness—takes living and working in Terre Haute to a new level. We're a growing diverse community with the "we can do this" attitude for progress and vision for our future. With numerous public and private centers of support including professional organizations and educational and training centers you will be in good company as you establish a career here. And did we mention quality

of life? Contrary to popular belief, Indiana isn't all snowy winters and hot summers.

Terre Haute's stronger character point is the people who live, work and play here. An average commute time is 20 minutes which gives you more time to meet friends at the newest brewery or winery, squeeze in a run or do a quick power shop at a local boutique. We offer a place for businesses and families to grow big and strong. From a top pre-K program to prestigious universities we have the foundation to ensure a seamless workforce delivery system.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
ThyssenKrupp Presta AG (Liechtenstein)	Mfg. Steering Columns	260
Saturn Petcare USA (Germany)	Pet Food Manufacturing	169

COMMUNITY PROFILE



CONTACT

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POPULATION

105,600 (Vigo County)
221,900
(within a 50-mile radius)



GDP PER CAPITA

\$ 28,988 (as of 2008)



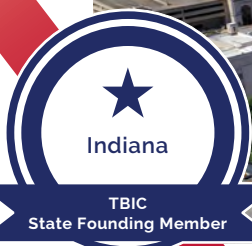
WORKFORCE

46,300
96,000 (Indiana's
Economic Growth
Region – EGR)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Defense/
Security ▸ Energy ▸ Trans-
portation ▸ Warehousing/
Distribution/Logistics





TBIC IMPRESSIONS
**TRANSATLANTIC
BUSINESS & INVESTMENT
CONFERENCE 2022**

STATE OF KANSAS

**JUNCTION CITY,
GEARY COUNTY**

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**REGIONAL DEVELOPMENT
ASSOCIATION OF
EAST CENTRAL KANSAS**

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SEDGWICK COUNTY

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REGIONAL DEVELOPMENT ASSOCIATION OF EAST CENTRAL KANSAS

WWW.EMPORIARDA.ORG



Emporia is strategically located at the nexus of I-35, I-335, U. S. Highway 50, and Burlington Northern Santa Fe (BNSF) rail road in East Central Kansas.

Global and national companies with operations located here are Bunge, Michelin, Cargill, Hostess Brands and Morgan Advanced Materials.

Our comparative advantage is provided by Emporia State University and Flint Hills Technical College providing an educated workforce. Many support businesses add to the high productivity work environment. Both Simmons Pet Food and Hostess Brands refer to their Emporia facilities as their "flag ship" operations.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Michelin (France)	Rubber tracks for large equipment	210
Morgan Advanced Materials - Thermal Ceramics (United Kingdom)	Manufacturing: Refractory Ceramic	37

COMMUNITY PROFILE



CONTACT

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RDA President
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POPULATION

24,765



GDP PER CAPITA

\$ 45,000



WORKFORCE

16,666



FOCUS INDUSTRIES

Advanced Manufacturing
Food and Beverage Processing



JUNCTION CITY, GEARY COUNTY

WWW.JCGCED.COM



JUNCTION CITY
GEARY COUNTY
K A N S A S

ECONOMIC
DEVELOPMENT
COMMISSION

Talent, Logistics & Diversity ... we have it all.

Located in the heart of Kansas, amidst the scenic foothills and rolling prairies of Geary County, you will find ample opportunities for business growth and quality living. Hometown to Fort Riley, an active duty post known as home of the 1st Infantry Division, "The Big Red One", Junction City prides itself on its support of soldiers and their families.

Junction City's prime location in the center of the nation, business-friendly climate and exceptional access to higher education and a stellar workforce, translate into important advantages for new and existing companies alike. We are fortunate to have tracts of industrial property available for companies looking to locate or expand. If you need a place where interstates, rail access and land all come together, you have it here!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Michelin (France)	Manufacturing	126
UPU Industries (Ireland)	Agricultural	40

COMMUNITY PROFILE



CONTACT

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Director
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POPULATION

36,818 (County)
48,068 (Neighboring
Fort Riley)



GDP PER CAPITA

45,243 (County)



WORKFORCE

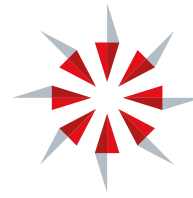
27,136 (City and County)
11,000 (Neighboring
Fort Riley)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Aviation/
Aerospace ▶ Defense/
Security ▶ Fabrication
▶ Transportation ▶ Ware-
housing/Distribution/
Logistics





Wichita, KS - Dynamic Transformation Is Here

Investment in the middle of the Heartland means you will have the freedom and space to grow and expand. The Greater Wichita Partnership cultivates the environment for businesses to succeed in the Greater Wichita region, also known as the **Air Capital of the World**.

#1 for Regulatory Freedom, Cato Institute
#1 Skilled Manufacturing Workforce in the Nation
#1 for Growth of Jobs, Brookings Institute

Let us connect you with resources in a region with a pro-aviation business environment and the **highest concentration of skilled aerospace manufacturing employees in the USA**. Grow your business alongside Airbus, Bombardier Learjet, Spirit AeroSystems and Textron Aviation along with over 450 of the industry's top suppliers. The nation's best workforce, reduced business costs, a central global location and regulatory freedom make Wichita, Kansas the ideal business destination. Connect with the Greater Wichita Partnership and let us help you expand in the Midwest.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Siemens Wind Power (Germany)	Wind Turbine Components	365
Airbus North America Engineering (Multinational)	Aerospace	350
Cobham AvComm (United Kingdom)	Communications Test Equipment	300
Viega North America (Germany)	Plumbing and Heating Fixtures	300
Figeac Aero North America (France)	Aerospace	200

COMMUNITY PROFILE



CONTACT

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POPULATION

790,250



GDP PER CAPITA

\$ 48,826



WORKFORCE

388,655



FOCUS INDUSTRIES

Advanced Manufacturing
Agriculture/Agri-Tech/
Agribusiness Aviation/
Aerospace Data/IT Energy
Fabrication Transportation
Warehousing/Distribution/
Logistics

Prime
GLOBAL
location



STATE OF KENTUCKY

**SOUTH WESTERN
KENTUCKY ECONOMIC
DEVELOPMENT
COUNCIL**

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**FRANKLIN,
SIMPSON COUNTY**

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**DANVILLE,
BOYLE COUNTY**

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ROWAN COUNTY

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**MURRAY,
CALLOWAY COUNTY**

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**PADUCAH,
McCRACKEN COUNTY**

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BARREN COUNTY

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**GREATER OWENSBORO ECONOMIC
DEVELOPMENT CORPORATION**

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Life's Better in the Barrens

Barren County is within 600 miles of over 65 percent of the nation's population, personal income and manufacturing business establishments. When it comes to logistics, we have got you covered, interstate access and just 90 miles to the UPS Worldport.

Workforce recruiting and training assistance for new and existing employees at no charge. We also offer a personalized approach to your workforce needs—you

tell us what you need, and we custom-design a solution, saving you time and money.

Enjoy lower costs, Kentucky ranks 1st in the nation for cost of doing business according to CNBC, and Barren County's cost of living is 13% less than national average. We also offer some of the lowest energy rates east of the Mississippi.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Halton Company (Finland)	Manufacturing	164
Essity (Sweden)	Manufacturing	143
Alpla Inc (Austria)	Plastics Manufacturing	90
3A Composites (Switzerland)	Manufacturing/Composites	80
Suntec Industries Inc (France)	Automotive	15

COMMUNITY PROFILE



CONTACT

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POPULATION

44,249
(Median age of 40.3 years)
2,246,320
(Labor Market Area)



GDP PER CAPITA

31,639 \$
(2.3% increase in GDP
over last 10 yrs)



WORKFORCE

20,063
1,638,764
(within 60-minute drive)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Aviation/Aerospace ▸ Food
and Beverage Processing
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Warehousing/
Distribution/Logistics

DANVILLE, BOYLE COUNTY

WWW.DEVELOPDANVILLE.COM



Historically Bold

Develop Danville, Inc., is the Danville-Boyle County Economic Development Partnership, an alliance of the Boyle County Industrial Foundation, Danville-Boyle County Chamber of Commerce, Danville-Boyle County

Convention & Visitors Bureau, Heart of Danville Main Street Program, Main Street Perryville, and the local governments of Boyle County, Kentucky, and its cities of Danville, Junction City, and Perryville.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Meggitt Aircraft Braking Systems Kentucky Corporation (United Kingdom)	Consumer Plastics Packaging	327
TransNav Groupe Plastivoire Technologies, Kentucky (France)	Automotive Aluminum Wheels	218
Essity North America, Inc. (Sweden)	Automotive Stamped Parts	165

COMMUNITY PROFILE



CONTACT

Josh Gooch
Economic Development
Specialist
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POPULATION

30,060 (County,
July 2019 U.S.
Census Bureau)
54,380 (Micropolitan
Statistical Area)



GDP PER CAPITA

\$ 38,985
(Commonwealth of
Kentucky)



WORKFORCE

324,512
(13-county labor market)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Aviation/Aerospace
▸ Food and Beverage
Processing ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma ▸ Ware-
housing/Distribution/
Logistics



FRANKLIN, SIMPSON COUNTY

WWW.F-SINDUSTRY.COM



Franklin, Simpson County is an idyllic town located on the Kentucky/Tennessee border directly on Interstate 65. The community is located just 35 miles north of Nashville, Tennessee. It is one of the fastest growing areas in Kentucky and is home to over fifty industries and service companies. Six different international countries have manufacturing facilities in Franklin. Within a thirty-mile area of Franklin, there is a population of 442,000 people that provide an ample labor force for the community.

Franklin has an active downtown area with a variety of shops and galleries as well as concerts and festivals held throughout the year. Franklin offers a number of sports activities, gyms, dance classes, and theater arts productions. There are also numerous shopping areas, commercial developments, and restaurants throughout the city making Franklin a very attractive area for industries and individuals looking for a quality life style.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Fritz Winter North America (Germany)	Brake discs/rotors	270
RKW-North America (Germany)	Polyethylene Films	150
Virtus Precision Tube (United Kingdom)	Copper Tuning	120
Smiley-Monroe (Northern Ireland)	Conveyor Belts	30

COMMUNITY PROFILE



CONTACT

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POPULATION

19,654
442,000
(30 mile radius)



GDP PER CAPITA

\$ 34,342



WORKFORCE

67,154
(60 mile radius)



FOCUS INDUSTRIES

- ▶ Automotive
- ▶ Fabrication
- ▶ Warehousing/Distribution/Logistics



ROWAN COUNTY

WWW.EDC-MMRC.COM



Rowan County, nestled in central east Kentucky, is a logistically ideal location within a six-hour drive to over 50% of the nation's population. Home to a variety of industries including timber, agriculture (both high-tech and traditional), manufacturing, distribution, healthcare, and education among others. Morehead-Rowan County serves as a regional hub for 260,000 people within a 50-mile radius for work, education and recreation. Home to the beautiful Cave Run Lake and Licking River where you can enjoy fishing, boating, kayaking, and camping. Take a hike through your choice of hundreds of miles of trails, as Morehead is a certified trail town.

Our industrial park has over 300 acres of level, flood-free land with truck accessibility and industrial infrastructure ready for development. The park is 1.5 miles from interstate 64 and 2.3 miles from our regional airport.

Rowan County is a certified Work Ready community with a highly skilled workforce, development availability, a wealth of outdoor recreation and high-quality education at Morehead State University and the Maysville Community and Technical College Rowan Campus.

COMMUNITY PROFILE



CONTACT

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Jason Slone
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POPULATION

24,784



GDP PER CAPITA

\$ 42,797



WORKFORCE

214,000



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Aviation/Aerospace
▶ Defense/Security
▶ Fabrication ▶ Warehousing/
Distribution/Logistics



MURRAY, CALLOWAY COUNTRY

WWW.THINKMURRAY.COM



Murray, Kentucky is a growing community with a small town atmosphere and excellent quality of life. In addition to a central geographic location located within a one day drive of 60 % of the total U. S., Murray has very low crime, excellent schools and very good outdoor recreational qualities. We are home to Murray State University which has high quality programs in engineering, engineering technology, business and occupational safety.

Leading industries in Murray include Iwis Engine Systems of Munich as well as Briggs & Stratton small gasoline engines, Pella Windows and more. We have excellent support for industries especially in the tool and die sector.

More than anything else, you will find Murray to be an excellent location for manufacturing with tremendous service and support.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Iwis Engine Systems (Germany)	Auto Supply, Timing Systems	75

COMMUNITY PROFILE



CONTACT

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POPULATION

38,343



GDP PER CAPITA

\$ 41,443



WORKFORCE

88,655



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Chemicals/Plastics/
Advanced Materials
▶ Fabrication ▶ Food and
Beverage Processing



GREATER OWENSBORO ECONOMIC DEVELOPMENT CORPORATION

WWW.EDC.OWENSBORO.COM



Owensboro Is Your Opportunity!

Located along the banks of the Ohio River in northwest Kentucky. The region is a community of human resource dedicated to accomplishing big things. By building an environment of fostering new business creation and growth, success has been seen in research and cutting-edge technologies. The region is a unique place that is made up of skilled people who work with pride and precision and are dedicated to quality of life and work.

The Owensboro MSA (Daviess, Hancock and McLean Counties) is part of the Green River Area Development

District and is fortunate to have excellent access to the best riverfront and industrial properties in the state. Our partnerships with surrounding communities, north and south of the Ohio River, have allowed for capitalization on the strengths of our region.

Owensboro is accessible by three Interstates; I-165, I-64, and I-69 Spur. The Owensboro Riverport Authority is the largest and most profitable port in Kentucky and the Owensboro-Daviess County Airport has both an 8,000 and 5,000-foot runway.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Pinkerton Tobacco (Swedish Match) (Sweden)	Smokeless Tobacco	345
Kentucky BioProcessing (United Kingdom)	Biotechnology	37

COMMUNITY PROFILE



CONTACT

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+1-270-926-4339



POPULATION

117,319 (MSA)



GDP PER CAPITA

\$ 40,965



WORKFORCE

568,309
(regional labor)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Agriculture/Agri-Tech/
Agribusiness ► Automotive
► Aviation/Aerospace ► Food
and Beverage Processing
► Healthcare/Medical
Devices/Life Sciences/
Pharma ► Transportation



PADUCAH, MCCRACKEN COUNTY

WWW.EPADUCAH.COM



Paducah, Kentucky is located at the confluence of the Ohio, Tennessee, Cumberland and Mississippi Rivers—our history is built around the river and logistics industries. Today, Paducah serves as a regional hub for healthcare, retail and industry.

Greater Paducah Economic Development is the economic development agency for Paducah-McCracken County, KY. It is a public/private partnership formed to attract and grow jobs and investment

through assisting existing business with expansion projects and recruiting new businesses. With its central location, Paducah-McCracken County is located within a one-day drive of 60% of the United States. Greater Paducah Economic Development owns or controls three separate business/industrial parks, totaling more than 1,000 acres in Paducah-McCracken County. The parks are all different in nature featuring an office park, distribution park and river site with triple rail access.

COMMUNITY PROFILE



CONTACT

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POPULATION

27,137
(City of Paducah)
67,875
(McCracken County)
552,713 (50 mile radius)



GDP PER CAPITA

58,584



WORKFORCE

219,455



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Data/IT
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



↑ Ohio River Triple Rail Site
← Paducah-McCracken Co. Riverport

SOUTH WESTERN KENTUCKY ECONOMIC DEVELOPMENT COUNCIL

WWW.SOUTHWESTERNKY.COM



Go SWK!

South Western Kentucky's location is an easy day's drive to 86% of the country's population. With easy access to interstate, rail, ship, and plane, you or your company's products can be anywhere in the world in just a matter of hours. Over 61 manufacturers, with 21 internationally-owned and representing 11 unique countries have already made the SWK their new home.

This region also boasts the home of Fort Campbell, Kentucky. This economic engine, along with our 200

universities and colleges in the region, is a major source of our reliable and skilled workforce of over 450,000 workers in labor shed. The SWK is fortunate to have a growing and skilled workforce ready to help your business.

We have available shovel ready sites, spec buildings, and existing inventory ready for you. You won't be disappointed as you experience life that's less taxing and more relaxing. Come grow with us!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Grupo Antolin (Spain)	Automobile headliners	480
Danfoss (Denmark)	Hydraulic Motors	220
Freudenberg (Germany)	Air Filters Automotive	200
Huhtamaki (Finland)	Packaging	136
Comefri (Italy)	HVAC & Industrial Fans	90

COMMUNITY PROFILE



CONTACT

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Executive Director
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southwesternky.com
+1-270-348-6226



POPULATION

105,000 (Christian,
Todd & Trigg Counties)
292,000 (TN-KY
Metropolitan Statistical
Area)



GDP PER CAPITA

\$ 36,136



WORKFORCE

167,451 (8 county labor
market area)
463,000 (within 40 miles)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Agriculture/Agri-Tech/
Agribusiness ► Automotive
► Chemicals/Plastics/Ad-
vanced Materials ► Food and
Beverage Processing ► Trans-
portation ► Warehousing/
Distribution/Logistics





TBIC IMPRESSIONS
HANNOVER MESSE 2022,
HANOVER, GERMANY

STATE OF LOUISIANA

NORTH LOUISIANA ECONOMIC PARTNERSHIP

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ASCENSION PARISH

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Experience the Ascension Advantage

Strategic location on the US Gulf Coast with barge/dock access on the Mississippi River, 3 Class 1 railroads, interstate highways, raw material, feedstock pipelines, and an existing trained labor force all in a

high population growth area located between the major metropolitan areas of New Orleans and Baton Rouge, Louisiana — Come experience the Ascension Advantage.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
BASF (Germany)	Specialty Chemicals	1198
Shell Chemical (Netherlands)	Petrochemical	630
Huntsman/Rubicon (Netherlands)	Chemicals	450
Linde (Ireland)	Industrial Gases	90
Air Liquide (France)	Industrial Gases	44
Veolia (France)	Chemicals	29
Mauser (Germany)	Container Manufacturer	26

COMMUNITY PROFILE



CONTACT

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POPULATION

128,369
(15 % Population growth
from 2010 to 2017)
870,569 (Baton Rouge
MSA Region
Population)



GDP PER CAPITA

\$ 55,213
(State of Louisiana)



WORKFORCE

62,994
(Ascension Parish)
426,014
(Ascension Parish Region)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Chemicals/
Plastics/Advanced Materials
▸ Data/IT ▸ Defense/Security
▸ Fabrication ▸ Transportation
▸ Warehousing/Distribution/
Logistics



NORTH LOUISIANA ECONOMIC PARTNERSHIP

WWW.NLEP.ORG



Situated in the south-central region of the United States, NLEP's 14-parish (county) footprint of North Louisiana is connected to major markets through a multimodal system of Class 1 rail, interstates, federal highways, two regional airports, and four ports. Businesses in the area can directly access more than 79 million consumers in some of America's largest cities within a day's travel time and have access to active foreign trade zones that can reduce the cost of imports. NLEP and the State of

Louisiana provide diverse workforce initiatives to assist companies with recruitment efforts and ensure access to qualified candidates needed for the job, including two established chapters of the FAME Advanced Manufacturing Technician program, an apprenticeship program to develop multi-skilled maintenance technicians. Businesses in Louisiana have access to a competitive and comprehensive portfolio of incentives that can profoundly impact a company's bottom line.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Ardagh (Luxembourg)	Glass bottle manufacturer	300
Benteler Steel/Tube (Austria)	Steel Tube Fabrication	300
Certainteed (parent St. Gobain) (France)	Roof shingle manufacturer	100
Alfasigma (Italy)	Pharmaceutical manufacturing	40

COMMUNITY PROFILE



CONTACT

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Business Development
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POPULATION

788,219
(NLEP service territory
(2021)



GDP PER CAPITA

\$ 46,344
(NLEP service territory,
2021)



WORKFORCE

342,175
(NLEP service territory,
2021)



FOCUS INDUSTRIES

Advanced Manufacturing
Chemicals/Plastics/
Advanced Materials
Fabrication Transportation
Warehousing/Distribution/
Logistics





TBIC IMPRESSIONS
**TRANSATLANTIC
BUSINESS & INVESTMENT
CONFERENCE 2022**

STATE OF MICHIGAN

BATTLE CREEK

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DETROIT REGIONAL PARTNERSHIP

Page 100



Development Done Right!

Battle Creek Unlimited (BCU), a private, nonprofit corporation, has received international acclaim for its role as the economic development arm for the city of Battle Creek.

BCU is an enduring alliance of public, private and community leaders, guiding the nation's first and most successful base conversion into Michigan's largest modern industrial park — the 3,000-acre Fort Custer Industrial Park. Today the Fort Custer Industrial Park is

home to more than 80 companies, employing more than 13,600 people.

BCU is unique in its ability to provide generous local investment incentives, which are independent from those provided by the State of Michigan. In 2018, BCU adopted a new strategic plan which identifies five key growth sectors: automotive; aviation & defense; food & beverage; logistics; and energy storage.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Rosler Metal Finishing USA LLC (Germany)	Metal finishing equipment & accessories	103
Bleistahl North America (Germany)	Automotive Industry	63
Geislinger Corporation (Austria)	Manufacturer of couplings and dampers	37
BASF Toda America Inc (Germany)	Steel plates/wear parts	25
C.A. Picard, Inc. (Germany)	Automotive Aluminum Parts	89

COMMUNITY PROFILE



CONTACT

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POPULATION

134,386 (Calhoun County)
51,262 (Battle Creek)



GDP PER CAPITA

\$ 39,475 (2018)



WORKFORCE

63,302 (Calhoun County)
23,638 (Battle Creek)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/
Aerospace ▶ Defense/
Security ▶ Energy ▶ Food
and Beverage Processing
▶ Warehousing/Distribution/
Logistics



DETROIT REGIONAL PARTNERSHIP

WWW.DETROITREGIONALPARTNERSHIP.COM



The Detroit Regional Partnership is a regional economic development nonprofit serving Southeast Michigan's 11-county region. Founded in 2019 by a group of business and philanthropic CEOs, the organization is laser-focused on marketing the region to out-of-state and international companies to attract investments and jobs.

The Partnership offers no-cost site location assistance and other services to domestic and foreign companies

planning new or expanded facilities. It is a single point-of-contact to companies as they explore and invest in the Detroit region. The Partnership is organized as a public-private, 501(c)(3) not-for-profit corporation funded jointly by the 11-county governments of the region, the city of Detroit, and leading private-sector businesses.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Bosch (Germany)	Automotive Engineering	3,800
Faurecia (France)	Automotive Parts Manufacture	3,659
GKN (United Kingdom)	Automotive Components	1,800
Comau (Italy)	Industrial Automation	1,150
Autoliv (Sweden)	Automotive Safety Parts Manufacture	585
Kuka (Germany)	Industrial Robotics	n/a

COMMUNITY PROFILE



CONTACT

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POPULATION

5.4 Million
(larger than 30 other
states' population)



GDP PER CAPITA

\$ 284 Billion (2018)



WORKFORCE

2.7 Million
(total workforce)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Chemicals/
Plastics/Advanced Materials
▸ Data/IT ▸ Food and Beverage
Processing ▸ Transportation
▸ Warehousing/Distribution/
Logistics





TBIC IMPRESSIONS
**HANNOVER MESSE 2022,
HANOVER, GERMANY**

STATE OF MINNESOTA

APEX: AREA PARTNERSHIP FOR ECONOMIC EXPANSION

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APEX: AREA PARTNERSHIP FOR ECONOMIC EXPANSION — NE MINNESOTA & NW WISCONSIN

WWW.APEXGETSBUSINESS.COM



APEX Gets Business

APEX prepares the compelling business case required for senior management to cost-justify the decision to locate, expand or stay in northeast Minnesota and northwest Wisconsin.

APEX is a private sector-led business development engine established to promote sustainable growth in the APEX region. APEX investor-members represent

many of the largest and most influential organizations in the region with a vested interest in business attraction, expansion and retention.

Since 2003, the organization has impacted over 4,340 jobs in the region, resulting in a regional payroll of over \$177.9 million and contributing to over \$24.5 million annually in state and local taxes.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
ArcelorMittal (Luxembourg)	Mining	362
UPM (Finland)	Agriculture	250
Tate & Lyle (United Kingdom)	Food/Beverage Processing	43
Victorinox (Switzerland)	Advanced Manufacturing	43
Lonza (Switzerland)	Chemicals	20

COMMUNITY PROFILE



CONTACT

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POPULATION

289,247 (Duluth-Superior
MSA, 2019),
291,638 (Duluth-Superior
MSA, 2020)



GDP PER CAPITA

140,357 (Duluth-Superior
MSA, 2020),
139,470 (Duluth-Superior
MSA, 2021),
\$48,698 (2020)



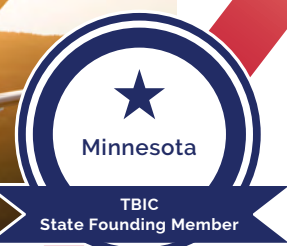
WORKFORCE

145,463
(Duluth-Superior MSA)



FOCUS INDUSTRIES

Advanced Manufacturing
Aviation/Aerospace
Chemicals/Plastics/
Advanced Materials
Data/IT Fabrication
Healthcare/Medical
Devices/Life Sciences/
Pharma Transportation



STATE OF MISSISSIPPI

DeSOTO COUNTY
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TUNICA COUNTY
Page 114

**ITAWAMBA, PONTOTOC
AND UNION COUNTIES**
Page 112

CORINTH, ALCORN COUNTY
Page 105

TUPELO, LEE COUNTY
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GOLDEN TRIANGLE
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**CANTON,
MADISON COUNTY**
Page 111

**GREATER JACKSON
ALLIANCE**
Page 108

**MERIDIAN,
LAUDERDALE COUNTY**
Page 109

RANKIN COUNTY
Page 113

CORINTH, ALCORN COUNTY

WWW.CORINTHALLIANCE.COM



Corinth, Alcorn County, Mississippi is located at the crossroads of two four-lane US Highways (US Highway 45 and US Highway 72) and two Class 1 rail mainlines (Kansas City Southern and Norfolk Southern). Corinth is the commerce, retail, healthcare, and population center for region in northeast Mississippi that includes parts of southcentral Tennessee and northwest Alabama.

Corinth connects to Memphis, TN (90 miles) and Huntsville, AL (110 miles) via US Highway 72, and

Tupelo, MS (45 miles) and Jackson, TN (60 miles) via US Highway 45. This presents a location advantage to many industry sectors, including automotive, aerospace/defense and logistics.

Corinth School District (Pre-K – 12) is training the future workforce to compete on a global scale by teaching the Cambridge International Curriculum and offering a modified school calendar that includes all twelve months of the year.

COMMUNITY PROFILE



CONTACT

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POPULATION

37,519
(Alcorn County,
ESRI, 2021)
751,126
60 Mile Radius
(ESRI, 2021)



GDP PER CAPITA

\$ 35,715



WORKFORCE

15,956
(Alcorn County,
ESRI, 2021)
342,819
60 Mile Radius
(ESRI, 2021)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/
Aerospace ▶ Chemicals/
Plastics/Advanced Materials
▶ Defense/Security
▶ Fabrication ▶ Food and
Beverage Processing



DESOTO COUNTY

WWW.DESOTOCOUNTY.COM



DeSoto County is the fastest growing county in the State of Mississippi and Memphis MSA. Home to over 200 manufacturers and distributors, DeSoto County is one of the most sought-after markets for industrial development in the nation, thanks to the logistics advantages of our central U.S. and FedEx Superhub location.

Now home to 5 of the top 12 Fortune 500 companies, with the recent announcement of the only Google

Operations Center in the nation, we are committed to ensuring a qualified and skilled workforce through innovative partnerships with Northwest MS Community College, the local Career Tech Centers, and the HR/Operations Network of our local companies. This sustainable workplace environment continues to generate, on average, 12 new locations and 15 expansions on an annual basis.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Siemens (Germany)	Electronic parts	300
Syncreon (Germany)	Third party logistics	220
Ardagh (Ireland)	Aluminum beverage cans	116
Krone (Germany)	Agricultural equipment	90
Evercompounds S.p.A. (Italy)	Rubber gaskets	45

COMMUNITY PROFILE



CONTACT

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POPULATION

180,000



GDP PER CAPITA

\$ 25,000



WORKFORCE

87,970



FOCUS INDUSTRIES

► Advanced Manufacturing
► Chemicals/Plastics/
Advanced Materials ► Data/IT
► Energy ► Fabrication
► Food and Beverage
Processing ► Healthcare/
Medical Devices/Life
Sciences/Pharma



GOLDEN TRIANGLE REGION

WWW.GTRLINK.ORG



The Golden Triangle references a region in North Mississippi encompassing Columbus, Starkville and West Point. The region's industrial and retail development is represented by the Golden Triangle Development LINK. A multi-modal destination, the region boasts heavy-duty water, rail, road and air methods for product and source movement.

The Golden Triangle Regional Airport is Mississippi's third largest commercial airport and local highways connect to I20, I22 Corridor and I55. Three ports provide direct access to the Port of Mobile to the South and

Ohio River Valley to the North. Three industrial parks located in Columbus and West Point are served by Kansas City Southern Railway's connectivity to the East and West Coasts, Canada and Mexico. The region boasts three Tennessee Valley Authority certified mega sites, two-shovel-ready industrial parks in Clay and Lowndes counties and one new park under development in Oktibbeha County. The Golden Triangle actively targets automotive, advanced manufacturing, aerospace, hyperdata, paper and food sectors to add to their diverse portfolio of manufacturing employers.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
PACCAR (United Kingdom)	Automotive	500
Baldor – ABB Group (United Kingdom)	Electric Motors	309
Airbus (France)	Aerospace	215
AkzoNobel – Eka Chemicals (Netherlands)	Chemicals	100
Valmet (Finland)	Pulp & Paper	50

COMMUNITY PROFILE



CONTACT

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POPULATION

120,000



GDP PER CAPITA

\$ 31,504 (2015)



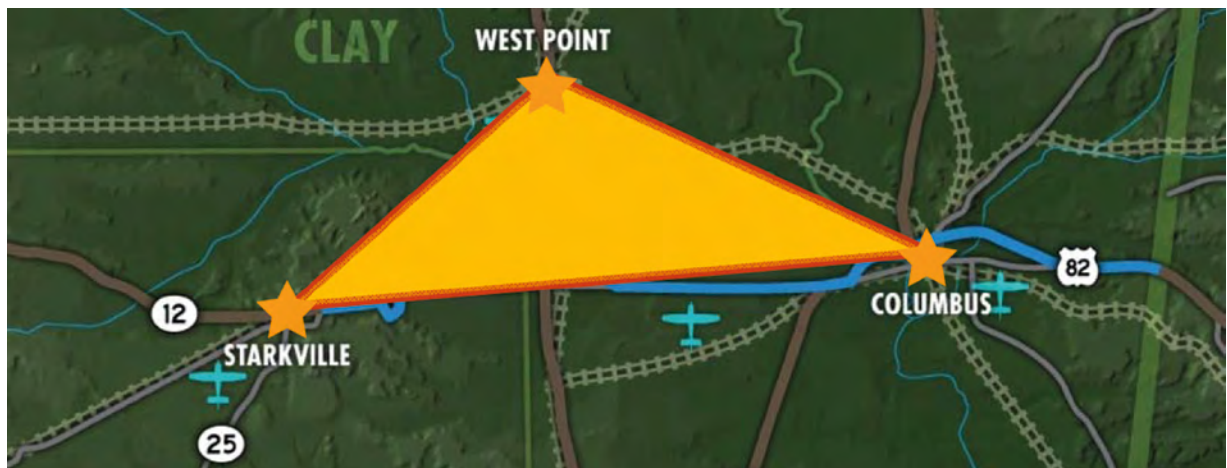
WORKFORCE

400,000
(60-mile labor draw)



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Aviation/
Aerospace Defense/
Security Fabrication



Greater Jackson Alliance Region – Hinds, Madison, Rankin and Warren Counties

The Greater Jackson Alliance is a regional economic development alliance focused on marketing the region to domestic and global corporate partners. Strategically located between Atlanta and Dallas, the Greater Jackson metropolitan area is home to the state's largest commercial airport, two Interstate Highways and two

Class I railroads, which together provide a significant logistical advantage to local companies. Access to a skilled workforce and workforce training by the areas two community colleges ensures companies are able to meet current and future workforce demands.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Continental Tire (Germany)	Automotive	2,500 (by 2029)
Faurecia (France)	Automotive	450
Siemens Power Transmission & Distribution (Germany)	Energy	275
Voith Fabrics Florence Inc. (Germany)	Manufacturing	110
ISA Tantec (Germany)	Manufacturing	94

COMMUNITY PROFILE



CONTACT

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POPULATION

\$ 597,727 (Jackson MS
Metropolitan Area)
496, 036 (GJA Region)



WORKFORCE

\$ 288,614 (Jackson
Metropolitan Area)
248,843 (GJA Region)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Aviation/Aerospace
▶ Chemicals/Plastics/Advanced
Materials ▶ Defense/Security
▶ Energy ▶ Healthcare/Medical
Devices/Life Sciences/Pharma
▶ Warehousing/Distribution/
Logistics



MERIDIAN, LAUDERDALE COUNTY

WWW.EMBDC.ORG

EMBDC

East Mississippi Business
Development Corporation

Meridian, Lauderdale County is located in East Central Mississippi. Meridian is known for its easy access to all parts of the country via two Interstate highways, I-20 and I-59 that cross through Meridian. There are also two Class-1 railroads that service Meridian, Norfolk Southern Rail and Kansas City Southern Rail.

Within 60 miles of Meridian there are 330,000 people. Major industries include healthcare (6,600 employees), manufacturing (4,200 employees), military instal-

lations (Navy Air Station-Meridian 3,500 employees/ Air National Guard 1,000 Employees) and Retail/ Restaurants (8,000 employees).

Meridian is also home to the State of Mississippi Arts & Entertainment Museum, the Mississippi State University Riley Performing Arts Center and soon to be Meridian Children's Museum. Meridian's downtown is both historic and vibrant consisting of 90 city blocks.

COMMUNITY PROFILE



CONTACT

Bill Hannah
President/CEO
bhannah@embdc.org
+1-601-693-1306



POPULATION

76,155
(Lauderdale County)
330,000
(60-mile radius)



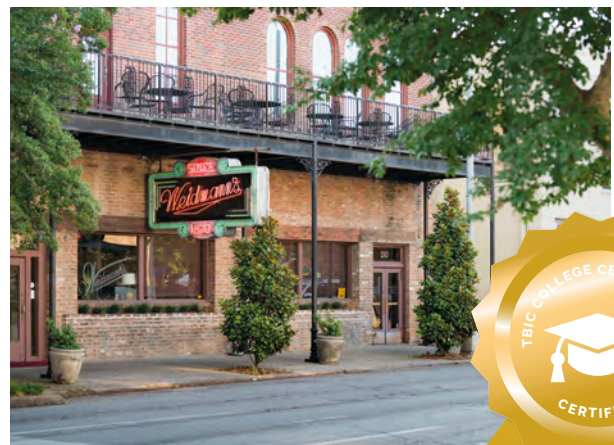
WORKFORCE

33,376
(Lauderdale County)
119,711
(60-mile radius)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Fabrication ▸ Food and Beverage
Processing ▸ Warehousing/
Distribution/Logistics



TUPELO, LEE COUNTY

WWW.CDFMS.ORG



Tupelo, Lee County is the population, manufacturing, retail and center for Northeast Mississippi — offering a high quality of life and a broad range of attractions. With exceptional workforce development programs including European-modeled apprenticeship pro-

grams, Lee County boasts one of the highest manufacturing workforce concentrations in the U. S., and is home to many international companies including Toyota, Philips, Grammer, and more.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Grammer, Inc. (Germany)	Construction, Agriculture, Material Handling, Turf and Automotive Manufacturing	650
Philips Lighting (Netherlands)	Lighting Manufacturing	450
Hunter Douglas (Netherlands)	Window Treatment Manufacturing	130
Wey Valve (SisTag) (Switzerland)	Knife, Gate, Valve Manufacturing	40
Limoss, U. S. (Germany)	Linear Actuator Manufacturing	32

COMMUNITY PROFILE



CONTACT

David Rumbarger
President & CEO
rum@cdfms.org
+1-662-842-4521



POPULATION

140,552



GDP PER CAPITA

\$ 46,899



WORKFORCE

294,303



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Data/IT
▸ Defense/Security ▸ Energy
▸ Fabrication ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma



CANTON, MADISON COUNTY

WWW.MADISONCOUNTYEDA.COM



Where Success Comes Naturally

Located in the Jackson, Mississippi MSA, Madison County flourishes in the region due to its central location, transportation infrastructure, workforce talent, healthcare, strong education system, business climate, low real estate and energy costs, and quality of life. Madison County is one of Mississippi's fastest-growing counties with an annual population growth nearly twice the national average.

Madison County is home to the Madison County Mega Site, a 1,025 acre site that offers advanced infrastructure and access to a skilled and experienced workforce. The Mega Site is a shovel ready site with full water, sewer and gas — including a 60-megawatt, expandable to 300-megawatt triple redundant substation on site. Additional information can be found at MadisonMegaSite.com.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Continental Tire (Germany)	Automotive Tire Manufacturing	2,500 (by 2029)
Faurecia (France)	Automotive Seat Manufacturing	480
Eaton Aerospace (Ireland)	Aerospace Manufacturing	465
Marelli (Italy)	Automotive Components	300
Siemens (Germany)	Electrical Equipment	300
Valeo (France)	Electrical Components	35
Bayer (Germany)	Seed Research & Development	15

COMMUNITY PROFILE



CONTACT

Joseph Deason
Executive Director
jdeason@madisoncountyyeda.com
+1-601-605-0368



POPULATION

104,562 (Madison County, MS)
597,727 (Jackson, MS MSA)



WORKFORCE

55,528 (Madison County, MS)
288,615 (Jackson, MS MSA)



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive ▶ Aviation/Aero-
space ▶ Data/IT ▶ Healthcare/
Medical Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



ITAWAMBA, PONTOTOC AND UNION COUNTIES

WWW.TRPDD.COM



Itawamba, Pontotoc and Union Counties are situated in Northeast Mississippi's hill country, one of the fastest growing regions in the state. The three counties have long standing traditions in manufacturing. Manufacturing makes up of the total workforce hovers above 30 %. The region is home to a diverse composition of manufacturers today including

automotive and automotive components, steel and metal products, and furniture and other wood products. Recreational opportunities are abundant with water related activities along the Tenn Tom Waterway in Itawamba County and running and biking excursions along the Tanglefoot Trail in Pontotoc and Union Counties.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Ferguson Enterprises, Inc – Ferguson PLC (United Kingdom)	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers	45
Veolia Water North American Operating Services – Veolia Environmental (France)	Sewer Treatment Systems	13

COMMUNITY PROFILE



CONTACT

Gary Chandler
Director, Industrial
Development Division
gchandler@trpdd.com
+1-662-488-6925



POPULATION

83,131
(Three County Total)
593,517
(45 minute commute)



GDP PER CAPITA

\$ 24,500



WORKFORCE

37,210
(Itawamba, Pontotoc
and Union Counties Total)
280,123
(45 minute commute)



FOCUS INDUSTRIES

Advanced Manufacturing
Agriculture/Agri-Tech/
Agribusiness Chemicals/
Plastics/Advanced
Materials Energy
Fabrication Food and
Beverage Processing
Transportation Ware-
housing/Distribution/
Logistics



RANKIN FIRST ECONOMIC DEVELOPMENT AUTHORITY

WWW.RANKINFIRST.COM



Building a Legacy of Success in Rankin County

Rankin County is one of the fastest growing counties in the Southeastern United States. Centrally located, we are at the crossroads of two major interstate highways (N/S bound I-55 and E/W bound I-20) and U. S. Highway 49 leading to the Mississippi Gulf Coast. We are also at the intersection of two main rail lines (N/S bound Canadian National and E/W bound Kansas City Southern) and have immediate access to the state's largest international airport, the Jackson-Medgar Wiley Evers International Airport.

Our location and transportation system, coupled with one of the state's highest family incomes, a well-trained workforce, excellent award-winning schools, low tax and crime rates, and a wonderful quality of life for the entire family, makes Rankin County an ideal choice. Just one visit and it is easy to see why USA Today ranked Rankin County one of the "10 Best Places to Live" in the United States..

List of European companies that have already invested

Name	Name Industry	No. of Employees
Siemens Power Transmission (Germany)	Electrical Equipment Manufacturing	400
Elior North America (France)	Restaurant and Food Services	200
HA-BE USA (Germany)	Sheet Metal Fabrication	35

COMMUNITY PROFILE



CONTACT

Tom Troxler
Executive Director
Ttroxler@rankinfirst.com
+1-601-825-5335



POPULATION

154,119
Jackson, MS MSA
(7 counties)



GDP PER CAPITA

\$ 28,221
(45-min drive time radius)



WORKFORCE

314,392 (45-minute drive
time radius)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Chemicals/Plastics/
Advanced Materials ► Data/IT
► Food and Beverage Pro-
cessing ► Healthcare/Medical
Devices/Life Sciences/Pharma
► Transportation ► Warehousing/
Distribution/Logistics



TUNICA COUNTY

WWW.EXPERIENCETUNICACOUNTY.COM



Tunica County, Mississippi is strategically located within proximity to the second-busiest airport in the world by cargo traffic (Memphis International Airport), the fifth-busiest inland port in the U.S., five of the six Class I railroads, easy access to six interstate highways and more than twenty colleges and universities. The county is also home to an active Foreign-Trade Zone and provides numerous incentive offerings to help offset investment and operational costs.

Tunica is the southernmost county in the Memphis, TN-MS-AR Metropolitan Area and the northernmost county fully located within the Mississippi River Delta region of the U.S. Although the county is mainly rural due to the large presence of agriculture, the county serves as an employment center for the region and, since 2010, there has been approximately \$ 500 million in Foreign Direct Investment within the county. Schulz Xtruded Products — a PCC Company, Feuer Powertrain, and Covington Aircraft are all located in the county serving the advanced manufacturing (automotive), aerospace, and oil & gas industries.

COMMUNITY PROFILE



CONTACT

Charles Finkley
Executive Vice President
cf@experience
tunicacounty.com
+1-662-363-2865



POPULATION

11,000



GDP PER CAPITA

\$ 33,387



WORKFORCE

700,000 (in MSA)



FOCUS INDUSTRIES

▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Aviation/Aerospace





TBIC IMPRESSIONS
FDI TRIP #7
SWITZERLAND &
ITALY, 2022

STATE OF MONTANA

GREAT FALLS MONTANA REGIONAL ECONOMIC DEVELOPMENT AUTHORITY

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GREAT FALLS MONTANA REGIONAL ECONOMIC DEVELOPMENT AUTHORITY

WWW.GROWGREATFALLSMONTANA.ORG



Results matter!

Great Falls is located on the Rocky Mountain front on Interstate 15 between Calgary and Salt Lake City with 24/7 customs, foreign trade zone, and category 1 all-weather international airport. Our economy excels in food/bio/agricultural processing, steel fabrication, energy production and support, logistics, and back office/call center operations.

Great Falls Montana is your team on the ground serving a 12 county region across North Central Montana, 44,000 square miles. We are an internationally accredited

public/private economic development organization. We offer a new BNSF-certified rail industrial park, custom workforce training, and an array of economic development incentives. Business operating costs are 92 % of the national average, cost of living 93 %, with low renewable electric rates and substantial water rights, including spring water. North Central Montana is home to numerous foreign direct investments in food, agriculture, bioscience, and steel fabrication industries not only from Europe but heavy investments from both Japanese and Canadian companies.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
MaltEurop (France)	Malting Barley	50
Gaelectric (Ireland)	Renewable Energy	12
NaturErner (Spain)	Renewable Energy	Varies

COMMUNITY PROFILE



CONTACT

Jolene Schalper,
CEcD
Senior Vice President
JSchalper@
GrowGreatFalls.org
+1-406-750-4481



POPULATION

158,715
(Regional population)
81,682 (Central location
of Cascade County)



GDP PER CAPITA

\$ 40,844
(Cascade County)



WORKFORCE

75,177 (Regional)
40,726 (Cascade County)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Aviation/Aero-
space ▸ Defense/Security
▸ Energy ▸ Fabrication ▸ Food
and Beverage Processing



STATE OF NEBRASKA

GREATER OMAHA CHAMBER
Page 117



We don't coast

The Greater Omaha Chamber represents a region of almost one million people, centered in Omaha, Nebraska, and its surrounding area that includes six counties in Nebraska, and Pottawattamie County in western Iowa.

Omaha is a leader in medical technology. The University of Nebraska Medical Center, lead the first U.S. clinical trials exploring the use of remdesivir to treat COVID-19, and was pioneering the development of genetic and serologic diagnostic testing for the disease.

Omaha has been named the No. 1 Metro with a population between 200,000 and 1 million by Site Selection Magazine. It is the top up-and-coming-tech hotspot and America's No. 2 Best Small City (bestcities.org). Greater Omaha is home to more than 30 communities and some of the world's most successful businesses, including Berkshire Hathaway, Mutual of Omaha, Peter Kiewit Sons' Inc. and Union Pacific — all Fortune 500 companies.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Claas (Germany)	Manufacturing	100
Evonik (Germany)	Chemical Manufacturing	85
Corbion (Netherlands)	Chemical Manufacturing	75
Syngenta (Switzerland)	Chemical Manufacturing	65
Graepl (Germany)	Manufacturing	40

COMMUNITY PROFILE



CONTACT

Adrienne Cavill
Manager – Business
Attraction and Expansion
acavill@omahachamber.org
+1-402-346-5000



POPULATION

986,000
(Greater Omaha area)



GDP PER CAPITA

\$ 59,284
(Omaha/Council Bluffs,
NE-IA MSA)



WORKFORCE

515,991
(Omaha/Council Bluffs/
Fremont, NE-IA CSA)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Agriculture/Agri-Tech/
Agribusiness ► Chemicals/
Plastics/Advanced Materials
► Data/IT ► Defense/Security
► Healthcare/Medical Devices/
Life Sciences/Pharma ► Trans-
portation ► Warehousing/
Distribution/Logistics



STATE OF NEW MEXICO

**GALLUP,
MCKINLEY COUNTY**
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CIBOLA COUNTY
Page 232

GALLUP, MCKINLEY COUNTY

WWW.GALLUPEDC.COM



Located in the heart of Southwest USA, Gallup in McKinley County is regional hub to nearly 200,000 people in northwest New Mexico & northeast Arizona. Direct access to US Interstate 40 and the BNSF Southern Transcon Rail (via Gallup Energy Logistics Park, a BNSF Railway Certified Site), makes Gallup a premier transportation, energy & logistics hub. Strong state incentives, [esp. local development grants (LEDA) & job training assistance (JTIP) programs] & the ready

access to Utah, Colorado, Texas, Arizona, California, and ports of Los Angeles and Houston, make NM a top manufacturing state.

Renowned as 'Indian Jewelry Capital of the World' & 'Adventure Capital of New Mexico', McKinley County's diverse pop. (75% Native American), includes members of Navajo, Hopi, and Zuni tribes.

COMMUNITY PROFILE



CONTACT

Patricia Lundstrom
CEcD – Executive Director
patty@gallupedc.com
+1-505-722-2980



POPULATION

72,902 (2020)



GDP PER CAPITA

\$ 34,226 (2019)



WORKFORCE

25,497 (2021)



FOCUS INDUSTRIES

Advanced Manufacturing
Energy Transportation
Warehousing/
Distribution/Logistics



↑ The International Economic Development Council (IEDC) awarded its 2021 Excellence in Economic Development Award, Gold Rank, to GGEDC for its Business Retention & Expansion Program (BRE) work.



STATE OF NEW YORK

**WESTERN NEW YORK
SCIENCE & TECHNOLOGY ADVANCED
MANUFACTURING PARK**
Page 124

ALLEGANY COUNTY
Page 123

**SARATOGA (SARATOGA
ECONOMIC DEVELOPMENT
CORPORATION (SEDC))**
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ALLEGANY COUNTY

WWW.ALLEGANYCO.COM/ECONOMIC-DEVELOPMENT



A great place to do business.

Centrally located among the major cities of the North East, Allegany County, NY is closer than you think. Our interstate highway access and close geographic proximity to 51% of the U.S. and Canadian population is only eclipsed by our high-quality workforce. If you think New York State means high costs, let Allegany

County surprise you — we offer nationally competitive operating costs, a cost of living that is 23.7% lower than the national average, three nationally-ranked colleges, and an unexpected wealth of skilled blue-collar labor; the only real surprise is that you aren't doing business here yet.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
ARVOS-Ljungstrom (Germany)	Advanced Manufacturing	n/a

COMMUNITY PROFILE



CONTACT

Craig Clark
Allegany County
Economic Developer
and Executive Director
clarkcr@alleganyco.gov
+1-607-968-0214



POPULATION

46,894 (County)



GDP PER CAPITA

\$ 64,579
(State of New York)



WORKFORCE

22,174 (County)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Energy
▶ Fabrication ▶ Food and
Beverage Processing
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



WESTERN NEW YORK SCIENCE & TECHNOLOGY ADVANCED MANUFACTURING PARK

WWW.WNYSTAMP.COM



STAMP is New York's 1,250-Acre Mega Site, connecting Toronto, Ont., Buffalo, NY and Rochester, NY in a business-friendly location.

In 2021, Plug Power started construction of America's leading green hydrogen manufacturing hub at STAMP. The project utilizes 100% renewable electricity priced at under \$0.04/KWH from a new 500 MW electric substation with excess capacity available.

STAMP's electricity is the ideal for price, equality, and reliability, matched only by the talent in the Buffalo-Rochester Tech Corridor. 1.1 million people live, work, and play within 30 minutes. Universities produce 7,000+ engineering and engineering technician graduates annually, and another 7,500+

graduate annually from technician training. New York is #1 for STEM Education in the Northeast US.

600+ acres of flat, and shovel-ready land is available at STAMP to support advanced manufacturing facilities. All site-level environmental and site readiness tasks are completed, with excess utilities available or ready to construct in 2022.

In addition to electric benefits, international companies have access to aggressive property tax savings (0% taxes on all equipment, materials, and personal property; abatements for facilities); Foreign Trade Zone #284 benefits; and world-class training programs and partnerships.

COMMUNITY PROFILE



CONTACT

Chris Suozzi
Vice President of
Business & Workforce
Development
csuozzi@gcedc.com
+1-585-409-1301



POPULATION

2,300,000
(60 minute commute)



GDP PER CAPITA

44,500 \$ (Buffalo-
Rochester Metro
Corridor)



WORKFORCE

1,100,000 (Buffalo-
Rochester Metro
Corridor)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Chemicals/Plastics/
Advanced Materials
▶ Data/IT ▶ Energy
▶ Fabrication ▶ Food and
Beverage Processing
▶ Warehousing/
Distribution/Logistics





TBIC IMPRESSIONS
FDI TRIP #6
ISRAEL, 2022

STATE OF NORTH CAROLINA

**GREENSBORO,
GUILFORD COUNTY**

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GREENSBORO, GUILFORD COUNTY

WWW.GREENSBORO.ORG



Greensboro-High Point, NC is home to Honda Aircraft, Daimler Trucks, Proctor & Gamble, Syngenta and Volvo North America, among others. These companies depend on our uncongested transportation system as well as the area's access to three international airports (Greensboro, Raleigh, Charlotte).

Our workforce is connected to advanced training opportunities in mechatronics, robotics, engineering and business thanks to seven colleges/ universities.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Volvo Group North America, LLC/ Mack Trucks (Sweden)	Truck Manufacturing HQ	2,400
Thomas Built Buses/Daimler Trucks (Germany)	Bus Manufacturing/HQ	1,500
TE Connectivity (Switzerland)	Electronic Components Manufacturing	1,500
ITG Brands (United Kingdom)	Tobacco Manufacturing	800
Kayser-Roth Corporation (Italy)	Hosiery and Sock Manufacturer	750
Syngenta Crop Protection, LLC (Switzerland)	Crop Planting and Protection	750
AkzoNobel (Netherlands)	Wood Coatings	300

COMMUNITY PROFILE



CONTACT

Marvin Price
Executive Vice
President for Economic
Development
mprice@greensboro.org
+1-336-387-8310



POPULATION

752,157



GDP PER CAPITA

\$ 52,271



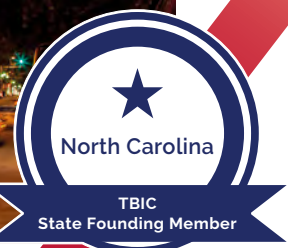
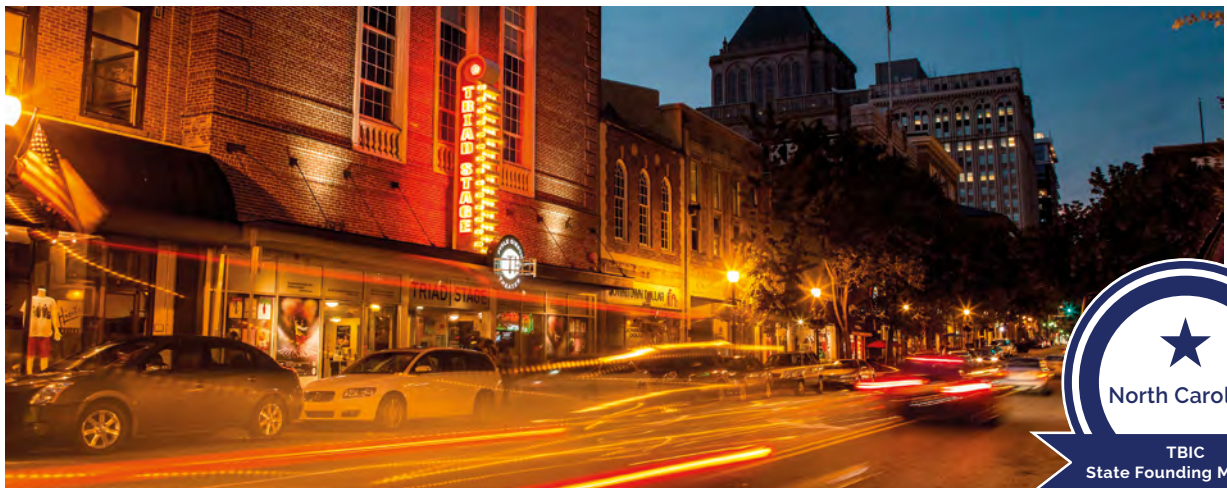
WORKFORCE

> 800,000



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Aviation/Aerospace
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Warehousing/
Distribution/Logistics



STATE OF OHIO

AUGLAIZE COUNTY

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RGP NORTHWEST OHIO

(Regional Growth Partnership)

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LAWRENCE COUNTY

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Auglaize County, Ohio is at the center of the highly profitable U. S. and Canadian markets — within a day's drive of 50 % of population and 60 % of manufacturing companies — with cost-savings in speed to market and proximity to supply chain. Labor costs are lower than national averages, but productivity is higher.

We have many shovel-ready industrial sites with aggressive incentives. We have many opportunities for FDI success.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Eaton Corporation (Ireland)	Industrial equipment	1,040
ContiTech – Continental (Germany)	Manufacturing – auto industry	430
Dannon Company Inc. – Groupe Danone (France)	Food processing	410
AkzoNobel (Netherlands)	Manufacturing – chemicals	80
Ingredia (France)	Food processing	25

COMMUNITY PROFILE



CONTACT

Logan O'Neill
Executive Director
loneill@
whywapakoneta.com
+1-419-739-6710



POPULATION

45,841



GDP PER CAPITA

\$ 50,010



WORKFORCE

22,300



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Fabrication
Food and Beverage
Processing Warehousing/
Distribution/Logistics



Your Vision. Our Support.

The Lawrence Economic Development Corporation (LEDC) is the economic engine for Lawrence County, providing business development, innovation, and seeking partnerships around the world to not only bolster the economic fortunes of Southern Ohio, but also to build a better standard of living for our communities.

With access to every key mode of transportation—river, road, rail, and air—the county's location gives

businesses a strategic and competitive advantage, allowing them to grow and prosper.

The Lawrence Economic Development Corporation offers numerous services to area businesses and the community, including, but not limited to: financial and technical assistance, resource information, community enhancement, industrial development, development bonds, and site & building inventory.

COMMUNITY PROFILE



CONTACT

Bill Dingus
Executive Director
dingus@ohio.edu
+1-740-377-4550



POPULATION

59,866 (County)
311,816
(30 mile radius)



GDP PER CAPITA

\$ 51,456
(State of Ohio)



WORKFORCE

24,700 (County)
147,200 (Huntington-
Ashland, WV, KY, OH
Tri-State)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Automotive
▸ Chemicals/Plastics/
Advanced Materials
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Transportation
▸ Warehousing/
Distribution/Logistics



RGP NORTHWEST OHIO (Regional Growth Partnership)

WWW.RGP.ORG



It Matters Where You Make It

Toledo is located in Northwest Ohio on Lake Erie's western shore, within a day's drive of half the U.S. and Canadian markets. Its geographic location makes it an ideal site for transportation, distribution, and integrated logistics.

Located just 45 miles from Detroit, Toledo is a major center for the automotive industry. Fiat Chrysler pumps out 300,000+ Jeep Wranglers annually, and nearby GM Powertrain has received more than \$1 billion in investments over the last eight years.

This region is blessed with a diverse manufacturing industry base that includes food processing, energy, steel, with dozens of spec buildings and sites ready for immediate occupation.

Businesses will find a trained workforce backed by an educational system of more than 200,000 undergraduate students. Ohio has the lowest taxes in the Midwest, and that makes Northwest Ohio an extremely profit-friendly business climate for companies locating here.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
FCA Fiat Chrysler Automobiles (UK/Italy)	Automotive	5,600
British Petroleum (United Kingdom)	Energy	600
Grob-Werke (Germany)	Automation	600
Kuka (China/Germany)	Automation	375
Faurecia (France)	Automotive	250

COMMUNITY PROFILE



CONTACT

Paul Zito
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of International
Development
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+1-419-252-2700



POPULATION

1,213,105 (17-county
NW Ohio
Population, 2018)
8,130,159
(100 mile radius)



GDP PER CAPITA

\$ 51,456
(State of Ohio, 2018)



WORKFORCE

603,823
4,015,056
(100 mile radius)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Chemicals/
Plastics/Advanced Mate-
rials ▶ Energy ▶ Fabrication
▶ Food and Beverage
Processing ▶ Warehousing/
Distribution/Logistics



STATE OF OKLAHOMA

**ARDMORE DEVELOPMENT
AUTHORITY**

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ARDMORE DEVELOPMENT AUTHORITY

WWW.ARDMOREDEVELOPMENT.COM



The Ardmore Development Authority offers a single point of contact for information, proposals, planning, and site assistance for new and existing industry in Ardmore, Oklahoma. Located within 90 minutes of both Oklahoma City and Dallas, Ardmore is strategically placed between two of the fastest growing metropolitan areas in the United States. When combined with premium rail and air access, Ardmore is a prime location for manufacturing and distribution along the Interstate 35 Corridor.

An historic hub of the Oklahoma energy industry, Ardmore is now home to an increasingly diversified economy. Because of its location along Interstate 35,

the region enjoys easy access to a large, skilled workforce as well as training and educational institutions throughout South Central Oklahoma and North Texas.

Public and private funding alike create a sense of community spirit and pride, easily seen in the many public parks, performance and sports centers, memorials, and holiday displays that enhance life in Ardmore year-round. For lovers of the outdoors, Ardmore is located near multiple lakes, hiking and recreation areas. With a growing local retail sector as well multiple national brands, Ardmore is the regional shopping center for South Central Oklahoma.

COMMUNITY PROFILE



CONTACT

William P. Murphy
President & CEO
bmurphy@ardmore.org
+1-580-223-7765



POPULATION

58,494
(60-minute drive)



GDP PER CAPITA

\$ 50,612
Ardmore Micropolitan
Region



WORKFORCE

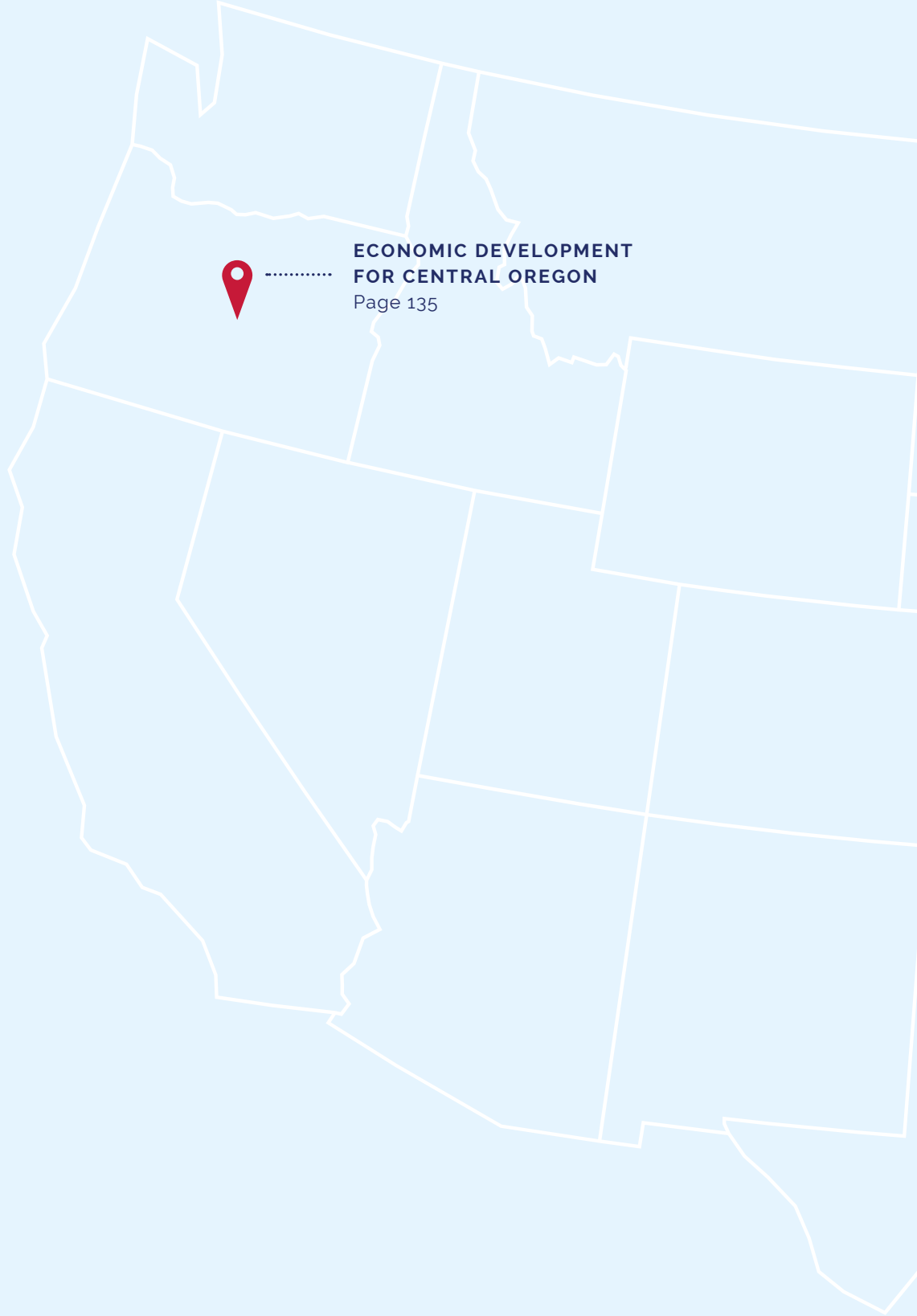
73,385
765,211 (60-minute drive)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Aviation/
Aerospace ▸ Energy
▸ Transportation ▸ Ware-
housing/Distribution/
Logistics





ECONOMIC DEVELOPMENT FOR CENTRAL OREGON

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ECONOMIC DEVELOPMENT FOR CENTRAL OREGON

WWW.EDCOINFO.COM



America's Top Performing Economy

It's a bold statement, but we have the numbers to back it. Located halfway between San Francisco and Seattle, the hottest small-metropolitan market in the US is Central Oregon. The Bend-Redmond area has been named *Milken Institute's* #1 Best Performing Small City in the U.S. four years in a row, an unprecedented feat no other location has ever received. The region has seen some of the fastest job, population and GDP growth.

Central Oregon is pulling extraordinary talent and capital, transforming into a diverse and highly entrepreneurial business ecosystem. Lured by natural scenic beauty and big city amenities (world-class health care, education, dining) without big city costs or hassle, people are learning that having a true work-life balance is possible. Employees are happier; companies are more innovative and capital-efficient. All in a region dominated by small to mid-sized firms that compete globally — and win.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Lonza (Switzerland)	Bioscience	431
Certain Teed (France)	Building Products	65
Entre-Prises USA (France)	Outdoor Gear	60
Phillips Respironics (Netherlands)	Bioscience	44
Daimler Trucks North America (Germany)	Automotive	40

COMMUNITY PROFILE



CONTACT

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POPULATION

253,761
(Region, from PSU
Population Estimates
2021)



GDP PER CAPITA

\$ 44,905



WORKFORCE

126,846



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive • Aviation/
Aerospace • Data/IT
Food and Beverage
Processing • Healthcare/
Medical Devices/Life
Sciences/Pharma



STATE OF PENNSYLVANIA

MERCER COUNTY

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MERCER COUNTY

WWW.PENN-NORTHWEST.COM



Penn-Northwest
DEVELOPMENT CORPORATION
Affordable Solutions For Corporate Expansion

Make it in Mercer County, PA!

Providing affordable business costs, lucrative local incentives, and a skilled workforce, Mercer County, Pennsylvania is a low-cost alternative for corporate expansion. Located at the junction of Interstates 79, 80 & 376, Mercer County, PA is a day's drive to major markets including Pittsburgh, Cleveland, New York City, D.C., Chicago, Buffalo and Southern Canada.

Mercer County, PA offers low-cost land, low-cost labor, valuable infrastructure and the right financial tools to make your corporate expansion a reality. Whether your company is involved in manufacturing and machine technology, logistics and distribution, health services, business and professional services, shale gas exploration, or retail, we can help!

Affordable Solutions for Corporate Expansion:

- Low-cost land
- Available industrial & commercial facilities
- Affordable business costs
- Lucrative state & local incentives
- Skilled & educated workforce
- Central transportation routes
- Abundance of low-cost natural gas available
- Home to one of America's most traveled shopping destinations
- Located less than 50 miles by train or truck from a world class ethane cracker with easy access to Northeast population centers

COMMUNITY PROFILE



CONTACT

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VP of Business Development
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+1-724-662-3705



POPULATION

116,638 (Mercer County)
661,387 (30 mile radius)



WORKFORCE

54,142 (Mercer County
Civilian
Workforce)
349,144 (Regional
Workforce –
30 mile radius)



FOCUS INDUSTRIES

► Agriculture/Agri-Tech/Agri-business
► Chemicals/Plastics/Advanced Materials
► Energy
► Fabrication
► Healthcare/Medical Devices/Life Sciences/Pharma
► Transportation
► Warehousing/Distribution/Logistics



TERRITORY OF PUERTO RICO



SAN JUAN
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Game-Changers, welcome home.

A U.S. territory in the heart of the Caribbean has experienced a thriving ecosystem of innovators. The island's supportive ecosystem empowers entrepreneurs' forward-looking vision with a spectrum of assets, including smart tax incentives, a highly skilled bilingual workforce, U.S. legal & financial frameworks, and an advanced network infrastructure. Puerto Rico has the 6th highest availability of scientists and

engineers in the world (according to the World Economic Forum's Global Competitiveness Report) and is 2nd in Latin America and The Caribbean for digital skills amongst the population (According to Ducker Frontier Latin America). Puerto Ricans are bicultural and bilingual. The highly educated and skilled workforce is drawn from an academic ecosystem of more than 80 universities and colleges.

List of European companies that have already invested

Name	Name Industry	No. of Employees
Sartorius (Germany)	Life Sciences	500 +
COPAN Industries (Italy)	Manufacturing	350 +

COMMUNITY PROFILE



CONTACT

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POPULATION

165,566
(Auburn-Opelika MSA,
2019)



GDP PER CAPITA

\$ 3,200,000
Island Wide Area
\$ 33,280



WORKFORCE

1,181,500



FOCUS INDUSTRIES

Advanced Manufacturing
Aviation/Aerospace
Data/IT Defense/
Security Energy
Healthcare/Medical
Devices/Life Sciences/
Pharma Warehousing/
Distribution/Logistics



STATE OF SOUTH CAROLINA

NEWBERRY COUNTY
Page 143

**MIDLANDS
TECHNICAL COLLEGE**
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OCONEE COUNTY
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CLARENDON COUNTY
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**SOUTHERN CAROLINA REGIONAL
DEVELOPMENT ALLIANCE**
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CLARENDON COUNTY

WWW.CLARENDONCOUNTYUSA.COM



Located on the eastern side of Central SC, Clarendon County has a lot to offer. Formed in 1785, the county was named after Edward Hyde, "Earl," one of the Lords Proprietors of Carolina. The county seat, the Town of Manning, is two miles from I-95 and 35 miles north of I-26. Clarendon County is growing rapidly, with an astonishing 21 % growth in population since 1990.

Clarendon County is business ready, with industrial buildings ranging from 12,000 to 144,000 square feet. Additionally, the county is home to eight industrial

sites located throughout its 607 square miles of business friendly soil. Interstate 95 runs through the center of the community and the Port of Charleston is a short 80 minute drive. Based on its strategic location along I-95 products produced in Clarendon County can reach upwards of 66 % of the U. S. market in a day's travel time. In addition Columbia Metropolitan Airport (CAE) is within 60 minutes travel time. We were also recognized as the first certified work ready community in the state. Clarendon County is ready for Business.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Alucoil (Italy)	Aluminum extrusion panels	30

COMMUNITY PROFILE



CONTACT

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POPULATION

33,745



GDP PER CAPITA

\$ 38,004



WORKFORCE

12,203



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Fabrication
Food and Beverage
Processing Warehousing/
Distribution/Logistics



MIDLANDS TECHNICAL COLLEGE

WWW.MIDLANDSTECH.EDU/ENTERPRISE



You can get anywhere from here!

The Enterprise Campus Authority is organized and operates for the purpose of creating and advancing economic development and educational opportunities of the students and employees at Midlands Technical College (the college). The 100 acre Enterprise Campus stands at the intersection of the local workforce and economic development, as it provides new or current manufacturing and commercial enterprises unique support systems to grow, scale and operate in the industrial park.

We work diligently to recruit foreign direct business and industry to support the economic development

and educational mission of the college. Industry and academia are co-located at the Enterprise Campus, providing a valuable exchange of information, innovation, and workforce education.

Midlands Technical College successfully completed the TBIC College Certification Program. With this program, U.S. technical and community colleges can certify their workforce development potential for international industry (for detailed information on the TBIC College Certification Program see page 34–35 in this Membership Directory).

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Ritedose (Denmark)	Pharmaceuticals	120
Aquarium Partners (France)	Manufacturer of Aquariums and Distributor of Organic Pet Food	3 (Landing Pad)

COMMUNITY PROFILE



CONTACT

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POPULATION

847,397



GDP PER CAPITA

\$ 44,358



WORKFORCE

405,975



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Data/IT
▸ Food and Beverage
Processing ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma



NEWBERRY COUNTY

WWW.NEWBERRYCOUNTYSC.ORG



Newberry County is located in the Midlands region of South Carolina. Situated on Interstate 26 and adjacent to the metropolitan statistical areas of Columbia and Greenville, Newberry County is positioned for growth.

The Newberry County Economic Development Office works with existing and prospective business and industry to facilitate investment and economic growth in the county.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Trucast, Inc. (United Kingdom)	Automotive	100
MM Technics (Germany)	Automotive	65

COMMUNITY PROFILE



CONTACT

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Director
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+1-803-321-2042



POPULATION

38,079



GDP PER CAPITA

\$ 32,595



WORKFORCE

19,392



FOCUS INDUSTRIES

- Advanced Manufacturing
- Automotive





Geography of Opportunity

Oconee County (SC) is a vibrant community of over 77,000 residents which offers companies a pro-business population and an unmatched quality of life with great proximity to Clemson University. Oconee County is home to over 60 industry-related companies and boasts a labor shed of over 632,000 people.

The county is South Carolina's northwestern-most county, situated on the Interstate 85 corridor, and is the closest South Carolina community to metro Atlanta, yet offers easy proximity to all of Upstate South Carolina's assets, in particular the South Carolina Inland Port.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Schneider Electric (Germany)	Motor control panels	552
U. S. Engine Valve (Ireland)	Automotive	383
Sandvik (Sweden)	Carbide cutting tools	315
Lift Tek (Italy)	Fork Lift Front Masts	240
Vernon NDT (France)	Manufacturing	5

COMMUNITY PROFILE



CONTACT

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POPULATION

81,829



GDP PER CAPITA

\$ 41,620



WORKFORCE

713,118



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Chemicals/
Plastics/Advanced Mate-
rials ▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



SOUTHERN CAROLINA REGIONAL DEVELOPMENT ALLIANCE

WWW.SOUTHERNCAROLINA.ORG



Our mission is to sustain and create jobs that will improve the quality of life in the seven counties of Allendale, Bamberg, Barnwell, Beaufort, Colleton, Hampton and Jasper in South Carolina..

Located halfway between New York and Miami, the Southern Carolina region of S.C. is positioned for easy access to major interstates and trucking routes, as well as the aerospace hubs and ports of Charleston, SC and Savannah, GA. It is within a day's drive of over 2/3 of the

U. S. population where you can easily access established domestic and international markets. Home to some of the most successful and innovative companies in the aerospace, automotive, manufacturing and technology industries, these business sectors are a key component to our region's economic success. Thanks to our business friendly environment, our close proximity to major transportation outlets, our workforce and tax incentives, a multitude of industries have found success in the Southern Carolina region of South Carolina.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
LeCreuset (France)	Cookware Distribution	185
Swiss Krono (Switzerland)	Laminate Wood Flooring and HDF	168
Archroma (Switzerland)	Color and Specialty Chemicals	85
Nupi Americas (Italy)	Pipe Fabrication and Distribution	70
EMD Performance Materials (Germany)	Electronics Chemicals	21
Luigi Bormioli (Italy)	Glassware Distribution	18

COMMUNITY PROFILE



CONTACT

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+1-803-541-0023



POPULATION

296,019
(Allendale, Bamberg,
Barnwell, Beaufort,
Colleton, Hampton &
Jasper Counties)
2,363,161
(60-Mile Radius of
Center of Region)



GDP PER CAPITA

\$ 37,063
(State of South Carolina)



WORKFORCE

131,780
(Allendale, Bamberg,
Barnwell, Beaufort,
Colleton, Hampton &
Jasper Counties)
1,117,892
(60-Mile Radius of
Center of Region)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Aviation/Aerospace
▶ Chemicals/Plastics/
Advanced Materials ▶ Fabri-
cation ▶ Food and Beverage
Processing ▶ Warehousing/
Distribution/Logistics



STATE OF TENNESSEE

**LAWRENCEBURG,
LAWRENCE COUNTY**
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MAURY COUNTY
Page 149

GREATER CHATTANOOGA
Page 147





The Greater Chattanooga Economic Partnership (GCEP) represents a 16-county, three-state area surrounding Chattanooga, Tennessee — the manufacturing magnet of the South and a flourishing technology and entrepreneurial hub.

GCEP serves as your one stop point of contact for coordinating among city, county and state agencies for support with site location, customized research and business and community connections throughout the region.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Volkswagen (Germany)	Automobile Manufacturing	3,450
Chatterm Inc., Sanofi Company (France)	Pharmaceutical Manufacturing	817
T-Mobile USA (Germany)	Telemarketing Bureaus	689
Gestamp Corporation (Spain)	Automotive Manufacturing	561
IAC Dayton, LLC (Luxembourg)	Automotive Manufacturing	500

COMMUNITY PROFILE



CONTACT

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POPULATION

1,072,446



GDP PER CAPITA

\$ 45,037



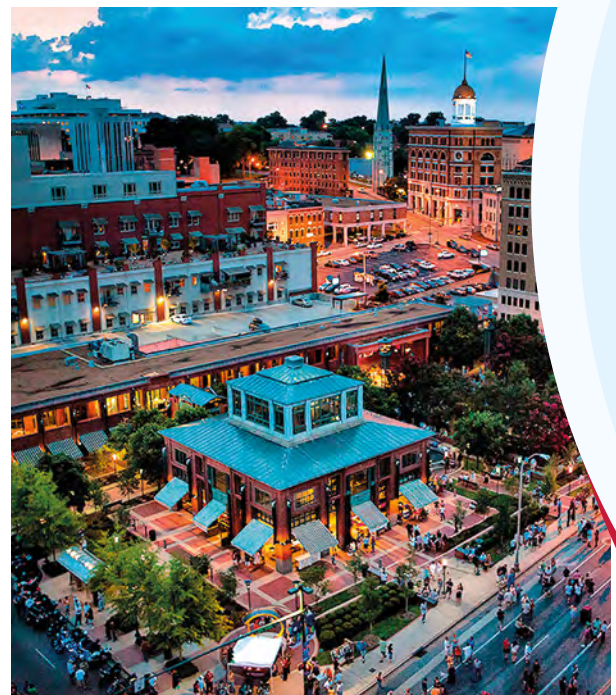
WORKFORCE

497,837



FOCUS INDUSTRIES

- Advanced Manufacturing
- Automotive • Data/IT
- Food and Beverage Processing



LAWRENCEBURG, LAWRENCE COUNTY

WWW.LAWCOTN.COM



T E N N E S S E E ' S
Lawrence County
CHAMBER OF COMMERCE

For more than 200 years, Lawrence County has been the economic center of southern Tennessee. With more than 50 manufacturing companies, access to quality healthcare, the best school system in middle Tennessee, and over 700 businesses providing all of the services and amenities a family needs for a great quality of life, there's no wondering why companies

have committed to create more than 1,000 jobs in our community since 2016.

With our business-friendly environment, prepared workforce, and proximity to cities like Nashville, Tennessee and Huntsville, Alabama, we stand ready to support your business as you grow in Lawrence County.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
TPR-Federal Mogul Tennessee (Japan/Germany)	Automotive	110

COMMUNITY PROFILE



CONTACT

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+1-931-762-4911



POPULATION

43,734 (July 1, 2018,
U.S. Census Bureau)
194,268 (Labor Shed
Population, within
45-minute drive)



GDP PER CAPITA

\$ 35,591 (Labor Shed
Income Per Capita,
45-minute drive)



WORKFORCE

88,531
(Labor Workforce, within
45-minute drive)



FOCUS INDUSTRIES

- ▶ Advanced Manufacturing
- ▶ Aviation/Aerospace
- ▶ Chemicals/Plastics/
Advanced Materials
- ▶ Defense/Security
- ▶ Fabrication ▶ Food and
Beverage Processing
- ▶ Warehousing/Distribution/
Logistics



The Best Location for your Business and your Life

Maury County has one of the most progressive business climates in Tennessee due to its low cost of living and ideal location—over 70% of US markets are within a day's drive of the county. Located 35 miles south of Nashville, Maury County is part of the Greater Nashville MSA and includes the cities of Columbia, Spring Hill and Mt. Pleasant.

Maury County's family-friendly charm, top-notch health care, and proximity to major cities add to its high quality of life and attract new residents daily. We

are consistently ranked in the top 5 counties in Tennessee and top 100 in the US for both growth and investment and are currently the fastest growing county in the state for manufacturing employment.

The Maury County Chamber & Economic Alliance (Maury Alliance) is focused on growing business and economic opportunities in Maury County by providing expertise, resources, support, and vision for new and existing businesses.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Landmark Ceramics (Italy)	Ceramics Manufacturing	200
Faurecia (France)	Automotive Component Manufacturing	143
Cytec Solvay Group (Belgium)	Chemical Manufacturing	100
Mersen (France)	Advanced Materials Manufacturing	100
SWARCO (Austria)	Plastics	75

COMMUNITY PROFILE



CONTACT

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Economic Development
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POPULATION

102,070



GDP PER CAPITA

\$ 42,826



WORKFORCE

51,526 (County)
< 830,000 (Labor shed)



FOCUS INDUSTRIES

Automotive Chemicals/
Plastics/Advanced Materials
Healthcare/Medical
Devices/Life Sciences/
Pharma Warehousing/
Distribution/Logistics



STATE OF TEXAS



DEVELOPMENT CORPORATION OF ABILENE

WWW.DEVELOPABILENE.COM



Boundless Ability in Abilene, Texas

With booming industries, thousands of acres of affordable land, strong infrastructure, and a community that embraces economic development – success begins in Abilene, Texas!

Abilene, Texas is dedicated to fostering the growth of tomorrow's workforce. Choosing Abilene to call home allows you and your company to collaborate with four universities, state-of-the-art technical training facilities for high school and university students, and the

award-winning Development Corporation of Abilene to build the best workforce pipeline in the country.

In addition to a pipeline of powerful professionals, Abilene, Texas has robust infrastructure and a strategic location in the south-central United States that secures Abilene as the premier location for growth.

Visit DevelopAbilene.com to see the boundless ability in Abilene, Texas.

COMMUNITY PROFILE



CONTACT

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POPULATION

126,518
(Abilene, Texas, 2022)
177,974
(40-Minute Radius of
Abilene, Texas 2022)



GDP PER CAPITA

\$ 40,542
Abilene MSA (2022)



WORKFORCE

62,570
Abilene, Texas (2022)
93,375
40-Minute Radius of
Abilene, Texas (2022)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Data/IT ▶ Defense/
Security ▶ Fabrication
▶ Food and Beverage
Processing ▶ Healthcare/
Medical Devices/Life
Sciences/Pharma
▶ Warehousing/
Distribution/Logistics



AMARILLO ECONOMIC DEVELOPMENT CORPORATION

WWW.AMARILLOEDC.COM



In the Middle of Everywhere

In attitude and approach, Amarillo is unlike most cities. Located in the middle of everywhere, Amarillo's growing, dynamic workforce and favorable business climate support the vitality of diverse industries. Here are five reasons to choose Amarillo for your business:

Available Land - Amarillo EDC owns and operates two business parks and one research park that total over 700 acres combined.

Aggressive Incentives - Amarillo EDC is able to offer a variety of incentives to qualifying businesses.

Ideal Location - Amarillo sits equidistant between the East and West coasts on Interstate 40. The interchange of I-40 and Interstate 27 provides an annual traffic count of 20+ million.

Low Cost Of Living - Affordable housing and utilities with no state income tax make a recipe business owners and employees can't resist.

Strong Workforce - Along with an unstoppable work ethic, Amarillo EDC works closely with local and state-level partners to help develop custom workforce training programs for major employers.

List of European companies that have already invested

Name	Name Industry	No. of Employees
GRI Renewable Industries (Spain)	Renewable Energy	380

COMMUNITY PROFILE



CONTACT

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POPULATION

200,793



GDP PER CAPITA

\$ 14,420



WORKFORCE

132,600
(Amarillo MSA)
195,810
(Texas Panhandle)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Aviation/Aerospace
▸ Energy ▸ Food and
Beverage Processing
▸ Transportation

The Middle of Everywhere AMARILLO, TEXAS



THE BORDERPLEX ALLIANCE

WWW.BORDERPLEXALLIANCE.ORG



THE BORDERPLEX ALLIANCE

Cd. Juárez • El Paso • Las Cruces

Center of Commerce for the Americas

The Borderplex region is a safe, pro-growth, business-friendly community with low taxes and attractive government incentives for business. The Borderplex region, which includes three states and two countries, (El Paso, Texas; Cd. Juárez, Mexico; and Las Cruces, N.M.) is the gateway for trade in the Americas.

Cost of doing business is 20% below the national average in the Borderplex Region. Fortune 500 companies

are taking advantage of this young, growing, and dynamic area, which is home to 2.5 million individuals and has one of the world's largest bilingual (English/Spanish) workforces. The Borderplex boasts one of the largest U.S. military communities in the world. Moreover, the region is strategically located for direct access to Mexico and Latin American markets.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Electrolux (Switzerland)	Home Appliances	4,800
Bosch Automotive Systems (Germany)	Sensor Components	4,180
Mahle (Germany)	Compressors	4,000
Weidplas North America, LLC (Switzerland)	Automotive Lighting	3,500
AL Lighting (Italy)	Autoparts	2,300

COMMUNITY PROFILE



CONTACT

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POPULATION

2,525,208
(Cd. Juárez: 1,462,133,
El Paso: 845,553,
Las Cruces: 217,522
in 2018)



GDP PER CAPITA

\$ 24,963
(Cd. Juárez: 9,380,
El Paso: 34,444,
Las Cruces: 31,065
in 2018)



WORKFORCE

844,735
(Cd. Juárez: 458,865,
El Paso: 314,710,
Las Cruces: 71,160
in 2019)



FOCUS INDUSTRIES

► Advanced Manufacturing ► Agriculture/
Agri-Tech/Agribusiness
► Automotive ► Aviation/
Aerospace ► Defense/
Security ► Warehousing/
Distribution/Logistics



BROWNSVILLE, CAMERON COUNTY

WWW.GREATERBROWNSVILLE.COM



On the Border, By the Sea and Beyond...

Brownsville is located on the Southernmost tip of Texas, united by the Rio Grande River from its Mexican sister city, Matamoros, Tamaulipas. The area has become a hub for international trade and commerce due to its ideal geographic location, solid infrastructure and logistics, valuable resources, pro-business climate, a young skilled workforce on both sides of the border, low labor costs, and the region's overall low cost of living. The Brownsville region is home to an international business community composed of a wide range of sectors that include advanced manufacturing, heavy manufacturing, automotive, medical, retail, space and aviation, international logistics, and food processing. According to WalletHub.com, Brownsville is the second safest city in the state of Texas and the eleventh safest city in the country.

The Greater Brownsville Incentives Corporation (GBIC) is a Type-A Economic Development organization that leads, facilitates and promotes the economic and industrial development for the Brownsville - Matamoros region. One of our goals is to build economic prosperity and create employment opportunities in the greater Brownsville area. GBIC is the starting point for companies interested in discovering local business opportunities. GBIC offers performance-based incentives for job creation, job retention, resources, and available land. GBIC is a one-stop-shop to establish or relocate your company.

Brownsville, Texas is ready and open for business!

COMMUNITY PROFILE



CONTACT

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POPULATION

183,500 (City)
423,725 (Cameron County
Population)



GDP PER CAPITA

\$ 20,714 (Brownsville-
Harlingen MSA)



WORKFORCE

165,146 (Total Labor
Force for Brownsville-
Harlingen MSA)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/
Aerospace ▶ Data/IT
▶ Energy ▶ Fabrication
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma



CEDAR HILL, DALLAS AND ELLIS COUNTY

WWW.CEDARHILLEDC.COM



Where Opportunities Grow Naturally

Cedar Hill, Texas is located in Dallas and Ellis Counties, approximately 20 minutes southwest of Downtown Dallas, in the beautiful hill country environment of Joe Pool Lake and the Cedar Hill State Park. Its prime location allows for easy connections in the North Texas region, a 30-minute drive will take you to DFW International Airport or Dallas Love Field. For executive air travel, Dallas Executive Airport is only 15 minutes away. Businesses naturally thrive here because of the active, growing business community, a ready workforce, and a City that seeks growth. To facilitate and promote development activity, Cedar Hill offers aggressive economic development incentives.

The Cedar Hill Business Park is located just a 1/4 mile from Highway 67 in the Cedar Hill Industrial District. BNSF rail serves the Cedar Hill Business Park as well as other available sites in the City. It includes competitive and negotiable land prices, rail-served sites and non-rail-served sites, and is easily accessible to Interstate 20 and the future Loop 9. The park is top ranked in North Texas by the Dallas Business Journal and home to 13 companies employing close to 500 employees, totaling over 650,000 square feet of office and warehouse space.

In addition to the prosperous business climate, Cedar Hill boasts natural beauty. Cedar Hill State Park is nearly 2,000 acres, located on the 7,500-acre Joe Pool Lake.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Aggreko Rental (Scotland)	Equipment Rental Agency	10
Red Bull Distribution Company, Inc. (Austria)	Wholesale Beverage Distribution	1

COMMUNITY PROFILE



CONTACT

Andy Buffington
Business Marketing
and Research Manager
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POPULATION

1,283,437
(24 km radius)



GDP PER CAPITA

\$ 64,824
(Dallas Metro Area)



WORKFORCE

25,860 (Cedar Hill)
> 14,819 employed by
local business



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Fabrication ▸ Food and
Beverage Processing
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Warehousing/
Distribution/Logistics



Located 40 miles north of Houston along I-45, Conroe is one of the fastest-growing cities in the United States. Conroe is a premier business destination attracting a wide variety of industries thanks to its modern, business-friendly atmosphere, reliable utilities, skilled workers, competitive incentives, and two business parks with shovel-ready land. Residents are attracted to new

and affordable homes, award-winning educational institutions, excellent health care, and low crime rate. And with beautiful Lake Conroe, Conroe's charming downtown, and how easy it is to get around combined with the proximity to Houston's amenities and gulf coast beaches, it's no wonder that in Conroe, Texas, *More is Made Here.*

List of European companies that have already invested

Name	Name of Industry	No. of Employees
NeoRig (Germany/France)	Engineering - drilling	230
Hempel (Denmark)	Industrial Coatings	153
Bauer (Germany)	Engineering	67
Stainless Structurals (Switzerland)	Manufacturer & Distributor - stainless steel	59
Icotex (Germany)	Industrial Components	15
LUC Group (Belgium)	Plastic & Rubber	11
Supra (France)	Automotive Parts	9

COMMUNITY PROFILE



CONTACT

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+1-936-522-3014



POPULATION

96,295



GDP PER CAPITA

\$ 63,311
(Houston Metro Area,
2017)



WORKFORCE

48,535



FOCUS INDUSTRIES

Advanced Manufacturing
Energy Healthcare/
Medical Devices/Life Sciences/Pharma
Warehousing/
Distribution/Logistics



COUNCIL FOR SOUTH TEXAS ECONOMIC PROGRESS

WWW.COSTEP.ORG



Rio South Texas, at the Heart of the North American Supply Chain

Welcome to Rio South Texas, where vibrant communities on both sides of the Rio Grande River offer unparalleled global opportunity and a richer, more rewarding setting for work and life.

Leverage the operational strength of both the United States and Mexico to accelerate your success. Here you can start up or scale up on one or both shores of the Rio Grande River, a flexibility which allows you to

implement manufacturing processes that offer the greatest degree of customization. The result: The best North American quality at globally competitive costs. From Rio South Texas you can connect to customers across North America as well as globally via Interstate highways, Class I rail, global-hub connected airports, and deep-water seaports. Should your ambitions expand beyond our planet, Rio South Texas is also home to the SpaceX launch site at Starbase, TX.

List of European companies that have already invested

Name	Name Industry	No. of Employees
ZF (Germany)	Manufacturing - Automotive	4,000
ConvaTec (United Kingdom)	Manufacturing - Medical	3,000
Backer EHP Wiegand (Sweden)	Manufacturing - Heating Elements	1,400
Kongsberg Automotive (Switzerland)	Automotive	1,085
SATA USA (Italy)	Manufacturing - Automotive/Agriculture	50

COMMUNITY PROFILE



CONTACT

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POPULATION

3,596,714
(Combined U.S. & Mexico
Population, 2020)
1,663,723 (U.S. Side
Population, 2020)
1,932,991 (Mexico Side
Population, 2020)
Median Age of 30 Years
Old



GDP PER CAPITA

\$ 28,604
(U.S. Side, 2020)



WORKFORCE

1,675,126
(Combined U.S. & Mexico
Workforce, 2020)
696,049 (U.S. Side
Workforce, 2020)
979,077 (Mexico Side
Workforce, 2020)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/
Aerospace ▶ Chemicals/
Plastics/Advanced
Materials ▶ Fabrication
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



EAST MONTGOMERY COUNTY IMPROVEMENT DISTRICT

WWW.EMCTX.COM



The East Montgomery County Improvement District (EMCID), located 25 miles northeast of downtown Houston, is a political subdivision of the state of Texas responsible for promoting economic and community development.

Located between Interstates 45 and 69 and 3 minutes from the Grand Parkway (SH 99), businesses find our industrial park to be a convenient logistical location with easy access to highways, a 15 minute drive to Bush Intercontinental Airport, and 35 minutes to the Port of Houston or the Texas Medical Center. The park contains

about 800 acres situated on several improved tracts of land that include newly constructed roads, power supply, water and sewer systems, detention, and fiber connectivity. Current businesses include internationally recognized, high-quality companies, like Command Energy, Future Frame USA, Keystone, Lowe's, Multi-Wing, Wal-mart, and Ymer Technology.

EMCID offers financial incentives, an available workforce, and an outstanding logistic infrastructure that are especially attractive for business expansion needs. Come see why East Montgomery County is the place to be!

List of European companies that have already invested

Name	Name of Industry	No. of Employees
YMER Technology (Sweden)	Energy	50
Future Frame USA/KTF (Ireland)	Wood Millwork	40
Multi-Wing (Denmark)	Commercial Fan Fabrication	10

COMMUNITY PROFILE



CONTACT

Frank McCrady
President & CEO
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+1-281-354-4419



POPULATION

95,000
(District Population)
620,443
(Montgomery County)



GDP PER CAPITA

\$ 44,505
(Montgomery County)



WORKFORCE

57,000



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Chemicals/Plastics/
Advanced Materials ▶ Energy
▶ Fabrication ▶ Food and
Beverage Processing
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



CITY OF KILGORE, GREGG COUNTY

WWW.KILGORE-EDC.COM



Synergy Park. Business by Nature.

During the past five years Kilgore Economic Development Corp. has closed projects that represent more than \$190 million in new and retained capital investment, and 2,600 jobs with companies such as Yamaha Marine (Skeeter Products) and Reynolds Packaging Group (Closure Systems International). The organization has invested more than \$17 million in asset and infrastructure development including the expansion of Synergy Park, a Class-A, campus style, industrial park.

Corporate HQs in Kilgore include Martin Resource Management; Freedom Communication Technologies, a division of Astronics; Drilltools; Wagner Tuning US, a German-based automotive parts manufacturer; and the regional HQ for Yamaha Marine, Skeeter Boats.

In a recent survey, Kilgore employers said the availability of an appropriate workforce; location on Interstate 20; cost of utilities, especially electricity; and local support are the primary reasons they chose Kilgore as an operating location and why they are more profitable than competitors.

Kilgore is large enough with a budget big enough to offer excellent business services yet is small enough that CEOs often have the mayor's cell phone number. In addition, KEDC board members have supported a full complement of staff that allows for excellent customer service before and after company relocations.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Camfil USA Inc. (Sweden)	Air Filtration Manufacturing	226
Wagner Tuning (Germany)	Automotive Parts Manufacturing	30

COMMUNITY PROFILE



CONTACT

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POPULATION

15,000 (city limits)
732,581 (50 mile radius)



GDP PER CAPITA

\$ 62,923 (State of Texas)



WORKFORCE

330,202 (50 mile radius)



FOCUS INDUSTRIES

Automotive Aviation/
Aerospace Fabrication
Food and Beverage
Processing Healthcare/
Medical Devices/Life
Sciences/Pharma Transportation
Warehousing/
Distribution/Logistics



LONGVIEW

WWW.LONGVIEWUSA.COM



Nestled in the "Piney Woods of East Texas", the City of Longview is approximately 120 miles east of Dallas, Texas. Strategically located on Interstate 20, Longview is a prime location for growth.

With a population of 80,455, Longview draws workers from a 12 county region, which provides a

diversified labor force of 307,522. Longview's water system boasts a capacity of 52 million gallons of water per day, with available capacity of 35 mgd. An abundance of other critical utilities means that Longview is well positioned for growth and development.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Weatherford International, Inc. (Switzerland)	Energy & Mining	57
Brenntag Southwest (HQ) (Germany)	Wholesale Trade	45
Smurfit Kappa (Ireland)	Manufacturing	37
Rexel Inc. (France)	Wholesale Trade	13
Schneider Electric (France)	Wholesale Trade	2

COMMUNITY PROFILE



CONTACT

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POPULATION

80,455



GDP PER CAPITA

\$ 42,012 (Long view MSA)



WORKFORCE

307,522



FOCUS INDUSTRIES

Advanced Manufacturing
Aviation/Aerospace
Chemicals/Plastics/
Advanced Materials



The best of both nations is built on the border!

For more than 30 years, The McAllen Economic Development Corporation (McAllen EDC) has been connecting the world's biggest companies with the benefits of doing business in McAllen, Texas and Reynosa, Mexico. The city of McAllen is located along the U.S./Mexico border, where companies leverage cost-competitive manufacturing concepts with world-wide distribution linking timely deliveries to vital global markets. The McAllen EDC offers flexibility that comes with binational manufacturing and with the recent

enactment of USMCA, companies have access to two sets of international trade agreements, two labor forces, various training options and the ability to operate two plants with a single management team. The McAllen EDC works with consultants and executives to find the most convenient and profitable arrangement for their companies. Since 1988, the McAllen EDC has recruited nearly 700 new companies and created almost 200,000 jobs. The McAllen EDC invites you to see why McAllen is the ideal site for your company's next investment.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
ZF Friedrichshafen (Germany)	Automotive Parts	4,000
Fresenius Medical Care (Germany)	Kidney Dialysis Equipment	4,000
Convatec (Denmark)	Infusion devices	3,000
TI Automotive (United Kingdom)	Auto HVAC Components	2,500
Hutchinson Automotive (France)	Auto HVAC Components	1,500

COMMUNITY PROFILE



CONTACT

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POPULATION

868, 707 (McAllen MSA)
1,570,232 (McAllen MSA
and Reynosa)



GDP PER CAPITA

\$20,509 (2017)



WORKFORCE

317,740 (McAllen MSA)
690,464 (McAllen MSA
and Reynosa)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Agriculture/Agri-Tech/
Agribusiness ► Automotive
► Aviation/Aerospace
► Data/IT ► Food and Bever-
age Processing ► Healthcare/
Medical Devices/Life
Sciences/Pharma



Lay Down Roots and Watch Your Business Grow Here

Communities like New Braunfels are unique. Refined by old-world German and Hispanic heritage and complemented by an affordable and unmatched quality of life, it's no wonder we now rank as the 9th fastest-growing community in the United States. New Braunfels also boasts exceptional transportation networks, multiple universities within a 30-minute drive, and a pro-business leadership, tax and regulatory environment.

New companies such as Continental, McCoy's, United Training and PNC Bank have already realized the advantages of a growing, well-trained, 500,000-person-strong workforce. These recent expansions and relocations have further strengthened our industry bases in manufacturing, healthcare, logistics and distribution, and aviation businesses.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Continental Automotive Systems (Germany)	Automotive	250
Senior Flexonics (United Kingdom)	Manufacturing	162
Lhoist (Belgium)	Manufacturing	100
Hanson (Germany)	Manufacturing	76
Sodexo (France)	Food Services	23

COMMUNITY PROFILE



CONTACT

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Development
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POPULATION

90,209 (New Braunfels)
156,209 (Comal County)



GDP PER CAPITA

\$ 43,320



WORKFORCE

42,726 (New Braunfels)
71,954 (Comal County)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/
Aerospace ▶ Data/IT
▶ Fabrication ▶ Food and
Beverage Processing
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma



We're Not Austin... But We're Close!

With a population of 76,000, Pflugerville, Texas is one of the fastest growth cities in the United States. Located just minutes north of downtown Austin in the desirable Central Texas region, it is in the middle of the Texas Triangle flanked by Dallas to the north, Houston to the east, and San Antonio to the south. State highways 45 and 130 and Interstate Highway 35 offer direct access to all major metro areas and is minutes away from Austin Executive Airport and Austin-Bergstrom International Airport.

Hometown pride and quality of life are top priority, with residents enjoying the beautiful Lake Pflugerville, an elaborate trail system, shopping areas, new restaurants, and the community's many parades and festivals.

The Pflugerville Community Development Corporation's mission is to make the City of Pflugerville a regional employment center by actively pursuing opportunities in the areas of business retention, expansion and attraction through the promotion of economic and community development.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Aldi (Germany)	Retail	75
EOS of N.A. (Germany)	3D Manufacturing	165

COMMUNITY PROFILE



CONTACT

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POPULATION

76,000
(Pflugerville City Limits)
104,000
(Pflugerville and our ETJ)



GDP PER CAPITA

\$ 30,500



WORKFORCE

800,000 (Shed)



FOCUS INDUSTRIES

Advanced Manufacturing
Data/IT Transportation
Warehousing/Distribution/
Logistics



GREATER:SATX REGIONAL ECONOMIC PARTNERSHIP

WWW.GREATERSATX.COM



The Intersection of Business and Culture

The San Antonio, Texas region is a leading U.S. cultural and commercial hub. We are a majority-Hispanic city that demographically represents the future of the U.S.

Our advantageous geographic location opens doors to Canada, Mexico, and across the U.S. San Antonio is part of the I-35 Corridor, stretching from Mexico in the South to Canada in the North, and has earned us one of eight U.S. Foreign Trade Zone designations.

San Antonio is one of the fastest growing residential and business regions in the United States, with a workforce of over 1.2 million and more than 160,000 students in our higher-education pipeline to fuel our target growth industries.

Whether you're ready to expand into the U.S. now or need a soft landing into our market, greater:SATX and our team of community partners is here to help.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Cuisine Solutions (France)	Food processing	500
Bakerly (France)	Food processing	250
Intertek (United Kingdom)	Automotive Scientific Research & Technical Services	171
The Hut Group (United Kingdom)	Information Technology	165
BitDefender (Romania)	Cyber Security	100
OKIN BPS (Czech Republic)	Business Services	100
ElringKlinger (Germany)	Automotive Parts Manufacturing	52
Matthews International (Germany)	Industrial Automation	50

COMMUNITY PROFILE



CONTACT

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POPULATION

2.6 Million
(San Antonio-New
Braunfels, Texas
Metro Area, 2021)



GDP PER CAPITA

\$ 60,327 Median
Household Income
(San Antonio Metro Area,
2022)



WORKFORCE

1.2 Million
(San Antonio-New
Braunfels, Texas
Metro Area, 2021)



FOCUS INDUSTRIES

► Advanced Manufacturing
► Automotive ► Aviation/
Aerospace ► Data/IT ► Fabri-
cation ► Food and Beverage
Processing ► Healthcare/
Medical Devices/Life
Sciences/Pharma



Central Texas' Next Frontier

Temple is Central Texas' emerging city where location, infrastructure and workforce converge in one of Texas' most cost-competitive markets. Companies are able to tap into the diverse skilled workforce, partner with innovative companies, reach global markets and collaborate with a business-friendly community that has their bottom line in mind. Temple is home to ten

corporate headquarters and hosts one of the largest hospitals in the state with a medical school. Our diverse economy of healthcare, manufacturing, logistics, corporate support services leads to advanced resources to support business. Temple has an advanced workforce, expanded training programs and a fast growing population.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Acer America (Taiwan)	Computer service	232
BAE Systems (United Kingdom)	Defense equipment	70
Datamars (Switzerland)	Asset identification technology	60
Zeiss Meditec (Germany)	Tools for eye examinations	20

COMMUNITY PROFILE



CONTACT

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POPULATION

86,000 (City of Temple)
475,000
(Metropolitan Area)



GDP PER CAPITA

\$ 37,033 (Temple
Metropolitan Area)



WORKFORCE

144,350 (Bell County)
540,393 (45-minute
drive time)



FOCUS INDUSTRIES

Advanced Manufacturing
Automotive Chemicals/
Plastics/Advanced Materials
Fabrication Food and
Beverage Processing
Healthcare/Medical
Devices/Life Sciences/
Pharma Warehousing/
Distribution/Logistics



PRIMARY REGIONAL ECONOMIC DEVELOPMENT PARTNERSHIP FOR THE TEXARKANA MSA

WWW.AR-TXREDI.COM



United for a Unique Advantage #TAPintoTEXARKANA

The Texarkana Metropolitan Statistical Area (MSA) is a three-county region comprising the twin cities of Texarkana, Arkansas and Texarkana, Texas, and encompassing the surrounding communities of Bowie County, Texas, Little River County, Arkansas and Miller County, Arkansas.

Developed around a complex rail system more than a century ago, the Texarkana region has grown into a national crossroads for transportation. Situated at the junction of numerous major interstates and highways, Texarkana provides convenient access to key markets

from the West Coast to the East Coast while offering plentiful natural resources and lower costs than can be found in crowded urban markets.

The Texarkana region offers an unbeatable blend of affordability, opportunity, and quality of life. With its charming small-town feel and abundance of recreational and cultural amenities, this two-state region is perfect for those who want to live and thrive. Companies appreciate Texarkana's pro-business climate while families will love the region's excellent schools and safe neighborhoods

List of European companies that have already invested

Name	Name Industry	No. of Employees
EXPAL Systems (Spain)	Defense	50
BAE Systems (United Kingdom)	Defense	10

COMMUNITY PROFILE



CONTACT

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POPULATION

150,000
Texarkana MSA is made
up of three counties:
Bowie County, TX, Little
River County, AR and
Miller County, AR
423,000 within a 60 mile
radius of Texarkana USA



GDP PER CAPITA

\$ 30,869 (Texarkana
Metro Area (TX-AR), 2017)
Texarkana MSA



WORKFORCE

353,500 Texarkana
laborshed made up of 16
county/parish region
(333,500 civilian
workforce, 20,000
Veterans labor force)



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Defense/
Security ▶ Food and
Beverage Processing
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Transportation
▶ Warehousing/
Distribution/Logistics



Victoria, Texas: Meeting Your Needs, Exceeding Your Expectations

The Victoria, Texas region is supremely equipped to put you in reach of the world's market with the presence of a shallow draft barge port, a deep water port, three Class I railroads, commercial airport, and an interstate-quality highway US Hwy 59; the designated I-69 superhighway.

Victoria Texas is the industrial, educational and cultural hub of a seven county region. Our premier location in the geographic center of Houston, Austin, San Antonio,

and Corpus Christi places us within a 2 hour drive of four of the fastest growing metro areas in the nation and more than 7.9 million people.

A strong core industry cluster of manufacturing and petro-chemical operations fortifies Victoria's vibrant and diverse economy. Qualified, shovel-ready sites and significant community investments in workforce development make Victoria, Texas an optimum location for your business.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
INEOS Nitriles (United Kingdom)	Petrochemical manufacturing	131
LyondellBasell (Netherlands)	Petrochemical manufacturing	100
Hansa-Flex USA (Germany)	Hydraulics manufacturing	9

COMMUNITY PROFILE



CONTACT

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 victoriaedc.com
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POPULATION

91,109 (Victoria County)
 197,250 (Victoria TX
 Workforce Area)



GDP PER CAPITA

\$ 52,530



WORKFORCE

47,938 (Victoria
 Metropolitan Area)
 91,803
 (45-minute drive time)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
 ▸ Automotive ▸ Aviation/
 Aerospace ▸ Chemicals/
 Plastics/Advanced Materials
 ▸ Energy ▸ Fabrication



Greater Waco Chamber

Waco "the next great city in Texas" is the state's fastest growing region. Just 1.5 hours from both Dallas and Austin, Waco is within 3 hours of 80% of Texas' population. Waco is a vibrant, growing community with diverse industries, including manufacturing, distri-

bution, aerospace, and professional service and robust infrastructure. Our regional labor force of 300,000+ and college student pipeline of 75,000+ provide the skilled talent needed by employers.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Refresco Beverages (Netherlands)	Beverage Bottling	450
Ferguson Enterprises (United Kingdom)	Pipes and Machining	121
ZinkPower (Germany)	Hot-dip Galvanizing and Powder Coating	100
Polyglass USA — Mapai Group (Spain)	Insulation and Coating	57
Vossloh Fastening Systems (Germany)	Rail Fasteners Manufacturer	40

COMMUNITY PROFILE



CONTACT

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+1-254-757-5635



POPULATION

271,906 (Waco MSA)
825,051 (Region)



GDP PER CAPITA

\$ 47,828



WORKFORCE

130,600 (Waco MSA)
337,597 (Region)



FOCUS INDUSTRIES

- Advanced Manufacturing
- Aviation/Aerospace
- Chemicals/Plastics/
Advanced Materials
- Healthcare/Medical
Devices/Life Sciences/
Pharma
- Warehousing/
Distribution/Logistics



A Real Texas Star

Waller County is part of the dynamic Houston region. Located in a favorable geographic environment with a strong history of global manufacturing and distribution companies choosing the convenience of our unique Texas location for their headquarters, and a low regulatory environment.

Strategically located within the Houston MSA we have access to one of the most diverse and well-trained workforces in the United States.

As a largely rural community, we enjoy wide open spaces and vistas that range from the prairies to the rolling hills. This diverse ecosystem is home to a wide variety of wildlife to enjoy and preserve.

Our community balances the need to be environmentally responsible while supporting a diverse industry base. A combination of community pride, dedicated workforce, low governmental regulations, and available affordable land makes us attractive to many industries from across Europe.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Grundfos (North American HQ – Denmark)	Water pump manufacturing	200
MAN (North American HQ – Germany)	Automotive/maritime/sustainable energy	110
Burckhardt Compression (North American HQ – Switzerland)	Automotive Plastics	100
G-TECH (United Kingdom)	Business incubator	10
Oldcastle Infrastructure (Subsidiary of CRH – Ireland)	Construction and road infrastructure components	n/a
TE Connectivity (Switzerland)	Electronics	n/a

COMMUNITY PROFILE



CONTACT

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POPULATION

56,794
ca. 7,500,000
(Houston MSA, the
primary 11 county region
around Houston)



GDP PER CAPITA

\$ 63,311 (Houston MSA)



WORKFORCE

2,600,000
(Houston MSA)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Agriculture/Agri-Tech/
Agribusiness ▸ Aviation/
Aerospace ▸ Energy ▸ Food
and Beverage Processing



The City of Weslaco is located in deep South Texas along the river banks that divide the Texas and Mexico borders. The city is centrally located in the region offering industries headquartering in Weslaco, the advantage of close proximity to its customers and access to a workforce of over half a million within a 50-mile radius. (Population 1.6 million)

Over 60 companies representing industries in manufacturing, logistics, distribution, warehousing, agriculture, law enforcement and many more, thrive in Weslaco's industrial park with specialized workforce training, free to the employer, when a specific skill-set is needed. Growing industries looking to expand

frequently consider Weslaco and our region because of our international ties to Mexico and dual market impact in both labor and sales.

The Economic Development Corporation of Weslaco invites you to explore your growth options in Weslaco, Texas, and to meet our incentive driven leadership, our young and educated workforce and affordable land options that are a proven winning combination. We also invite you to meet with us virtually and travel to Weslaco electronically to see available land and building options and meet business owners that can share their personal successes.

COMMUNITY PROFILE



CONTACT

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POPULATION

41,810
1,694,073 (4 County
Region)



GDP PER CAPITA

\$ 45,060
(Median Income)



WORKFORCE

17,742
372,724 (MSA)



FOCUS INDUSTRIES

▸ Agriculture/Agri-Tech/
Agribusiness ▸ Aviation/
Aerospace ▸ Fabrication
▸ Food and Beverage
Processing ▸ Healthcare/
Medical Devices/Life
Sciences/Pharma ▸ Trans-
portation ▸ Warehousing/
Distribution/Logistics





TBIC IMPRESSIONS
**HANNOVER MESSE
& GERMANY WITH
TEAM TEXAS, 2022**

STATE OF VIRGINIA

**VIRGINIA'S I81-I77
CROSSROADS**
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CITY OF DANVILLE
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**VIRGINIA'S GROWTH
ALLIANCE**
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RICHMOND REGION VIRGINIA
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**HAMPTON
ROADS**
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BRUNSWICK COUNTY
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GREENSVILLE
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BRUNSWICK COUNTY

WWW.BRUNSWICKCO.COM



The Location of Choice

Economic Development is one of Brunswick County's highest priorities. Our business-friendly philosophy is evident in our streamlined approval processes, low tax rates, great incentives, and direct, hands-on support.

When you locate in Brunswick County, you'll be within a day's drive to many major cities and have interstate and primary highway access. The Port of Virginia, our

gateway for domestic and international trade, is within a two-hour drive. You'll also be strategically located between Richmond, Virginia, and Raleigh, North Carolina.

Our commitment to business has made Brunswick County the Gold Standard for business, leisure, family and education. Contact us today to arrange a visit!

COMMUNITY PROFILE



CONTACT

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POPULATION

15,940 (County)



GDP PER CAPITA

\$ 16,734
(Brunswick County)



WORKFORCE

7,715
(Brunswick
County)



FOCUS INDUSTRIES

▸ Agriculture/Agri-Tech/
Agribusiness ▸ Defense/Security
▸ Energy ▸ Food and Beverage
Processing ▸ Healthcare/Medical
Devices/Life Sciences/Pharma
▸ Warehousing/Distribution/
Logistics



Danville is recognized internationally for its advanced manufacturing culture and extraordinary workforce development pipeline. From advanced manufacturing, corporate headquarters, and regional distribution, to information technology and high-tech R&D, the City has a diverse economic spectrum. Danville is located in Southern Virginia along the North Carolina border. Two different four-lane divided highway systems with access to Interstates 40 and 85, locate Danville within a day's drive of two-thirds of the U.S. population and

international deep-water ports. This region is well suited for global competitive industry. Danville has an award winning River District with small-town charm as well as the assets of a city ready to burst with excitement. Sitting majestically on the banks of the Dan River, Danville exceeds expectations with a wide variety of activities ranging from river trails, mountain biking, water sports, and outdoor festivals to concerts featuring nationally-acclaimed artists.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Porcher Industries N.A. (HQ)/BGF Industries (France)	Advanced Manufacturing (Aerospace, Automotive)	900 in the region
Nestle (Switzerland)	Food and Beverage Manufacturing	570
EBI, LLC (Com 40) (Poland)	Upholstered Furniture Manufacturing	360
IKEA Industry (Sweden)	Wood Product Manufacturing	300
Axxor (Netherlands)	Advanced Manufacturing for automotive and automotive, etc.	50

COMMUNITY PROFILE



CONTACT

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Development
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POPULATION

43,000 (City)
63,000 (County)
Population of 2 million
people within 60 minute
drive time.



GDP PER CAPITA

\$ 54,730 (2017, State of
Virginia)



WORKFORCE

472,031 (within 25 miles)



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Automotive ▸ Aviation/
Aerospace ▸ Chemicals/
Plastics/Advanced Materials
▸ Data/IT ▸ Defense/
Security ▸ Food and
Beverage Processing



GREATER RICHMOND, VIRGINIA

WWW.GRPVA.COM



Prosper here.

Prosper here.

In Greater Richmond, we benefit from thriving businesses, steady employment, well-funded arts and community organizations and more. Greater Richmond — consisting of the City of Richmond and counties of Chesterfield, Hanover and Henrico — is emerging as one of America's most creative and livable regions. The Greater Richmond Partnership's business services are provided to small and large

international companies that require office, research, manufacturing and distribution buildings and/or sites.

The Partnership serves as a single point of contact to the network of private sector and government professionals serving Central Virginia. It is well-equipped to guide your business through the steps necessary to establish your U. S. presence in Greater Richmond.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
T-Mobile (Germany)	Customer service	1,300
Fareva (Luxembourg)	Over-The-Counter Medications	700
Allianz Partners (Germany)	Travel Insurance	650
Elephant Insurance (United Kingdom)	Automobile Insurance	600
Teleperformance (France)	Customer Service Outsourcing Center	500

COMMUNITY PROFILE



CONTACT

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Executive Vice President
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POPULATION

1.3 million



GDP PER CAPITA

\$ 63,390 (2020)



WORKFORCE

666,152



FOCUS INDUSTRIES

▸ Advanced Manufacturing
▸ Chemicals/Plastics/
Advanced Materials ▸ Data/IT
▸ Fabrication ▸ Food and
Beverage Processing
▸ Healthcare/Medical
Devices/Life Sciences/
Pharma ▸ Warehousing/
Distribution/Logistics



GREENSVILLE COUNTY

WWW.GREENSVILLECOUNTYVA.GOV



The Premiere Location for Opportunity and Growth

Greensville County is a vibrant community that is strategically located in the heart of the east coast. A day's drive from ¾ of the US population, Greensville County is an unbeatable logistic choice. Our community offers low tax rates, available work force, extensive transportation infrastructure, substantial electrical power grids, and vast broadband infrastructure allowing industries to compete globally at a lower cost. The County is also home to a 1600 acre mega

site – the Mid-Atlantic Advanced Manufacturing Center. www.mamacva.com

A rural community, Greensville County affords an industry the ability to success globally while enjoying an outdoor way of life. Two rivers cross through Greensville allowing canoeing and fishing to residents and tourists. Local lakes also provide opportunities for camping, picnicking and water sports.

List of European companies that have already invested

Name	Name Industry	No. of Employees
Heyko Werks, USA (Germany)	Plastics Injection Molding	120
Oran Safety Glass, Inc. (Israel)	Bullet and Shatter Proof Glass Manufacturing	110

COMMUNITY PROFILE



CONTACT

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Economic Development
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POPULATION

17,000 (County and City)
1,700,000 (within a
60 minute drive time)



GDP PER CAPITA

\$ 56,938
(State of Virginia, 2019)



WORKFORCE

665,338
Within an easy 60 min
drive time.
Commuting in and out
of the area for work is
made simple with the
crossroads of I-95 and
Hwy 58.



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Agriculture/Agri-Tech/
Agribusiness ▶ Automotive
▶ Chemicals/Plastics/
Advanced Materials ▶ Food
and Beverage Processing
▶ Healthcare/Medical
Devices/Life Sciences/
Pharma ▶ Warehousing/
Distribution/Logistics



VIRGINIA'S GROWTH ALLIANCE

WWW.VAGROWTH.COM



Love Where You Are

Virginia's Growth Alliance (VGA), in south-central Virginia, is located in the southern Piedmont region of the Commonwealth, midway between the state capitol of Richmond and the Raleigh/Durham,

North Carolina metropolitan areas with easy access to Washington, DC. Boasting a superior transportation system that provides superior connectivity to major road networks, ports and air services; any market is within easy reach. VGA's location in the mid-Atlantic

region affords European companies the opportunity to do business during the same working day.

With vast woodlands, abundant mineral resources, a plentiful water supply, and easy accessibility to 75 % of the North American population within a two-days drive, VGA offers extensive economic development opportunities. Redundant fiber-optic broadband networks crisscross the region and support world-class technology companies such as HP and Microsoft.

COMMUNITY PROFILE



CONTACT

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Executive Director
executivedirectorvga@gmail.com
+1-434-265-2382



POPULATION

160,250 (Regional)



GDP PER CAPITA

\$ 31,139



WORKFORCE

69,739
534,544 (Extended)



FOCUS INDUSTRIES

- Advanced Manufacturing
- Agriculture/Agri-Tech/Agribusiness
- Automotive
- Aviation/Aerospace
- Data/IT
- Healthcare/Medical Devices/Life Sciences/Pharma
- Warehousing/Distribution/Logistics



VIRGINIA'S I81-I77 CROSSROADS

WWW.I81-I77CROSSROADS.COM



Learn how We Build it Better in Virginia's i81-i77 Crossroads

Located at the crossroads of interstate 81 & 77, two major east coast interstates, the region is ripe for opportunity and investment. Equipped with some of the best greenfield sites in Virginia, as well as a low-cost business environment. Lower taxes, lower utility rates, and lower cost of living provide for lower than average wages.

Access to a premier United States engineering institute at Virginia Tech and state of the art workforce development programs. In turn 20 % of the region's labor is employed in manufacturing industries. Due to these assets many international companies operate and thrive in the region.

List of European companies that have already invested

Name	Name of Industry	No. of Employees
Hitachi ABB Power Grids (Germany)	Power Components	> 300
Hutchinson Sealing Systems (France)	Automotive	> 100
Quadrant Engineering Plastics (Switzerland)	Plastics	> 100
STS Group (Germany)	Automotive Components	> 100
Schaffner MTC (Switzerland)	Transformers	50

COMMUNITY PROFILE



CONTACT

Nichole Hair
Interim Executive Director
& Economic Development
Manager
nhair@wcc.vccs.edu
276-223-4732



POPULATION

190,000
> 500,000
(Within 1 hour drive)



GDP PER CAPITA

\$ 33,500



WORKFORCE

89,000 (20 % of
workforce is employed
in manufacturing)



FOCUS INDUSTRIES

Automotive Data/IT
Food and Beverage
Processing Warehousing/
Distribution/Logistics





TBIC IMPRESSIONS
**K-SHOW, DÜSSELDORF,
GERMANY 2022**

STATE OF WEST VIRGINIA

ADVANTAGE VALLEY
Page 181

BERKELEY COUNTY
Page 232



West Virginia's Charleston-Huntington Metro Region

Advantage Valley in southwestern West Virginia is a nine-county region stretching from Huntington to Charleston, forming one of the nation's most resource-rich and business-friendly corridors.

Served by three Interstates (I-64, I-77, and I-79) and several U.S. highways with Interstate access, Advantage Valley has fast connections to key cities and markets throughout the eastern half of the nation. Busy CSX and Norfolk Southern mainlines connect the

region to the continent's rail network and ports along the Ohio River and in Virginia. The area is served by four navigable rivers with truck-to-barge capabilities, two ports, and two regional airports.

Advantage Valley's history in industries such as coal production earned local workers (and there are 285,000 of them in our labor shed) a reputation for initiative and employer loyalty.

List of European companies that have already invested

Name	Name Industry	No. of Employees
Constellium (France)	Aluminum Manufacturing & Rolling	1,600
Alcon (Switzerland)	Health Care Manufacturing – Ocular Lenses	700
Gestamp (Spain)	Automotive Parts Manufacturing	500
FLSmidth & Company (Denmark)	Mining and Cement	140

COMMUNITY PROFILE



CONTACT

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+1-304-352-1165



POPULATION

633,203
(Updated via ESRI for 2022)



WORKFORCE

617,000 labor shed



FOCUS INDUSTRIES

▶ Advanced Manufacturing
▶ Automotive ▶ Aviation/Aerospace
▶ Chemicals/Plastics/Advanced Materials ▶ Energy ▶ Fabrication
▶ Food and Beverage Processing



STATE OF WYOMING

CHEYENNE LEADS
Page 183



CHEYENNE LEADS – The Economic Development Organization for Cheyenne and Laramie County

WWW.CHEYENNELEADS.ORG



Think Cheyenne, Wyoming

Cheyenne is located near the center of the United States at the crossroads of key transportation routes. The east-west highway (Interstate 80) connects San Francisco to New York, and the north-south highway (Interstate 25) connects Cheyenne to Mexico via Denver and Albuquerque. There are also two Class I railroads (BNSF and Union Pacific), and Denver International Airport is just 90 minutes away.

Wyoming is consistently ranked #1 by the Tax Foundation's State Business Tax Climate Index due to a favorable tax model. Wyoming offers 1) No state corporate or individual income tax. 2) No inventory tax. 3) No sales tax on manufacturing equipment. 4) No sales tax on electricity and gas used in the manufacturing process. 6) Low sales tax — currently 6%.

In addition to Wyoming's ability to meet business needs, Cheyenne's quality of life is what most people dream of. Cheyenne provides the restaurants and shopping opportunities of a larger city, while maintain low crime rates, great outdoor spaces, safe neighborhoods, good schools and clean air - all with an average commute time of just 14 minutes.

Several major companies like Microsoft, Eagle Claw Fishing & Tackle, VAE Nortrak, Wal-Mart Distribution Center and Lowe's Distribution Center have chosen Cheyenne specifically for the ability to operate efficiently with access to large metropolitan area amenities and workforce. As the capitol of Wyoming, Cheyenne may be known for its western heritage, but combine that with available technology and business opportunity you can't afford not to "Think Cheyenne."

COMMUNITY PROFILE



CONTACT

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CEO
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+1-307-772-7241



POPULATION

100,512 (County)



WORKFORCE

50,544 (County)
183,450 (Cheyenne
Labor Shed)



FOCUS INDUSTRIES

▀ Agriculture/Agri-Tech/Agribusiness
▀ Aviation/Aerospace ▀ Data/IT
▀ Defense/Security ▀ Energy
▀ Fabrication ▀ Healthcare/Medical
Devices/Life Sciences/Pharma
▀ Warehousing/Distribution/Logistics





TBIC

CORPORATE MEMBERS

TBIC CORPORATE MEMBERS

TBIC Corporate Members support the TBIC team and European companies with their specialized know-how and network. They provide valuable experience in helping European companies to success fully expand to the United States.

CORPORATE MEMBER

AEP

WWW.AEPED.COM



Gold Sponsor



Headquarters

Columbus, OH

Core Services

- ▮ Confidential and complimentary site selection services
- ▮ Strategic research and analysis on communities and sites
- ▮ Introductions to community and business leaders
- ▮ 600+ properties, many project-ready
- ▮ Customized power solutions and rate design
- ▮ Aftercare services and resources
- ▮ Decarbonization Services nationwide
- ▮ Renewable energy solutions
- ▮ Energy efficiency programs
- ▮ Electrification services

AEP ECONOMIC AND BUSINESS DEVELOPMENT



As part of American Electric Power (AEP) — one of the largest utilities in the U. S. — AEP Economic and Business Development is your single source for comprehensive relocation or expansion services.

Our team of economic development experts, combined with our unmatched 11-state geographic footprint, makes us an ideal location advisory partner. From site selection to energy planning to ongoing

operations support, we manage every step of the process to help businesses find the right location for their facilities.

We offer best-in-class research, access to over 2,400 communities, 600+ sites and properties, including dozens of project-ready industrial, data center and food processing certified sites, and access to the fastest growing shale plays in the U. S.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▶ Ardagh Group
- ▶ Benetel Steel/Tube
- ▶ Sofidel
- ▶ Toyota
- ▶ Volvo



AEP Headquarters
located in Columbus,
OH

CORPORATE MEMBER

ENTERGY MISSISSIPPI

WWW.GOENTERGY.COM



Silver Sponsor



Headquarters

Jackson, MS

Core Services

- Site & Building Screening
- Research and Technical Assistance
- Incentives
- Site Visit
- Sample Electric Bills
- Coordination Between State and Local Officials

Volvo Car US
Operations Inc.,
Ridgeville, SC



Entergy Business Development: Mississippi

Entergy Mississippi, Inc. is an investor-owned utility that provides electricity to 449,000 residential and business customers. While primarily a provider of electricity, our business development team provides a full range of site selection services to help find you the right location. From your initial site or building search to your beginning of operation, we can help

every step of the way. With affiliate companies in Louisiana, Arkansas, and Texas, we'll help you find the optimal location. All services are free of charge and confidential.

CORPORATE PROFILE



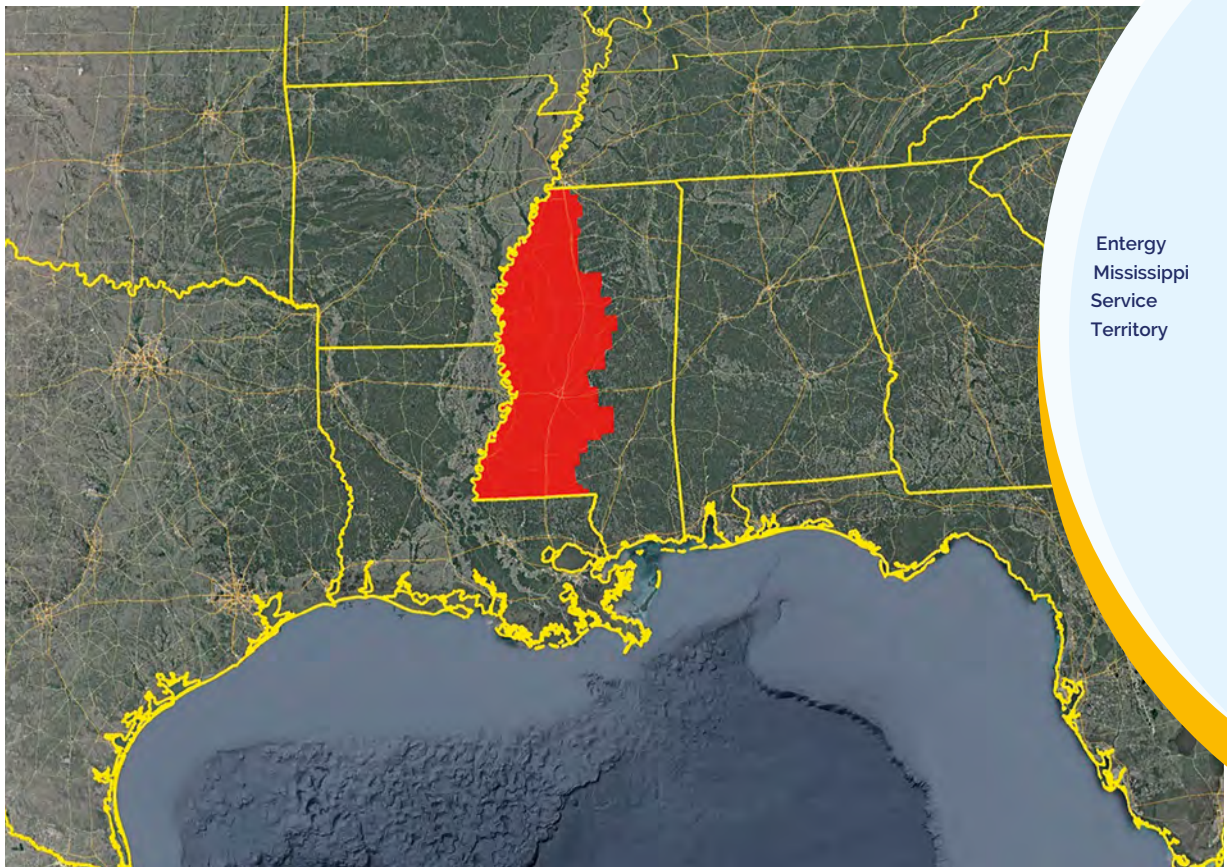
CONTACT

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CUSTOMER REFERENCES

- ABB
- Continental Tire
- Delphi
- Faurecia
- Nissan North America
- Siemens
- ThyssenKrupp



Entergy
Mississippi
Service
Territory

CORPORATE MEMBER

GRAY

WWW.GRAY.COM



Silver Sponsor



Headquarters

Lexington, KY

Core Services

- Engineering
- Design
- Construction
- Digital
- Equipment
- Development
- Planning

Saturn Petcare
Terre Haute, IN

LEADING THE WAY IN EUROPEAN FOREIGN DIRECT INVESTMENT



Gray is a fully integrated, global service provider deeply rooted in engineering, design, construction, digital, equipment manufacturing, and real estate services. Consistently ranked in the top industrial firms, we focus on the following markets for domestic and international customers: Food & Beverage, Manufacturing, Automotive, Distribution, Mission Critical, and Commercial.

Our deep understanding of the global marketplace allows us to develop partnerships that achieve goals and reflect customers' values and traditions. The result? More than 70% of our manufacturing projects have involved international customers. Let us bring your next project to life.

CORPORATE PROFILE



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CUSTOMER REFERENCES

- ▶ BMW AG
- ▶ Mercedes-Benz
- ▶ Siemens AG
- ▶ Thyssenkrupp AG
- ▶ Volkswagen
- ▶ ZF Friedrichshafen AG
- ▶ Michelin
- ▶ Nestl S.A.
- ▶ Ikea



- ↑ Sofidel America Corp., Circleville, OH
- ↖ EGGER Wood Products Lexington, NC

- ← Mercedes-Benz U.S. International, Inc. Vance, AL

CORPORATE MEMBER

MISSISSIPPI POWER

WWW.MISSISSIPPIPOWERED.COM



Silver Sponsor



Headquarters

Gulfport, MS

Core Services

► Investor-owned electric utility

The Rolls Royce Trent
1000 ALPS, Stennis
Space Center

MISSISSIPPI POWER



Mississippi Power is committed to providing clean, safe, affordable and reliable electricity to the 23 counties in Southeast Mississippi. Founded in 1924, Mississippi Power is a member of Southern Company, the second largest energy company in the United States. Mississippi Power's Economic Development department is a full service economic development organization that serves as a one-stop resource for

economic development in Mississippi. Our seasoned team of professionals bring a wealth of engineering, legal, military and international affairs expertise. With extensive market experience, critical contacts, knowledge of available and ready now sites, Mississippi Power's team can assist with making the right connections to make the process seamless.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▶ Aerojet Rocketdyne
- ▶ Lockheed Martin
- ▶ Northrup Grumman
- ▶ PG Technologies
- ▶ Raytheon
- ▶ Rolls Royce
- ▶ Zodiac



CORPORATE MEMBER

TVA

WWW.TVASITES.COM



Silver Sponsor



Headquarters

Knoxville, TN

Core Services

- Site Selection Services
- Incentives
- Research and Technical Assistance

TENNESSEE VALLEY AUTHORITY



The Tennessee Valley Authority (TVA) is a corporate agency of the United States that provides electricity for business customers and local power companies serving nearly 10 million people in parts of seven southeastern states.

TVA's mission is to serve the people of the Valley territory, through providing reliable, low-cost power in

an environmentally sustainable manner, and through economic development.

TVA Economic Development works to attract new business and investment, engage with existing industry and customers, and serve through partnership to help foster economic growth.

CORPORATE PROFILE



CONTACT

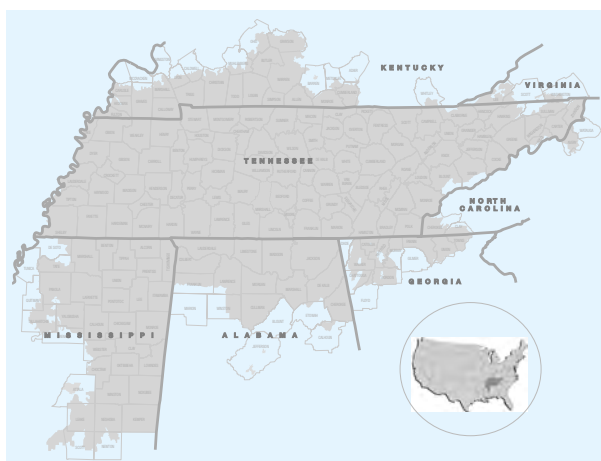
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CUSTOMER REFERENCES

- ▶ Airbus Helicopters
- ▶ BAE
- ▶ Beretta
- ▶ Gestamp
- ▶ Nokian Tyres
- ▶ VanHool
- ▶ Volkswagen
- ▶ Wacker Chemie



- ↑ Renewable Energy
- ↗ TVA Service Area



- ← TVA Complex — Chattanooga, TN

CORPORATE MEMBER

CARROLL DANIEL CONSTRUCTION

WWW.CAROLLDANIEL.COM



Bronze Sponsor



Headquarters

Gainesville, GA

Core Services

- Investment Assistance and Incentives
- Site Selection
- Programming
- Budget Forecasting
- Zoning/Permitting Analysis
- In-house Design
- Structural Engineering
- MEP Engineering
- Process Engineering
- Industrial Piping
- Equipment Installation
- Facility Support

PLANNERS, BUILDERS, PARTNERS™



Carroll Daniel Construction is a nationally recognized commercial construction services firm focused in both public and private markets. For 76 years, we have earned the trust of some of the world's most admired companies and public entities, and have cultivated a team of talented industry professionals. By combining the latest advancements in construction technologies with our experience, we are able to offer the most

effective solutions for our clients that will serve their needs now and well into the future.

Carroll Daniel Construction is known for understanding the unique needs of the highly-specialized industrial sector. From technology integration, to safety and quality, our Carroll Daniel team evaluates all site and building options to ensure we exceed client expectations.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▀ Kubota
- ▀ ZF
- ▀ Continental
- ▀ Freudenberg-NOK
- ▀ Fox Shocks
- ▀ Yanmar
- ▀ PPG Paints
- ▀ Georgia Ports Authority
- ▀ Perdue Farms
- ▀ Dohler



CORPORATE MEMBER

ENGINEERING CONSULTING SERVICES (ECS)

WWW.ECSLIMITED.COM



Bronze Sponsor



Headquarters

Chantilly, VA

Core Services

- ▶ Geotechnical Engineering
- ▶ Construction Materials Testing
- ▶ Environmental Consulting
- ▶ Facilities Consulting

ONE FIRM.
ONE MISSION.



Our full-service team provides value every step of the way.

Founded in 1988, Engineering Consulting Services (ECS) is a leader in geotechnical, construction materials, environmental and facilities engineering consulting. At that time, our goal was to raise the standards of professional consulting engineering by hiring industry professionals who understood the complexities of building and maintaining modern infrastructures. Our

company success spans multiple industry sectors. Our steady growth comes from a deep belief in developing the people, systems and expertise required to focus on client needs. Today, with 2,500 employees, ECS has grown to more than 80 offices and testing facilities spread across the Mid-Atlantic, Midwest, Southeast and Southwest.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- Bridgestone
- SK Battery
- Compass Datacenters
- Hankook Tire Manufacturing
- Red Rock Developments



CORPORATE MEMBER

H&M COMPANY, INC.

WWW.HMCOMPANY.COM



Bronze Sponsor



Headquarters

Jackson, TN

Core Services

- Engineering
- Construction
- Real Estate Development

National Cement in
Ragland, AL

OUR MISSION IS TO HELP OUR CUSTOMERS ACHIEVE SUCCESS.



H&M Company, Inc. is a national full-service engineering, construction and real estate development firm offering a full range of Plan-Design-Build services for projects throughout North America.

We were founded in 1957 near Jackson, Tennessee and we're still headquartered there today.

Throughout our 65 years in business, H&M has continually improved and expanded our capabilities to meet our customers ever-changing needs.

While achieving significant growth in our customer base and revenues our mission remains the same: To Help Our Customers Achieve Success.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▮ Wieland
- ▮ Gränges
- ▮ Bilstein
- ▮ adidas
- ▮ Europipe
- ▮ FLSmidth
- ▮ Heidelberg Cement
- ▮ Krupp Polysius
- ▮ BSH Home Appliances



↑ adidas — Spartanburg, SC

← Bilstein — Bowling Green, KY

CORPORATE MEMBER

JESCO

WWW.JESCOINC.NET



Bronze Sponsor



Headquarters

Tupelo, MS

Core Services

- ▮ Design-Build
- ▮ General Construction
- ▮ Mechanical
- ▮ Electrical
- ▮ Plumbing
- ▮ Concrete
- ▮ Steel Erection
- ▮ Steel Fabrication
- ▮ Equipment Install
- ▮ Plant Relocation
- ▮ Millwright
- ▮ Plant Maintenance
- ▮ Bulk Storage Systems
- ▮ Building Controls and Automation

Volvo Cars America
Assembly Plant outside
Charleston, SC

OVER 80 YEARS FOCUSED ON CONSTRUCTING MANUFACTURING FACILITIES WITH SAFETY, COMMITMENT, PASSION AND INTEGRITY.



JESCO Construction is a design-build firm that provides Engineering Services, Construction, Mechanical-Electrical, Steel Fabrication, Equipment Installation, Industrial Services, and Millwright to form a fully integrated construction company. We can take your project from concept — to design — to construction — to start-up and testing. With the combined creative

talents and technical expertise of crafts-men from diverse segments of the construction and engineering fields, JESCO delivers on its commitments. Project after project over 80 years JESCO has designed, built, and started-up manufacturing projects to the full satisfaction of our customers' time and budget constraints.

CORPORATE PROFILE



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Melissa Horton
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CUSTOMER REFERENCES

- ▶ Airbus
- ▶ Grammer
- ▶ Mercedes-Benz
- ▶ MAAS
- ▶ Shultz
- ▶ Volvo



- ↑ Grammer manufacturing plant
- ↖ Mercedes Benz Sprinter Van assembly plant

- ←← Airbus Helicopter assembly plant
- ← MAAS Airplane paint hanger

CORPORATE MEMBER

KENTUCKY'S TOUCHSTONE ENERGY COOPERATIVES

WWW.DATAISPOWER.ORG



Bronze Sponsor



Headquarters

Winchester, KY

Core Services

- ▶ Safe Reliable Electricity
- ▶ Renewable Electricity
- ▶ Infrastructure
- ▶ Economic Development
- ▶ Site Development
- ▶ Site Selection Assistance
- ▶ Financing

DATA IS POWER ... WE SUPPLY BOTH



Kentucky's Touchstone Energy Cooperatives provide safe, reliable electricity to over 2/3 of Kentucky's communities through a generation mix that includes numerous sources of renewables. As part of the PJM Interconnection, the largest electric grid in North America, our not-for-profit electric cooperatives provide power to some of the largest industrial loads in the country. We know "Data Is Power" in making

business decisions so we assist and advise companies from around the world about opportunities to invest in the central United States. To assist in these site selection efforts, we have created state-of-the-art tools including our award winning mobile app PowerMap with PowerVision drone flights to demonstrate the real capabilities of some of the Top Industrial Sites in the Central United States.

CORPORATE PROFILE



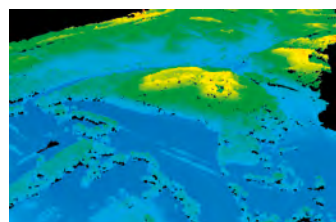
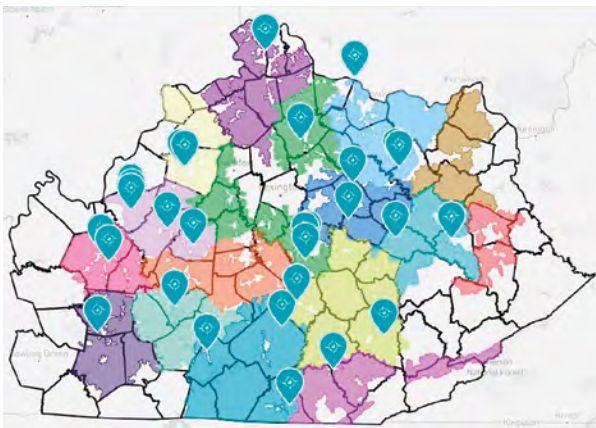
CONTACT

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CUSTOMER REFERENCES

- ▶ Safran
- ▶ Wieland
- ▶ Stober
- ▶ Diageo
- ▶ Bonfiglioli
- ▶ Heinrichs
- ▶ Flottweg



↑ Virtual Buildings
from PowerVision video

← Digital Terrain Model from
PowerVision video

↖ Service Territory

← Norfolk Southern Site in
Shelbyville, Kentucky

CORPORATE MEMBER

SALT RIVER PROJECT

WWW.POWERTOGRROWPHX.COM



Bronze Sponsor



Headquarters

Tempe, Arizona

Core Services

- ▶ Electric price plans and bill estimates
- ▶ Location of electrical infrastructure
- ▶ Potential construction cost and timeline estimates
- ▶ Coordination of meetings with allies and SRP technical staff
- ▶ Familiarization tours of the region

SALT RIVER PROJECT



SRP Delivering Water and Power

SRP is one of the largest public power entities in the nation. As a community-based not-for-profit water and energy company, SRP provides reliable, affordable water and power to more than 2 million people living in central Arizona. SRP has provided these essential resources for more than a century to meet

the needs of customers and help the region grow. SRP features a high-quality looped electrical system in metropolitan Phoenix. This is just one reason SRP consistently wins national awards for power quality and reliability and receives high performance ratings from our large-business customers.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▶ Intel
- ▶ Boeing
- ▶ Commercial Metals Company
- ▶ Northrop Grumman
- ▶ NXP
- ▶ Semiconductors
- ▶ Waymo
- ▶ Garmin
- ▶ Avnet
- ▶ Dexcom
- ▶ Fujifilm
- ▶ Amazon
- ▶ Banner Health



CORPORATE MEMBER

SPIRE

WWW.SPIREENERGY.COM



Bronze Sponsor



Headquarters

Saint Louis, MO

Core Services

► Energy—Natural gas

ENERGY THAT ADVANCES



At Spire, we believe energy exists to help people. To warm homes, grow businesses and move communities forward. Every day, we have the privilege of serving 1.7 million homes and businesses across Missouri, Alabama and Mississippi. We're dedicated to understanding our customers' needs and goals to better serve them today and tomorrow. As the fifth-largest publicly traded natural gas company

we are committed to leading our industry, redefining what it means to serve our customers and helping businesses and communities grow. This commitment is reflected in our mission to: answer every challenge, advance every community and enrich every life through the strength of our energy. We want to be more than your energy provider. We want to be your collaborative energy partner.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

Upon request.



CORPORATE MEMBER

COOPERATIVE ENERGY

WWW.COOPERATIVEENERGY.COM



Corporate Member



Headquarters

Hattiesburg, MS

Core Services

- Site Selection Services
- Research and Analysis
- Lead Generation
- Product & Community Development
- Marketing, Design, and GIS Mapping
- Grants and Rates Incentives
- Existing Industry Retention & Expansion

COOPERATIVE ENERGY ECONOMIC DEVELOPMENT



Energizing Economic Development

Cooperative Energy is one of the largest energy providers in the state of Mississippi. With our 11 Member cooperatives, we power 427,000 Mississippi homes and businesses in 55 of Mississippi's 82 counties — the largest territory in the state. We are committed to Economic Development as an important way of

improving the communities we serve. Our team of economic developers are dedicated to growing the economy by attracting new investment, supporting our existing companies, and advocating job growth.

CORPORATE PROFILE



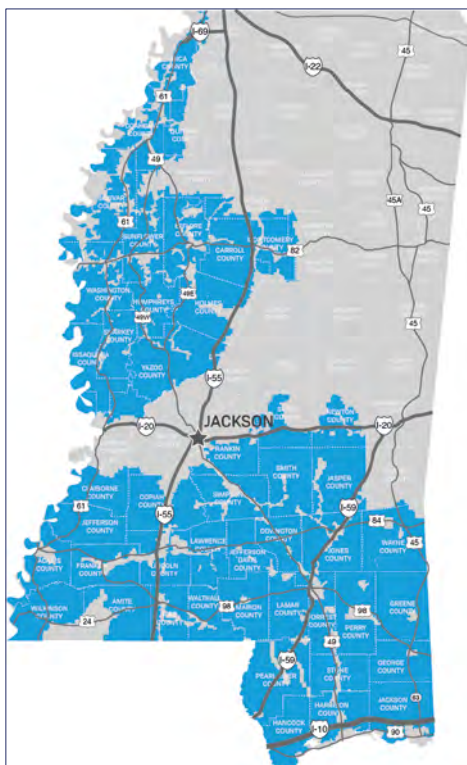
CONTACT

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CUSTOMER REFERENCES

- ▶ Northrop Grumman
- ▶ Rolls Royce
- ▶ DAK Americas
- ▶ Georgia-Pacific
- ▶ Canfor
- ▶ International Paper
- ▶ Unipres
- ▶ Safran
- ▶ Sofidel
- ▶ Calgon Carbon
- ▶ Halter Marine
- ▶ Tyson Foods



CORPORATE MEMBER

ELECTRICITIES OF NORTH CAROLINA

WWW.ELECTRICITIES.COM



Corporate Member



Headquarters

Raleigh, NC

Core Services

services needed by municipally owned electric utilities, including:

- ▶ Training Programs
- ▶ Consolidated Services
- ▶ Budgeting/Forecasting
- ▶ Legislative and Regulatory Affairs
- ▶ Corporate Communications
- ▶ Economic Development and Industrial/Commercial Services
- ▶ Renewable Energy and Energy Efficiency
- ▶ Technology Services and Information Management

THE ENERGY BEHIND PUBLIC POWER



ElectriCities is the energy behind public power. For more than 50 years, ElectriCities has helped North Carolina public power communities provide safe, reliable and affordable power to their customers. ElectriCities serves more than 1.2 million people in

North Carolina public power communities, including 32 members of the N.C. Eastern Municipal Agency (NCEMPA) and 19 members of N.C. Municipal Power Agency #1 (NCMPA1).

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

ElectriCities is proud to
count 67 member cities in
North Carolina.



CORPORATE MEMBER

JMWILLIAMS

WWW.JMWILLIAMSCONTRACTORS.COM



Corporate Member



Headquarters

Marietta, GA

Core Services

- Design-Build
- Site analysis
- General Construction
- Pre-construction management
- Construction management
- Concrete



PEOPLE BEFORE PLANS



JMWilliams
CONTRACTORS

JMWilliams Contractors is a general contractor that focuses on industrial construction projects in the Southeastern United States.

Since 2001, our clients have hired us for our leadership and industry know-how that creates an exceptional building experience and product. We understand that before a pen has been put to a plan, you've already invested a lot and want a partner who understands your needs, requirements, and expectations.

Our team has many years of experience in industrial construction and knows what it takes to run a quality job. From manufacturing to production to warehouse construction, our experience and expertise enable us to consistently serve our clients by creating state-of-the-art facilities. At JMWilliams Industrial, we give you peace of mind and build you a great building.

CORPORATE PROFILE



CONTACT

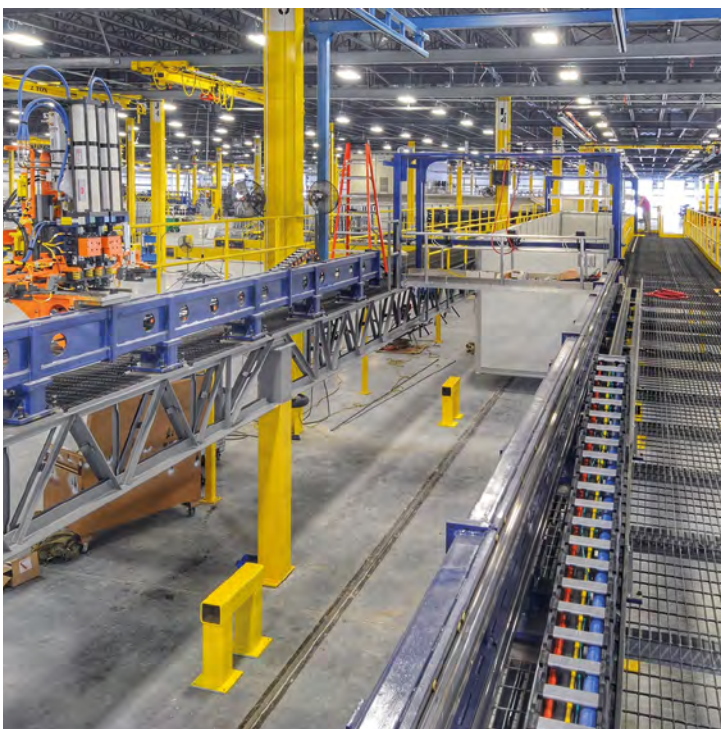
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anned@jmwiliamscontractors.com
+1-407-921-7290



CUSTOMER REFERENCES

- ▶ Advanced Digital Cable
- ▶ Blickle/Blickle USA
- ▶ Ernie Green Ind.
- ▶ Irving Consumer Products
- ▶ Jefferson Southern Corp.
- ▶ Kason Ind.
- ▶ NIFCO
- ▶ Piolax Corp. USA
- ▶ Vanguard Trailers



- ↑ Blickle USA – Newnan, GA
- ← Vanguard Trailers – Trenton, GA

CORPORATE MEMBER

MILLER VALENTINE CONSTRUCTION

WWW.MILLERVALENTINE.COM



Corporate Member



Headquarters

Cincinnati, OH

Core Services

- Construction – Industrial Manufacturing
- R&D
- Logistical Warehouse
- Office

BUILDING CERTAINTY

For more than 55 years, Miller Valentine Construction has worked in close collaboration with businesses and organizations when they are ready to build, renovate, or expand. With offices located in Dayton, Cincinnati and Columbus, Ohio, and Columbia and Charleston, South Carolina, we have constructed over 120 million square feet of commercial and industrial real estate for local, national and International clients

in over 25 states. We offer a full range of Integrated Product Deliver (IPD), Design-Build and Construction Management services, including pre-construction support, design assistance and value engineering. We have built our company on a deep commitment to quality, integrity and certainty. This legacy drives us every day.



MILLER VALENTINE
CONSTRUCTION

CORPORATE PROFILE



CONTACT

Dave Dickerson
President, Midwest Market
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CUSTOMER REFERENCES

- Saica
- Huhtamaki
- L'Oreal
- Eurostampa



CORPORATE MEMBER

MONEX USA

WWW.MONEXUSA.COM



Corporate Member



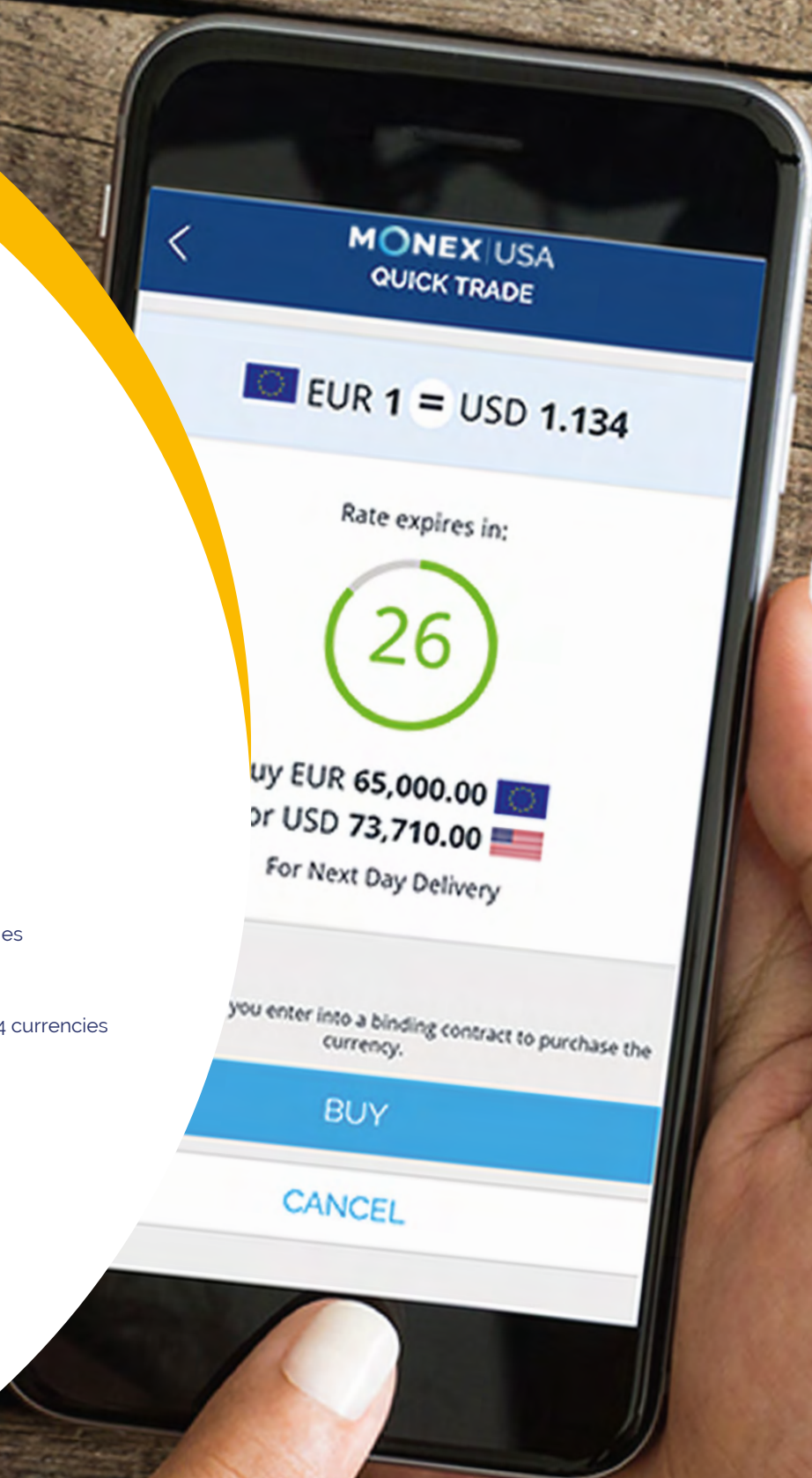
Headquarters

New York, NY

Core Services

24×7 Monex Online platform supporting:

- Cross border payments in 100+ currencies
- Foreign exchange
- Forward contracts
- Foreign currency holding accounts in 34 currencies
- Market orders
- End-to-end Payment Tracking



GLOBAL PAYMENTS & RISK MANAGEMENT



Real Estate Strategy and Solutions

European companies expanding to the United States often struggle to source a local USD bank account. Monex USA solves this problem with its digital multicurrency account accessible 24 x 7 via Monex Online. Accounts are approved hassle-free in one day and clients do not need to be physically present to be approved. There are also no setup or monthly maintenance charges for Monex's multicurrency account. Monex USA is a FinTech leader that processes over \$1 billion per business day of corporate client transactions worldwide and has a 30 year operating history.

The Monex platform supports 34 currencies and enables your US subsidiary to manage the following key financial tasks securely and conveniently on the Monex Online platform:

Fund US Operation:

European Parent Company delivers EUR – Monex converts to USD – to provide operating funds for the US subsidiary.

Day-to-Day Operating Activity:

US subsidiary uses USD to make local US payments for accounts payable. US subsidiary uses Monex to receive USD for accounts receivable. US subsidiary sells USD and buys EUR to send European Parent company when Parent acts as a supplier to US subsidiary.

Dividends to European Parent:

US subsidiary sells USD and buys EUR to repatriate US profits back to Parent Company in Europe.

CORPORATE PROFILE



CONTACT

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+1.703.994.9515 (m)



CUSTOMER REFERENCES

- ▶ Automotive
- ▶ Aviation
- ▶ Construction
- ▶ Equipment
- ▶ Food & Wine
- ▶ Furniture
- ▶ Logistics
- ▶ Manufacturing
- ▶ Technology
- ▶ And many more...



CORPORATE MEMBER

SSOE

WWW.SSOE.COM



Corporate Member



Headquarters

Toledo, OH

Core Services

- Design-Build
- Site analysis
- General Construction
- Pre-construction management
- Construction management
- Concrete

ARCHITECTURE, ENGINEERING, AND CONSTRUCTION MANAGEMENT



Making clients successful by saving them time, trouble, and money.

SSOE is a global project delivery firm for architecture, engineering, and construction management with extensive experience helping clients navigate their first time building on U.S. soil. SSOE understands the value of early collaboration—from developing criteria to budget alignment. We can work with your site selection team to provide a technical review of potential sites, and

are positioned to support your project throughout its lifecycle anywhere in the U.S. using project delivery methods attuned to your expectations. As a Top 10 E/A Firm (BD+C), we have earned a reputation for providing quality project solutions to clients in the semiconductor, automotive, food, chemical, glass, manufacturing, healthcare, power, and general building industries.

CORPORATE PROFILE



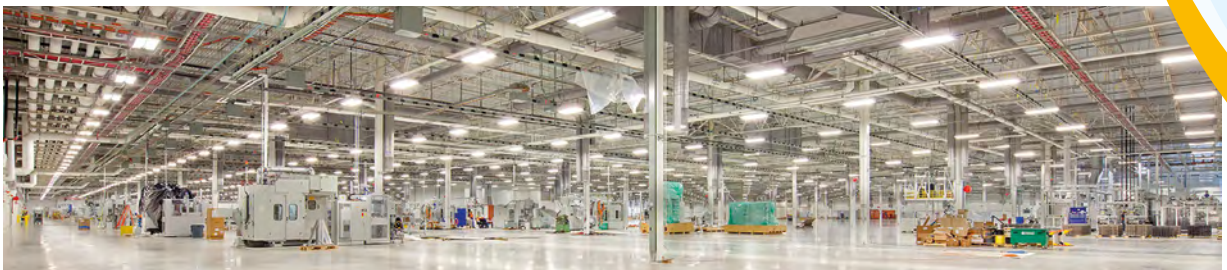
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CUSTOMER REFERENCES

- ▶ BMW
- ▶ Continental Tire
- ▶ Erdrich Umformtechnik
- ▶ Faurecia
- ▶ FCA
- ▶ Festo
- ▶ Gerhardi
- ▶ KSM Castings
- ▶ Sentury Tire
- ▶ Toyota
- ▶ Volkswagen
- ▶ ZF Friedrichshafen AG



CORPORATE MEMBER

T.W. FRIERSON CONTRACTOR

WWW.TWFRIERSON.COM



Corporate Member



Headquarters

Nashville, TN

Core Services

Industrial manufacturing and warehouse distribution construction as well as commercial office, multi-use, and senior living facilities



GENERAL CONTRACTOR AND ARCHITECTURAL DESIGN



Creating a foundation for people to thrive

Founded in 1958, T.W. Frierson Contractor, Inc. is a 100% employee owned company. We offer a full range of construction management, and design-build services including preconstruction, design build or design assist, and even disaster recovery services. Based in Nashville, Tennessee, we manage projects of all sizes across the Southeast. Our ownership culture provides

our clients with a superior level of customer service, an unmatched level of expertise, and an entrepreneurial spirit driven by innovative thinking. We build mutually beneficial partnerships that uplift our community and are committed to delivering award-winning projects that exceed expectations.

CORPORATE PROFILE



CONTACT

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CUSTOMER REFERENCES

- ▶ Hormann Door
- ▶ Wegmann
- ▶ Permobil
- ▶ Constellium Aluminum



CORPORATE MEMBER

THE AMERICAN DREAM—US VISA SERVICE

WWW.USVISASERVICE.DE



Corporate Member



Headquarters

Berlin, Germany

Core Services

- Expertise in U.S. visas, work permits and entry regulations
- Professional consulting & processing
- Personal assistance for corporate customers
- Safe & secure entry into the U.S.

GO WITH THE EXPERTS



Your Partner in Sending Employees to the U.S.

The American Dream – US Visa Service is Germany's largest full service agency specialized in U.S. visas including work permits, and entry regulations. Since 1996, the government licensed emigration consultants support medium-sized businesses as well as major corporations with branch offices in the United States throughout the entire visa application process. Together with your personal visa consultant you

will establish which visa category works best for the purpose of the stay and finalize it step-by-step. Regardless of whether it is a business trip, employee transfer or work assignment abroad. The service agency offers an extensive service matching your case. It allows direct processing with HR departments, employees, U.S. authorities and business sites in the United States, reducing your workload to a minimum.

..... CORPORATE PROFILE



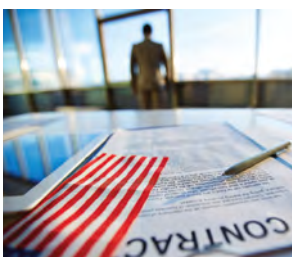
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TBIC

ALLIANCE PARTNERS

TBIC ALLIANCE PARTNERS

Our strategic **Alliance Partners** are selected organizations that share common interests with the TBIC. In close cooperation they support the TBIC team on various missions and help European companies enter the U. S. market.



Advantage Austria

advantageaustria.org

With more than 100 offices in over 70 countries, ADVANTAGE AUSTRIA provides a variety of business development services for both Austrian companies and their international business partners.

Around 800 employees and 35 consultants around the world can assist you in locating Austrian suppliers and business partners. They organize about 1,200 events every year to bring business contacts together.

Other services provided by ADVANTAGE AUSTRIA offices range from introductions to Austrian companies looking for importers, distributors or agents to providing in-depth information on Austria as a business location and assistance in entering the Austrian market.



American Chamber of Commerce in Poland

amcham.pl

Founded in 1990, the American Chamber of Commerce in Poland is the leading voice for international investors in Poland. It is composed of over 300 companies representing a wide range of sectors, and has significant American presence, including 80 of the 500 Fortune companies. Members share the will to build connections and develop the business market in Poland.

AmCham is an independent, non-profit business association, and is supported fully by its membership dues and sponsorship agreements. The organization is an accredited affiliate of the US Chamber of Commerce in Washington D.C. and AmChams in Europe network, which represents the interests of more than 17,000 companies, accounting for more than \$ 1.1 trillion in investment on both sides of the Atlantic.



American Chamber of Commerce Italy

amcham.it

The American Chamber of Commerce in Italy (AmCham), affiliated with the Chamber of Commerce in Washington D.C., is a private, non profit-making organization developing and promoting economic and cultural relations between the United States and Italy, to support and protect the interests of its associates' commercial activities between the two countries, and to disseminate information concerning AmCham's own activities amongst its members.



AMZ Saxony

amz-sachsen.de

Saxony is one of the 16 German States and home to several car and engine manufacturing plants. AMZ connects the actors in the local value chain of the car industry. The more than 100 members of the network represent the automotive supply chain in Saxony—from R & D facilities as well as 1st tier to 3rd tier suppliers, machine and tool manufacturers and vehicle manufacturers to industrial services.



European-American Chamber of Commerce New York

eaccny.com

The European American Chamber of Commerce® provides its members with access to transatlantic business opportunities as well as timely and relevant information, resources and support on matters affecting their business activities across Europe and in the United States.

EACCNY works closely with its affiliates across the United States and Europe. Our history goes back to 1926 with the formation of the Paris branch, initially as the French- American Chamber of Commerce and renamed to the European-American Chamber of Commerce in 2003. The Cincinnati chapter was formed in 2007 as the first of its kind in the US market with the New York chapter following suit in 2008, Princeton, NJ in 2009 Lyon France in 2013 and in 2016 we opened the Carolinas, followed by EACC Netherlands in 2019 and Miami in 2020. Together we have built a dynamic network that reaches over 10,000 executives in the U.S. and across Europe. With over 750 members in Europe and the U.S., the EACC is a valuable resource for virtually any size business. We open doors for our members across our chapter network on both sides of the Atlantic.

The goal of the EACC's New York Chapter is to stimulate business development, and to facilitate networking and relationships between European and American businesses & professional organizations. The EACC network is where Europeans & Americans Connect to do Business.



Italian Association of Foreign Trade (Aice)

aicebiz.com

Aice is a non-profit entrepreneurial association which, for 70 years, has been working to promote business relations between Italy and the rest of the world.

Aice represents Italian companies that are committed predominantly to commercial activities abroad: trading, export, import, countertrade, buying-offices, export management, small and medium enterprises, etc., as well as the services related to such activities.

Thanks to years of accrued experience and its consistently up-to-date organizational structure, Aice is a strategic gateway for foreign companies interested in either exporting their products to Italy, or importing Italian products.



Niedersachsen Aviation

niedersachsen-aviation.com

Niedersachsen Aviation is the network for the promotion of aviation and aerospace industry in Northern Germany. It is their mission to enhance the competitiveness of the aerospace sector and provide support for business, research and institutions. Niedersachsen Aviation is the contact point to the aerospace community in Northern Germany and regularly brings together industry officials from Germany, Europe and the world. Niedersachsen is one of the German States and home to a major part of the German Airbus industry.



Slovenian-American Business Association (SABA)

sloaba.com

The Slovenian-American Business Association (SABA) is an expanding business trade development organization based in Cleveland, Ohio. It is focused on building relationships, increasing sales, and promoting member businesses in the global markets with a particular emphasis on Slovenian and American bilateral trade. Using a variety of activities that include hosting targeted business events, facilitating business introductions, and providing educational opportunities, the objective is to strengthen global business growth for SABA members.



Southern Economic Development Council

Southern Economic Development Council (SEDC)

sedc.org

Dating back to 1946, the Southern Economic Development Council (SEDC) is the oldest, and, with 17 member states including Georgia, Mississippi, as well as North and South Carolina, the largest economic development organization in North America. The SEDC offers its members a host of benefits, from exclusive online resources, extensive networking opportunities across a variety of events bringing together development professionals, career and professional development services, as well as regular publications to share expertise.



Turkey-U.S. Business Council (TAİK)

taik.org.tr

The Turkey-U.S. Business Council (TAİK) is Turkey's oldest business council. Established in 1985, TAİK's mission is to enhance trade and investment relations between Turkey and the United States. TAİK operates under the umbrella of the Foreign Economic Relations Board of Turkey (DEİK). TAİK has a clear mission: to bolster trade and economic relations between Turkey and the United States. TAİK works with American and Turkish companies to bolster their strategic partnerships, and to promote Turkey's strengths as a destination for American investment.

TAİK is mandated to: Encourage business development and industrial cooperation between the U.S. and Turkey; Improve the conditions for bilateral trade, foreign direct investment and joint investments in other countries; Identify opportunities in key sectors for U.S. states and cities where opportunities exist for mutually beneficial business development; Promote Turkey's key business sectors in the U.S. and leading role in the region, enhancing awareness about the advantages of doing business with Turkey; Provide detailed analysis on bilateral trade, investment, industrial and technological cooperation.

WE WELCOME

METRO ATLANTA CHAMBER

www.metroatlantachamber.com

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jwoodward@macoc.com



BERKELEY COUNTY DEVELOPMENT AUTHORITY

www.developmentauthority.com

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CIBOLA COMMUNITIES ECONOMIC DEVELOPMENT FOUNDATION

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